

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 10/1/2020 TO 6/30/2021

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

10/01/2020 to 6/30/2021

SAWTIMBER in MBF (see general note 3)

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE	(4)	COL. 4	(6)	(7)
Dana na Mana ananant Hait	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	626.00	\$37.21	\$56.14	51.00%	\$20.00	\$110.48
Crystal Falls Management Unit		347.10_				<u> </u>	\$113.84_
COPPER COUNTRY STATE FOREST	23	973.10	\$50.21	\$70.57	41.00%	\$20.00	\$113.84
Gwinn Management Unit	3	20.60	\$41.26	\$103.22	150.00%	\$78.00	\$105.95
Escanaba Management Unit	8	99.60	\$52.71	\$60.72	15.00%	\$50.00	\$152.19
ESCANABA RIVER STATE FOREST		120.20	\$50.74	\$68.00	34.00%	\$50.00	\$152.19
Shingleton Management Unit	3	214.20	\$84.19	\$91.55	9.00%	\$90.11	\$125.00
Sault Ste Marie (Drummond Island)	2		\$66.00	\$69.17	5.00%	\$66.00	\$70.00
LAKE SUPERIOR STATE FOREST	5	246.40	\$81.81	\$88.63	8.00%	\$66.00	\$125.00
UPPER PENINSULA	39	1,339.70	\$56.07	\$73.66	31.00%	\$20.00	\$152.19
Gaylord Management Unit	20	1,224.60	\$37.17	\$90.62	144.00%	\$30.00	\$233.03
Pigeon River Country Management Unit	2	25.30	\$39.00	\$60.98	56.00%	\$60.97	\$61.01
Atlanta Management Unit	1	7.60	\$42.00	\$125.23	198.00%	\$125.23	\$125.23
MACKINAW STATE FOREST		1,257.50	\$37.23	<u> </u>	142.00%	\$30.00	\$233.03
Traverse City Management Unit	12	907.70	\$64.53	\$136.51	112.00%	\$67.00	\$375.06
Cadillac Management Unit	4	256.50	<u>\$70.61</u>	<u> </u>	53.00%	<u>\$58.00</u>	<u>\$1</u> 10.01
PERE MARQUETTE STATE FOREST	16	1,164.20	\$65.87	\$130.20	98.00%	\$58.00	\$375.06
NORTHERN LOWER PENNINSULA	39	2,421.70	\$51.00	\$109.45	115.00%	\$30.00	\$375.06
STATEWIDE	78	3,761.40	\$52.80	\$96.70	83.00%	\$20.00	\$375.06

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SAWTIMBER in MBF (see general note 3)

BEECH (07)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE	(4)	COL. 4	(0)	<i>(</i> -)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4	54.50_	<u> </u>	<u>\$50.95</u>		<u> </u>	<u>\$100.00</u>
ESCANABA RIVER STATE FOREST	4	54.50	\$48.97	\$50.95	4.00%	\$45.00	\$100.00
Newberry Management Unit	1	15.90	\$48.00	\$49.00	2.00%	\$49.00	\$49.00
Sault Ste Marie (Soo Office)	1	3.00	<u>\$5</u> 1.00	<u>\$105.03</u>	106.00%	<u>\$105.03</u>	\$105.03
LAKE SUPERIOR STATE FOREST	2	18.90	\$48.48	\$57.89	19.00%	\$49.00	\$105.03
UPPER PENINSULA	6	73.40	\$48.84	\$52.74	8.00%	\$45.00	\$105.03
Gaylord Management Unit		243.80	\$52.38	<u>\$110.20</u>	110.00%	\$52.92	<u>\$161.97</u>
MACKINAW STATE FOREST	7	243.80	\$52.38	\$110.20	110.00%	\$52.92	\$161.97
Traverse City Management Unit	20	611.10	\$51.60	\$97.41	89.00%	\$52.00	\$183.48
Cadillac Management Unit	3	92.10		\$87.27	84.00%	\$39.00	<u>\$100.0</u> 1
PERE MARQUETTE STATE FOREST	23	703.20	\$51.04	\$96.08	88.00%	\$39.00	\$183.48
NORTHERN LOWER PENNINSULA	30	947.00	\$51.38	\$99.71	94.00%	\$39.00	\$183.48
STATEWIDE	36	1,020.40	\$51.20	\$96.33	88.00%	\$39.00	\$183.48

BLACK ASH (41)	SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE		% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	49.40	\$11.50	\$29.85	160.00%	\$14.00	\$55.13
Crystal Falls Management Unit		0.80		\$31.16	1.00%	\$31.16	\$31.16
COPPER COUNTRY STATE FOREST	11	50.20	\$11.81	\$29.87	153.00%	\$14.00	\$55.13
Escanaba Management Unit	4	38.10	\$18.91	<u>\$19.57</u>	3.00%	\$14.00	\$45.00
ESCANABA RIVER STATE FOREST	4	38.10	\$18.91	\$19.57	3.00%	\$14.00	\$45.00
UPPER PENINSULA	15	88.30	\$14.87	\$25.43	71.00%	\$14.00	\$55.13
STATEWIDE	15	88.30	\$14.87	\$25.43	71.00%	\$14.00	\$55.13

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SAWTIMBER in MBF (see general note 3)

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	12.90	\$37.35	\$51.97	39.00%	\$31.00	\$102.14
Crystal Falls Management Unit	1	3.50_				<u>\$51</u> .00_	
COPPER COUNTRY STATE FOREST	4	16.40	\$40.26	\$51.76	29.00%	\$31.00	\$102.14
Gwinn Management Unit	2	55.00	\$78.12	\$132.30	69.00%	\$112.99	\$132.44
Escanaba Management Unit		<u> </u>				<u> </u>	
ESCANABA RIVER STATE FOREST	4	64.60	\$75.50	\$121.93	61.00%	\$54.20	\$132.44
Shingleton Management Unit	4	3.40	\$88.68	\$212.91	140.00%	\$119.32	\$242.12
Newberry Management Unit			\$106.00	<u>\$200.19</u>	89.00%	\$198.51	\$201.82
LAKE SUPERIOR STATE FOREST	6	42.00	\$104.60	\$201.22	92.00%	\$119.32	\$242.12
UPPER PENINSULA	14	123.00	\$80.74	\$139.65	73.00%	\$31.00	\$242.12
Gaylord Management Unit	6	72.60	\$146.32	\$251.63	72.00%	\$135.34	\$366.68
MACKINAW STATE FOREST	6	72.60	\$146.32	\$251.63	72.00%	\$135.34	\$366.68
Traverse City Management Unit	18	382.60	\$169.60	\$287.17	69.00%	\$144.00	\$1,206.08
Cadillac Management Unit	6	44.30_	\$136.88	<u>\$161.37</u>	<u>18.00%</u>	\$79.00	\$362.31_
PERE MARQUETTE STATE FOREST	24	426.90	\$166.21	\$274.12	65.00%	\$79.00	\$1,206.08
NORTHERN LOWER PENNINSULA	30	499.50	\$163.32	\$270.85	66.00%	\$79.00	\$1,206.08
STATEWIDE	44	622.50	\$147.00	\$244.93	67.00%	\$31.00	\$1,206.08
GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)

GREEN AGIT (42)	SOLD	TOTAL VOLUME	ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	7	618.60	\$51.13	\$55.17	8.00%	\$41.00	\$111.21
ESCANABA RIVER STATE FOREST	7	618.60	\$51.13	\$55.17	8.00%	\$41.00	\$111.21
UPPER PENINSULA	7	618.60	\$51.13	\$55.17	8.00%	\$41.00	\$111.21
STATEWIDE	7	618.60	\$51.13	\$55.17	8.00%	\$41.00	\$111.21

10/01/2020 to 6/30/2021

SAWTIMBER in MBF (see general note 3)

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JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	45.20	\$20.00	\$28.59	43.00%	\$28.59	\$28.59
Atlanta Management Unit					10.00%	\$33.00	\$33.00
MACKINAW STATE FOREST	2	70.90	\$23.62	\$30.19	28.00%	\$28.59	\$33.00
Traverse City Management Unit	4	50.00	\$18.23	\$27.11	49.00%	\$18.19	\$40.82
Cadillac Management Unit			\$22.00	\$25.00	14.00%	\$25.00_	\$25.00
PERE MARQUETTE STATE FOREST	5	76.20	\$19.52	\$26.39	35.00%	\$18.19	\$40.82
Roscommon Management Unit	4	111.80	\$23.70	\$41.91	77.00%	\$30.00	\$57.96
Grayling Management Unit	2	9.60	\$21.35	\$43.59	104.00%	\$33.12	\$45.84
AUSABLE STATE FOREST	6	121.40	\$23.51	\$42.05	79.00%	\$30.00	\$57.96
NORTHERN LOWER PENNINSULA	13	268.50	\$22.41	\$34.47	54.00%	\$18.19	\$57.96
STATEWIDE	13	268.50	\$22.41	\$34.47	54.00%	\$18.19	\$57.96

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	32	1,515.90	\$40.88	\$81.55	99.00%	\$40.00	\$182.39
Pigeon River Country Management Unit	4	230.20	\$42.73	\$90.50	112.00%	\$65.00	\$106.96
Atlanta Management Unit	6	288.20	<u>\$46.35</u>	<u>\$258.13</u>	<u>457.00%</u>	<u>\$77</u> . <u>13</u>	<u>\$1,018.31</u>
MACKINAW STATE FOREST	42	2,034.30	\$41.86	\$107.58	157.00%	\$40.00	\$1,018.31
Traverse City Management Unit	43	2,509.10	\$80.91	\$161.49	100.00%	\$79.00	\$324.97
Cadillac Management Unit	21	3,152.30		<u></u> \$156.55	96.00%	\$43.00	<u>\$203.99</u>
PERE MARQUETTE STATE FOREST	64	5,661.40	\$80.26	\$158.74	98.00%	\$43.00	\$324.97
Roscommon Management Unit	13	1,579.80	\$58.66	\$113.09	93.00%	\$57.95	\$191.19
Grayling Management Unit	5	36.60	\$31.00	\$68.99	123.00%	\$35.00	\$101.77
Gladwin Management Unit	6	835.40	\$58.03	<u>\$121.04</u>	109.00%	\$63.00	\$398.22
AUSABLE STATE FOREST	24	2,451.80	\$58.04	\$115.14	98.00%	\$35.00	\$398.22
NORTHERN LOWER PENNINSULA	130	10,147.50	\$67.20	\$137.95	105.00%	\$35.00	\$1,018.31
STATEWIDE	130	10,147.50	\$67.20	\$137.95	105.00%	\$35.00	\$1,018.31

10/01/2020 to 6/30/2021

SAWTIMBER in MBF (see general note 3)
MIXED OAK (70)

OF SALES TOTAL VOLUME AVERAGE AVERAGE WEIGHT MAXIMUM MAXIMUM

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SSEB		PRICE	OOLD I NICE	COL. 4	90 <u>2</u> 5 1 11102	- 00LB-11110L
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	6.10	\$34.82	\$36.97	6.00%	\$5.00	\$80.00
ESCANABA RIVER STATE FOREST	2	6.10	\$34.82	\$36.97	6.00%	\$5.00	\$80.00
UPPER PENINSULA	2	6.10	\$34.82	\$36.97	6.00%	\$5.00	\$80.00
Gaylord Management Unit	1	3.50	\$61.00	\$95.12	56.00%	\$95.12	\$95.12
Atlanta Management Unit		51.40	<u>\$7</u> 7.67	\$198.66	156.00%	\$195.00	<u>\$214.22</u>
MACKINAW STATE FOREST	3	54.90	\$76.60	\$192.06	151.00%	\$95.12	\$214.22
Traverse City Management Unit	5	69.60	\$61.89	\$127.69	106.00%	\$55.00	\$148.75
Cadillac Management Unit		<u>178.40</u>	<u>\$44.00</u>	\$90.00	105.00%	<u>\$90</u> .00	\$90.00
PERE MARQUETTE STATE FOREST	6	248.00	\$49.02	\$100.58	105.00%	\$55.00	\$148.75
Roscommon Management Unit	16	913.90	\$80.69	\$120.92	50.00%	\$84.11	\$181.61
Grayling Management Unit	15	546.70	\$119.86	\$212.25	77.00%	\$63.00	\$403.87
Gladwin Management Unit	6	473.00	\$94.02	\$159.30	69.00%	\$95.00	<u>\$536.5</u> 1
AUSABLE STATE FOREST	37	1,933.60	\$95.02	\$156.13	64.00%	\$63.00	\$536.51
NORTHERN LOWER PENNINSULA	46	2,236.50	\$89.47	\$150.85	69.00%	\$55.00	\$536.51
STATEWIDE	48	2,242.60	\$89.32	\$150.54	69.00%	\$5.00	\$536.51

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SAWTIMBER in MBF (see general note 3)

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	142.60	\$27.14	\$43.51	60.00%	\$23.00	\$80.64
Crystal Falls Management Unit		49.10		\$78.13	34.00%	\$50.25	<u>\$113.84</u>
COPPER COUNTRY STATE FOREST	17	191.70	\$35.18	\$52.38	49.00%	\$23.00	\$113.84
Gwinn Management Unit	4	43.00	\$83.77	\$154.45	84.00%	\$90.00	\$200.13
Escanaba Management Unit		15.70	<u>\$57.47</u>	<u>\$73.66</u>	28.00%	\$47.00	<u>\$100.00</u>
ESCANABA RIVER STATE FOREST	12	58.70	\$76.74	\$132.84	73.00%	\$47.00	\$200.13
Shingleton Management Unit	3	4.40	\$51.36	\$120.88	135.00%	\$54.24	\$178.72
Newberry Management Unit	7	110.30	\$29.43	\$42.44	44.00%	\$23.00	\$114.15
Sault Ste Marie (Naubinway Office)	1	11.80	\$69.00	\$180.09	161.00%	\$180.09	\$180.09
Sault Ste Marie (Drummond Island)		3.80		\$35.00	0.00%	\$35.00	\$35.00
LAKE SUPERIOR STATE FOREST	12	130.30	\$33.92	\$57.34	69.00%	\$23.00	\$180.09
UPPER PENINSULA	41	380.70	\$41.15	\$66.48	62.00%	\$23.00	\$200.13
Gaylord Management Unit	1	0.70	\$26.00	\$39.59	52.00%	\$39.59	\$39.59
MACKINAW STATE FOREST	1	0.70	\$26.00	\$39.59	52.00%	\$39.59	\$39.59
Traverse City Management Unit	5	15.90	\$25.41	\$57.66	127.00%	\$24.00	\$103.36
Cadillac Management Unit	2	2.40			22.00%	\$28.15	\$48.77
PERE MARQUETTE STATE FOREST	$=$ $=$ $\frac{1}{7}$	18.30	\$25.75	\$54.58	112.00%	\$24.00	\$103.36
NORTHERN LOWER PENNINSULA	8	19.00	\$25.76	\$54.03	110.00%	\$24.00	\$103.36
STATEWIDE	49	399.70	\$40.42	\$65.89	63.00%	\$23.00	\$200.13

10/01/2020 to 6/30/2021

SAWTIMBER in MBF (see general note 3)

DED MADLE (02)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
RED MAPLE (03)	# OF SALES	TOTAL VOLUME	ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	SOLD		PRICE	SOLD FRICE	COL. 4	SOLD FRICE	SOLD FRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	21	1,578.10	\$63.79	\$113.54	78.00%	\$36.00	\$221.36
Crystal Falls Management Unit	13	277.10	\$90.49	\$162.70	80.00%	\$93.00	\$232.86
COPPER COUNTRY STATE FOREST	$ \frac{10}{34}$ $-$	1,855.20		<u> \$102:70</u> \$120.88		\$36.00	\$232.86
Gwinn Management Unit	6	219.70	\$79.83	\$134.15	68.00%	\$85.00	\$236.43
Escanaba Management Unit	17	1,245.30	\$82.60	\$136.79	66.00%	\$76.00	\$227.57
ESCANABA RIVER STATE FOREST		1,465.00	\$82.18	<u> </u>	66.00%	<u> </u>	\$236.43
Shingleton Management Unit	7	233.30	\$94.17	\$192.00	104.00%	\$89.01	\$228.99
Newberry Management Unit	10	305.10	\$63.14	\$133.23	111.00%	\$43.00	\$181.12
Sault Ste Marie (Naubinway Office)	5	48.40	\$90.51	\$195.30	116.00%	\$90.00	\$245.84
Sault Ste Marie (Soo Office)	5	150.30	\$84.17	\$178.35	112.00%	\$86.00	\$343.99
Sault Ste Marie (Drummond Island)		3.10	\$62.00		0.00%	\$62.00	\$62.00
LAKE SUPERIOR STATE FOREST	28	740.20	\$78.97	\$164.68	109.00%	\$43.00	\$343.99
UPPER PENINSULA	85	4,060.40	\$75.02	\$134.46	79.00%	\$36.00	\$343.99
Gaylord Management Unit	25	734.10	\$59.73	\$131.68	120.00%	\$48.79	\$216.53
Pigeon River Country Management Unit	5	35.20	\$54.16	\$96.62	78.00%	\$74.01	\$129.59
Atlanta Management Unit	4			\$131.25	135.00% _	<u> </u>	\$322.21_
MACKINAW STATE FOREST	34	834.60	\$59.19	\$130.16	120.00%	\$48.79	\$322.21
Traverse City Management Unit	44	2,138.80	\$98.75	\$222.09	125.00%	\$95.00	\$461.03
Cadillac Management Unit	20	849.40		\$132.77	<u> 74.00%</u> _	<u> </u>	\$261.98
PERE MARQUETTE STATE FOREST	64	2,988.20	\$92.33	\$196.70	113.00%	\$40.00	\$461.03
Roscommon Management Unit	9	275.00	\$57.47	\$103.14	79.00%	\$62.32	\$141.00
Grayling Management Unit	6	158.00	\$36.76	\$72.28	97.00%	\$35.00	\$109.11
Gladwin Management Unit		335.60	\$35.24		90.00% _	\$39.00	<u>\$214.10</u>
AUSABLE STATE FOREST	21	768.60	\$43.50	\$81.03	86.00%	\$35.00	\$214.10
NORTHERN LOWER PENNINSULA	119	4,591.40	\$78.13	\$165.24	111.00%	\$35.00	\$461.03
STATEWIDE	204	8,651.80	\$76.67	\$150.80	97.00%	\$35.00	\$461.03

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10/01/2020 to 6/30/2021

SAWTIMBER in MBF (see general note 3)

NORTHERN LOWER PENNINSULA

STATEWIDE

RED OAK (08) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **SOLD PRICE SOLD PRICE ADVERTISED** FROM COL. 3 TO SOLD PRICE PRICE COL. 4 (1) (2) (5) (4) (7) (3)(6)Baraga Management Unit 4 38.30 \$112.08 \$113.04 1.00% \$109.00 \$140.00 COPPER COUNTRY STATE FOREST 4 38.30 \$112.08 \$113.04 1.00% \$109.00 \$140.00 Gwinn Management Unit 2 \$128.41 \$140.03 9.00% \$200.13 16.10 \$135.62 8 Escanaba Management Unit 311.90 \$134.43 \$200.67 49.00% \$133.00 \$306.95 ESCANABA RIVER STATE FOREST 10 328.00 \$134.13 \$197.69 47.00% \$133.00 \$306.95 Shingleton Management Unit 1 192.10 \$133.00 \$144.27 8.00% \$144.27 \$144.27 Sault Ste Marie (Soo Office) 1 67.10 \$103.00 \$529.04 414.00% \$529.04 \$529.04 2 259.20 LAKE SUPERIOR STATE FOREST \$125.23 \$243.88 95.00% \$144.27 \$529.04 16 **UPPER PENINSULA** 625.50 \$129.10 \$211.65 64.00% \$109.00 \$529.04 Gaylord Management Unit 6 919.70 \$88.93 \$165.70 86.00% \$83.00 \$197.26 Pigeon River Country Management Unit 3 17.10 \$129.58 \$531.97 311.00% \$304.85 \$636.27 Atlanta Management Unit 698.20 \$150.93 \$337.24 123.00% \$230.00 \$906.55 MACKINAW STATE FOREST 14 1,635.00 \$115.83 \$242.78 110.00% \$83.00 \$906.55 Traverse City Management Unit 31 2,317.20 \$118.06 \$220.23 87.00% \$119.00 \$436.39 Cadillac Management Unit <u>15</u> 45.00% 1,217.60 \$170.83 \$247.86 \$91.00 \$620.09 PERE MARQUETTE STATE FOREST 46 3,534.80 \$136.24 69.00% \$91.00 \$620.09 \$229.75 3 \$221.31 Roscommon Management Unit 1,083.60 \$119.51 \$175.90 47.00% \$154.62 **Grayling Management Unit** 12 2,442.10 \$108.25 \$234.54 117.00% \$80.00 \$333.53 47.70 \$109.00 23.00% \$133.77 Gladwin Management Unit 1 \$133.77 \$133.77 AUSABLE STATE FOREST 16 3,573.40 93.00% \$80.00 \$333.53 \$111.68 \$215.41

\$122.38

\$122.83

\$226.33

\$225.35

85.00%

83.00%

\$80.00

\$80.00

\$906.55

\$906.55

76

92

8,743.20

9,368.70

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10/01/2020 to 6/30/2021

SAWTIMBER in MBF (see general note 3)

STATEWIDE

AUSABLE STATE FOREST

NORTHERN LOWER PENNINSULA

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	3023		PRICE	002202	COL. 4	3323	33231132
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit		2,466.00	\$109.02	<u> </u>	49.00%	\$90.00	<u>\$355.84</u>
COPPER COUNTRY STATE FOREST	10	2,466.00	\$109.02	\$161.93	49.00%	\$90.00	\$355.84
Gwinn Management Unit	3	1,228.10	\$86.84	\$154.35	78.00%	<u>\$100.97</u>	<u>\$155.0</u> 0
ESCANABA RIVER STATE FOREST	3	1,228.10	\$86.84	\$154.35	78.00%	\$100.97	\$155.00
UPPER PENINSULA	13	3,694.10	\$101.64	\$159.41	57.00%	\$90.00	\$355.84
Gaylord Management Unit	20	3,203.80	\$82.69	\$145.76	76.00%	\$85.00	\$406.10
Pigeon River Country Management Unit	7	810.90	\$92.45	\$142.78	54.00%	\$94.00	\$226.35
Atlanta Management Unit		<u>438.10</u>		\$143.22	<u>58.00%</u>	<u> </u>	\$150.00
MACKINAW STATE FOREST	32	4,452.80	\$85.22	\$144.97	70.00%	\$85.00	\$406.10
Traverse City Management Unit	34	5,267.90	\$77.50	\$144.79	87.00%	\$77.03	\$370.26
Cadillac Management Unit	18 _	2,566.40_		<u>\$154.06</u>	63.00%	\$68.00	\$378.20
PERE MARQUETTE STATE FOREST	52	7,834.30	\$83.00	\$147.83	78.00%	\$68.00	\$378.20
Roscommon Management Unit	15	6,951.50	\$92.16	\$166.23	80.00%	\$98.40	\$299.75
Grayling Management Unit	19	6,226.90	\$88.61	\$182.07	105.00%	\$91.07	\$265.31
Gladwin Management Unit			\$102.03	\$164.83	62.00%	\$133.77	\$441.10

\$91.05

\$87.65

\$89.38

\$173.27

\$160.83

\$160.65

13,864.80

26,151.90

29,846.00

39

123

136

Date: 08/03/2021 Page 11 of 29

\$91.07

\$68.00

\$68.00

90.00%

83.00%

80.00%

\$441.10

\$441.10

\$441.10

10/01/2020 to 6/30/2021

SAWTIMBER in MBF (see general note 3)

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SUGAR MAPLE (01)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	22	2,154.40	\$113.47	\$223.36	97.00%	\$71.00	\$432.89
Crystal Falls Management Unit	<u> 11</u> .		<u>\$14</u> 7 <u>.45</u>	\$286.69	94.00%	<u>\$188</u> . <u>00</u>	<u>\$362.22</u>
COPPER COUNTRY STATE FOREST	33	2,836.70	\$121.64	\$238.59	96.00%	\$71.00	\$432.89
Gwinn Management Unit	6	658.60	\$193.08	\$354.06	83.00%	\$235.00	\$387.73
Escanaba Management Unit	<u>13</u>		\$141.58	<u>\$208.83</u>	47.00%	\$118.00	\$289.60
ESCANABA RIVER STATE FOREST	19	903.00	\$179.14	\$314.75	76.00%	\$118.00	\$387.73
Shingleton Management Unit	6	1,903.30	\$266.08	\$642.45	141.00%	\$300.00	\$687.91
Newberry Management Unit	4	149.60	\$214.02	\$382.14	79.00%	\$125.00	\$398.47
Sault Ste Marie (Naubinway Office)	4	110.50	\$288.88	\$416.77	44.00%	\$328.57	\$435.31
Sault Ste Marie (Soo Office)	5	397.00	\$242.08	\$498.57	106.00%	\$280.00	\$687.98
Sault Ste Marie (Drummond Island)			\$199.00	<u></u> <u> \$199.00</u>		\$199.00_	\$199.00
LAKE SUPERIOR STATE FOREST	21	2,724.50	\$256.61	\$571.33	123.00%	\$125.00	\$687.98
UPPER PENINSULA	73	6,464.20	\$186.56	\$389.47	109.00%	\$71.00	\$687.98
Gaylord Management Unit	23	3,004.00	\$223.58	\$547.08	145.00%	\$151.05	\$795.30
Pigeon River Country Management Unit	2	2.60	\$225.92	\$269.77	19.00%	\$231.03	\$342.95
Atlanta Management Unit			\$280.01	<u>\$1,447.44</u>	417.00%	<u>\$721.54</u>	\$1,561.88
MACKINAW STATE FOREST	27	3,055.80	\$224.49	\$561.34	150.00%	\$151.05	\$1,561.88
Traverse City Management Unit	23	2,238.40	\$146.95	\$314.43	114.00%	\$144.34	\$498.65
Cadillac Management Unit	9	<u>451.60</u>	<u>\$133.82</u>	<u> </u>	33.00%	\$80.00	<u>\$297.32</u>
PERE MARQUETTE STATE FOREST	32	2,690.00	\$144.75	\$291.46	101.00%	\$80.00	\$498.65
Roscommon Management Unit	1	4.60	\$117.00	\$117.00	0.00%	\$117.00	\$117.00
Grayling Management Unit		39.50	\$116.35	\$143.13	23.00%	\$117.00	\$194.12
AUSABLE STATE FOREST	4	44.10	\$116.42	\$140.40	21.00%	\$117.00	\$194.12
NORTHERN LOWER PENNINSULA	63	5,789.90	\$186.62	\$432.75	132.00%	\$80.00	\$1,561.88
STATEWIDE	136	12,254.10	\$186.59	\$409.92	120.00%	\$71.00	\$1,561.88

10/01/2020 to 6/30/2021

SAM/TIMPED in MPE (see general note 3)

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SAWTIMBER in MBF (see general note	e 3)						
WHITE ASH (06)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
		(7)	PRICE		COL. 4	4-5	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	85.70	\$23.52	\$53.58	128.00%	\$25.00	\$63.82
Crystal Falls Management Unit	6	<u> </u>	<u> </u>		138.00%	<u>\$53</u> . <u>00</u>	<u>\$114.49</u>
COPPER COUNTRY STATE FOREST	14	127.10	\$28.99	\$67.43	133.00%	\$25.00	\$114.49
Escanaba Management Unit		87.50			23.00%	<u>\$19</u> . <u>13</u>	<u>\$152.19</u>
ESCANABA RIVER STATE FOREST	7	87.50	\$44.64	\$55.10	23.00%	\$19.13	\$152.19
Sault Ste Marie (Drummond Island)	2	108.40	\$42.00	\$49.82	19.00%	\$42.00	<u>\$50.00</u>
LAKE SUPERIOR STATE FOREST	2	108.40	\$42.00	\$49.82	19.00%	\$42.00	\$50.00
UPPER PENINSULA	23	323.00	\$37.59	\$58.18	55.00%	\$19.13	\$152.19
Gaylord Management Unit	2	577.10	\$33.38	\$132.12	296.00%	\$61.23	\$245.60
MACKINAW STATE FOREST	2	577.10	\$33.38	\$132.12	296.00%	\$61.23	\$245.60
NORTHERN LOWER PENNINSULA	2	577.10	\$33.38	\$132.12	296.00%	\$61.23	\$245.60
STATEWIDE	25	900.10	\$34.90	\$105.59	203.00%	\$19.13	\$245.60
WHITE OAK (09)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	29.60	\$62.24	\$126.58	103.00%	\$59.00	\$184.02

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	29.60	\$62.24	\$126.58	103.00%	\$59.00	<u>\$184.02</u>
ESCANABA RIVER STATE FOREST	2	29.60	\$62.24	\$126.58	103.00%	\$59.00	\$184.02
UPPER PENINSULA	2	29.60	\$62.24	\$126.58	103.00%	\$59.00	\$184.02
Atlanta Management Unit	1	1.20	\$69.00	\$205.30	198.00%	\$205.30	\$205.30
MACKINAW STATE FOREST	1	1.20	\$69.00	\$205.30	198.00%	\$205.30	\$205.30
Traverse City Management Unit	18	764.50	\$58.29	\$134.34	130.00%	\$47.00	\$232.56
Cadillac Management Unit	4	46.40		\$124.14	130.00%	\$35.00	<u>\$230.15</u>
PERE MARQUETTE STATE FOREST	22	810.90	\$58.04	\$133.75	130.00%	\$35.00	\$232.56
Roscommon Management Unit	8	121.40	\$74.41	\$127.53	71.00%	\$85.36	\$160.25
Grayling Management Unit	11	423.70	\$59.46	\$140.97	137.00%	\$41.83	\$271.51
Gladwin Management Unit	3	63.90	<u>\$90.57</u>	\$154.27		<u>\$133</u> .77	<u>\$205.4</u> 5
AUSABLE STATE FOREST	22	609.00	\$65.70	\$139.69	113.00%	\$41.83	\$271.51
NORTHERN LOWER PENNINSULA	45	1,421.10	\$61.34	\$136.36	122.00%	\$35.00	\$271.51
STATEWIDE	47	1,450.70	\$61.35	\$136.16	122.00%	\$35.00	\$271.51

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SAWTIMBER in MBF (see general note 3)

WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	(1)	113.00	\$31.00	\$81.59		\$81.59	\$81.59
COPPER COUNTRY STATE FOREST	_ _ 		331.00 . \$31.00	<u>\$61.59</u> \$81.59			\$81.59
Gwinn Management Unit	2	88.50	\$33.00	\$72.76		\$39.67	\$72.99
ESCANABA RIVER STATE FOREST	$\frac{2}{2}$		<u> </u>	<u> </u>			<u> </u>
UPPER PENINSULA	3	201.50	\$31.88	\$77.71	144.00%	\$39.67	\$81.59
Gaylord Management Unit	8	641.00	\$29.54	\$49.22	67.00%	\$32.00	\$59.48
Pigeon River Country Management Unit	7	262.70	\$48.64	\$91.93	89.00%	\$60.01	\$132.42
Atlanta Management Unit	3	76.60_	\$52.64	\$103.36	96.00%	\$86.97	\$146.10
MACKINAW STATE FOREST	18	980.30	\$36.46	\$64.89	78.00%	\$32.00	\$146.10
Traverse City Management Unit	33	1,951.80	\$41.77	\$64.32	54.00%	\$39.00	\$108.35
Cadillac Management Unit	<u> 15</u>			\$105.60	68.00%	\$58.31_	\$214.13
PERE MARQUETTE STATE FOREST	48	2,913.00	\$48.78	\$77.94	60.00%	\$39.00	\$214.13
Roscommon Management Unit	10	639.80	\$39.78	\$78.69	98.00%	\$45.38	\$123.32
Grayling Management Unit	11	654.90	\$32.68	\$77.38	137.00%	\$36.05	\$158.92
Gladwin Management Unit	3			\$99.79		\$53.51	\$275.31_
AUSABLE STATE FOREST		1,451.40	\$36.47	\$80.38	120.00%	\$36.05	\$275.31
NORTHERN LOWER PENNINSULA	90	5,344.70	\$43.18	\$76.21	76.00%	\$32.00	\$275.31
STATEWIDE	93	5,546.20	\$42.77	\$76.27	78.00%	\$32.00	\$275.31

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	28.20	\$18.02	\$30.32	68.00%	\$30.01	\$33.14
Crystal Falls Management Unit		17.90_	\$29.00			\$29.00	\$29.00
COPPER COUNTRY STATE FOREST	4	46.10	\$22.28	\$29.81	34.00%	\$29.00	\$33.14
UPPER PENINSULA	4	46.10	\$22.28	\$29.81	34.00%	\$29.00	\$33.14
Traverse City Management Unit	1	44.00	\$33.00	\$47.28	43.00%	\$47.28	\$47.28
Cadillac Management Unit					112.00%	<u> </u>	\$74.60_
PERE MARQUETTE STATE FOREST	3	230.70	\$31.97	\$63.45	98.00%	\$47.28	\$74.60
NORTHERN LOWER PENNINSULA	3	230.70	\$31.97	\$63.45	98.00%	\$47.28	\$74.60
STATEWIDE	7	276.80	\$30.35	\$57.85	91.00%	\$29.00	\$74.60

10/01/2020 to 6/30/2021

SAWTIMBER in MBF (see general note 3)

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YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	19	258.00	\$40.67	\$59.31	46.00%	\$22.00	\$163.69
Crystal Falls Management Unit	4	<u> 9.40</u> _			81.00%	\$53.00	<u>\$1</u> 1 <u>3.8</u> 4_
COPPER COUNTRY STATE FOREST	23	267.40	\$40.92	\$60.27	47.00%	\$22.00	\$163.69
Gwinn Management Unit	3	5.10	\$47.82	\$146.79	207.00%	\$90.00	\$200.00
Escanaba Management Unit		63.20_			20.00%	\$22.32	<u>\$110.00</u>
ESCANABA RIVER STATE FOREST	10	68.30	\$36.80	\$50.69	38.00%	\$22.32	\$200.00
Shingleton Management Unit	2	3.40	\$110.12	\$147.95	34.00%	\$100.00	\$162.71
Newberry Management Unit	3	55.30	\$35.06	\$60.90	74.00%	\$38.00	\$133.00
Sault Ste Marie (Soo Office)	1	0.50	\$33.00	\$157.40	377.00%	\$157.40	\$157.40
Sault Ste Marie (Drummond Island)		<u> 1.5</u> 0_		<u> </u>	47.00%	\$100.00	<u>\$100.00</u>
LAKE SUPERIOR STATE FOREST	7	60.70	\$40.06	\$67.53	69.00%	\$38.00	\$162.71
UPPER PENINSULA	40	396.40	\$40.08	\$59.73	49.00%	\$22.00	\$200.00
Gaylord Management Unit	2	7.60	\$40.72	\$118.72	192.00%	\$40.71	\$148.51
MACKINAW STATE FOREST	2	7.60	\$40.72	\$118.72	192.00%	\$40.71	\$148.51
Cadillac Management Unit	1	1.20	\$31.00	\$31.00	0.00%	\$31.00	\$31.00
PERE MARQUETTE STATE FOREST	1	1.20	\$31.00	\$31.00	0.00%	\$31.00	\$31.00
NORTHERN LOWER PENNINSULA	3	8.80	\$39.40	\$106.76	171.00%	\$31.00	\$148.51
STATEWIDE	43	405.20	\$40.07	\$60.75	52.00%	\$22.00	\$200.00

10/01/2020 to 6/30/2021

PULPWOOD in Cords (see general note 4)

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BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	15	790.00	\$2.44	\$3.40	39.00%	\$2.00	\$13.44
Crystal Falls Management Unit		1 <u>,712.00</u>				<u>\$13</u> . <u>59</u>	\$20.18_
COPPER COUNTRY STATE FOREST	31	2,502.00	\$10.51	\$12.42	18.00%	\$2.00	\$20.18
Gwinn Management Unit	12	1,540.00	\$20.30	\$23.35	15.00%	\$11.60	\$74.68
Escanaba Management Unit		2 <u>,418.00</u>	<u>\$1</u> 2.73	\$22.29	75.00%	<u> </u>	
ESCANABA RIVER STATE FOREST	33	3,958.00	\$15.67	\$22.70	45.00%	\$7.07	\$74.68
Shingleton Management Unit	9	601.00	\$12.41	\$18.59	50.00%	\$10.40	\$32.54
Newberry Management Unit	15	1,752.00	\$8.99	\$15.74	75.00%	\$5.10	\$30.66
Sault Ste Marie (Naubinway Office)	7	1,491.00	\$8.93	\$18.65	109.00%	\$8.35	\$32.66
Sault Ste Marie (Soo Office)	4	189.00	\$8.82	\$27.05	207.00%	\$6.40	\$44.52
Sault Ste Marie (Drummond Island)				\$6.65		<u>\$6</u> .65	\$6.65_
LAKE SUPERIOR STATE FOREST	37	4,084.00	\$9.43	\$17.63	87.00%	\$5.10	\$44.52
UPPER PENINSULA	101	10,544.00	\$12.03	\$18.30	52.00%	\$2.00	\$74.68
Gaylord Management Unit	10	885.00	\$13.35	\$28.47	113.00%	\$14.00	\$33.63
Pigeon River Country Management Unit	8	420.00	\$23.10	\$35.85	55.00%	\$21.29	\$87.48
Atlanta Management Unit			<u>\$1</u> 3.80		143.00%	<u>\$23</u> . <u>14</u>	\$40.55_
MACKINAW STATE FOREST	21	1,450.00	\$16.22	\$31.12	92.00%	\$14.00	\$87.48
Traverse City Management Unit	9	100.00	\$7.58	\$14.06	85.00%	\$7.50	\$19.35
Cadillac Management Unit	<u> 11</u>	642.00		\$13.32	59.00%		\$30.05
PERE MARQUETTE STATE FOREST	20	742.00	\$8.29	\$13.42	62.00%	\$7.50	\$30.05
Roscommon Management Unit	8	337.00	\$20.70	\$31.95	54.00%	\$20.45	\$61.53
Grayling Management Unit	8	100.00	\$12.83	\$20.18	57.00%	\$12.80	\$47.38
Gladwin Management Unit		346.00			94.00%	<u> </u>	\$29.15_
AUSABLE STATE FOREST	18	783.00	\$17.16	\$29.15	70.00%	\$12.80	\$61.53
NORTHERN LOWER PENNINSULA	59	2,975.00	\$14.49	\$26.19	81.00%	\$7.50	\$87.48
STATEWIDE	160	13,519.00	\$12.57	\$20.03	59.00%	\$2.00	\$87.48

Date: 08/03/2021

\$24.12

\$24.12

\$24.12

\$24.12

\$14.10

\$14.10

\$14.10

\$14.10

46.00%

46.00%

46.00%

46.00%

\$20.06

\$20.06

\$20.06

\$20.06

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10/01/2020 to 6/30/2021

PULPWOOD in Cords (see general note 4)

Shingleton Management Unit

UPPER PENINSULA

STATEWIDE

LAKE SUPERIOR STATE FOREST

SASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	16	1,363.00	\$3.17	\$6.46	104.00%	\$2.00	\$12.55
Crystal Falls Management Unit	6	1,098.00_		\$13.32	105.00%		\$19.66
COPPER COUNTRY STATE FOREST	22	2,461.00	\$4.66	\$9.52	104.00%	\$2.00	\$19.66
Escanaba Management Unit	1	36.00	\$9.40	\$9.40	0.00%	\$9.40	\$9.40
ESCANABA RIVER STATE FOREST		36.00	\$9.40	\$9.40	0.00%	\$9.40	\$9.40
Shingleton Management Unit	1	290.00	\$5.60	\$12.57	124.00%	\$12.57	\$12.57
LAKE SUPERIOR STATE FOREST	1	290.00	\$5.60	\$12.57	124.00%	\$12.57	\$12.57
UPPER PENINSULA	24	2,787.00	\$4.82	\$9.84	104.00%	\$2.00	\$19.66
Gaylord Management Unit	16	2,356.00	\$5.70	\$11.61	104.00%	\$5.05	\$21.14
Pigeon River Country Management Unit	2	71.00	\$5.05	\$17.20	241.00%	\$15.24	\$20.82
Atlanta Management Unit					198.00%	<u>\$15</u> . <u>95</u>	
MACKINAW STATE FOREST	19	2,452.00	\$5.68	\$11.82	108.00%	\$5.05	\$21.14
Traverse City Management Unit	5	1,374.00	\$9.03	\$19.91	120.00%	\$8.85	\$32.74
Cadillac Management Unit				<u>\$18.70</u>	106.00% _		\$20.00
PERE MARQUETTE STATE FOREST	7	1,620.00	\$9.04	\$19.72	118.00%	\$4.75	\$32.74
NORTHERN LOWER PENNINSULA	26	4,072.00	\$7.02	\$14.96	113.00%	\$4.75	\$32.74
STATEWIDE	50	6,859.00	\$6.12	\$12.88	110.00%	\$2.00	\$32.74
IEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)

42.00

42.00

42.00

42.00

2

2

2

2

\$13.75

\$13.75

\$13.75

\$13.75

10/01/2020 to 6/30/2021

PULPWOOD in Cords (see general note 4)

JACK PINE (32)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
		453	PRICE		COL. 4	(-)	<i>(</i> —)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit			<u> </u>	<u>\$41.41</u>		<u>\$23</u> . <u>01</u>	<u>\$50.44</u>
COPPER COUNTRY STATE FOREST	3	229.00	\$22.78	\$41.41	82.00%	\$23.01	\$50.44
Gwinn Management Unit	9	2,996.00	\$19.02	\$30.16	59.00%	\$18.65	\$41.08
Escanaba Management Unit					23.00%		\$35.10_
ESCANABA RIVER STATE FOREST	12	3,004.00	\$19.01	\$30.13	58.00%	\$5.00	\$41.08
Shingleton Management Unit	9	582.00	\$26.09	\$41.57	59.00%	\$20.40	\$56.26
Newberry Management Unit		5,209.00		\$32.07	30.00%	\$25.30	<u>\$52.55</u>
LAKE SUPERIOR STATE FOREST	19	5,791.00	\$24.73	\$33.02	34.00%	\$20.40	\$56.26
UPPER PENINSULA	34	9,024.00	\$22.78	\$32.27	42.00%	\$5.00	\$56.26
Gaylord Management Unit	7	1,108.00	\$10.65	\$18.25	71.00%	\$11.05	\$23.22
Pigeon River Country Management Unit	2	242.00	\$12.54	\$29.61	136.00%	\$19.00	\$31.34
Atlanta Management Unit		<u>2,848.00</u>		\$23.47	35.00%	<u> </u>	
MACKINAW STATE FOREST	12	4,198.00	\$15.30	\$22.45	47.00%	\$11.05	\$64.80
Traverse City Management Unit	22	2,080.00	\$8.29	\$14.99	81.00%	\$7.60	\$49.00
Cadillac Management Unit				\$19.93	83.00%	\$11.08	\$20.00
PERE MARQUETTE STATE FOREST	24	2,847.00	\$9.00	\$16.32	81.00%	\$7.60	\$49.00
Roscommon Management Unit	14	2,156.00	\$11.87	\$25.20	112.00%	\$12.00	\$37.37
Grayling Management Unit	18	9,715.00	\$14.57	\$30.03	106.00%	\$11.15	\$46.32
Gladwin Management Unit		327.00_		<u>\$40.56</u>	178.00%	\$32.10	\$58.86_
AUSABLE STATE FOREST	35	12,198.00	\$14.09	\$29.46	109.00%	\$11.15	\$58.86
NORTHERN LOWER PENNINSULA	71	19,243.00	\$13.60	\$25.98	91.00%	\$7.60	\$64.80
STATEWIDE	105	28,267.00	\$16.53	\$27.99	69.00%	\$5.00	\$64.80

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PULPWOOD in Cords (see general note 4)

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Gaylord Management Unit	5	528.00	\$4.92	\$353.81	7,091.00%	\$6.66	\$433.63
MACKINAW STATE FOREST	5	528.00	\$4.92	\$353.81	7,091.00%	\$6.66	\$433.63
Traverse City Management Unit	2	439.00	\$2.75	\$3.07	12.00%	\$2.90	\$3.38
PERE MARQUETTE STATE FOREST	2	439.00	\$2.75	\$3.07	12.00%	\$2.90	\$3.38
Grayling Management Unit	6	746.00		\$13.58	177.00%	\$2.00	\$25.00
AUSABLE STATE FOREST	6	746.00	\$4.91	\$13.58	177.00%	\$2.00	\$25.00
NORTHERN LOWER PENNINSULA	13	1,713.00	\$4.36	\$115.76	2,555.00%	\$2.00	\$433.63
STATEWIDE	13	1,713.00	\$4.36	\$115.76	2,555.00%	\$2.00	\$433.63

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PULPWOOD in Cords (see general note 4)

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	15	4,304.00	\$4.31	\$9.75	126.00%	\$4.90	\$18.75
Crystal Falls Management Unit		21,235.00_			40.00% _	\$26.23	
COPPER COUNTRY STATE FOREST	33	25,539.00	\$23.96	\$34.22	43.00%	\$4.90	\$52.75
Gwinn Management Unit	12	5,715.00	\$24.90	\$28.42	14.00%	\$14.80	\$37.50
Escanaba Management Unit	22	8 <u>,776.00</u>				<u>\$5</u> .00	\$46.90_
ESCANABA RIVER STATE FOREST	34	14,491.00	\$19.72	\$29.95	52.00%	\$5.00	\$46.90
Shingleton Management Unit	10	6,768.00	\$21.98	\$42.44	93.00%	\$18.60	\$44.21
Newberry Management Unit	16	6,028.00	\$13.14	\$33.64	156.00%	\$8.65	\$52.55
Sault Ste Marie (Naubinway Office)	7	1,387.00	\$21.26	\$26.41	24.00%	\$21.35	\$35.02
Sault Ste Marie (Soo Office)	5	1,486.00	\$18.18	\$34.73	91.00%	\$14.00	\$43.00
Sault Ste Marie (Drummond Island)		1 <u>,477.00</u>	<u>\$1</u> 2.85		0.00%	\$12.85	\$12.85_
LAKE SUPERIOR STATE FOREST	40	17,146.00	\$17.70	\$34.83	97.00%	\$8.65	\$52.55
UPPER PENINSULA	107	57,176.00	\$21.01	\$33.32	59.00%	\$4.90	\$52.75
Gaylord Management Unit	37	12,682.00	\$13.87	\$29.84	115.00%	\$10.50	\$48.60
Pigeon River Country Management Unit	9	3,706.00	\$12.61	\$28.17	123.00%	\$12.55	\$36.84
Atlanta Management Unit		5 <u>,485.00</u>			<u>337.</u> 00% _	<u> </u>	<u>\$136.16</u>
MACKINAW STATE FOREST	54	21,873.00	\$13.60	\$37.05	172.00%	\$10.50	\$136.16
Traverse City Management Unit	53	20,191.00	\$12.23	\$23.18	90.00%	\$11.90	\$40.59
Cadillac Management Unit		<u>19,433.00</u>	<u>\$1</u> 3.03	\$27.05	108.00%	\$6.40	\$44.29
PERE MARQUETTE STATE FOREST	77	39,624.00	\$12.62	\$25.08	99.00%	\$6.40	\$44.29
Roscommon Management Unit	17	13,455.00	\$19.86	\$32.20	62.00%	\$18.00	\$51.40
Grayling Management Unit	20	2,878.00	\$14.25	\$21.42	50.00%	\$10.20	\$49.35
Gladwin Management Unit	6	10,823.00	<u>\$18.26</u>	\$39.00	114.00%	\$24.00	\$48.26
AUSABLE STATE FOREST	43	27,156.00	\$18.63	\$33.77	81.00%	\$10.20	\$51.40
NORTHERN LOWER PENNINSULA	174	88,653.00	\$14.70	\$30.70	109.00%	\$6.40	\$136.16
STATEWIDE	281	145,829.00	\$17.18	\$31.72	85.00%	\$4.90	\$136.16

10/01/2020 to 6/30/2021

PULPWOOD in Cords (see general note 4)

STATEWIDE

MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	22	28,501.00	\$3.94	\$7.61	93.00%	\$4.50	\$19.48
Crystal Falls Management Unit	<u>18</u> _	<u> </u>		\$24.47	<u>54.00%</u>	<u>\$10</u> . <u>85</u>	\$44.10_
COPPER COUNTRY STATE FOREST	40	44,701.00	\$8.26	\$13.72	66.00%	\$4.50	\$44.10
Gwinn Management Unit	11	10,158.00	\$16.91	\$21.21	25.00%	\$15.00	\$32.00
Escanaba Management Unit	27	<u>20,469.00</u>		<u> </u>	<u>50.00%</u>	<u>\$5</u> .00	\$41.25_
ESCANABA RIVER STATE FOREST	38	30,627.00	\$18.02	\$25.59	42.00%	\$5.00	\$41.25
Shingleton Management Unit	13	12,305.00	\$16.27	\$24.69	52.00%	\$13.20	\$33.66
Newberry Management Unit	17	11,888.00	\$11.09	\$20.05	81.00%	\$9.25	\$64.94
Sault Ste Marie (Naubinway Office)	12	2,736.00	\$15.41	\$22.43	46.00%	\$15.00	\$58.07
Sault Ste Marie (Soo Office)	6	3,309.00	\$12.59	\$20.19	60.00%	\$13.50	\$43.00
Sault Ste Marie (Drummond Island)		1,240.00_		<u>\$1</u> 0.55		<u> </u>	\$10.55
LAKE SUPERIOR STATE FOREST	50	31,478.00	\$13.62	\$21.71	59.00%	\$9.25	\$64.94
UPPER PENINSULA	128	106,806.00	\$12.64	\$19.48	54.00%	\$4.50	\$64.94
Gaylord Management Unit	44	17,642.00	\$15.62	\$32.13	106.00%	\$9.00	\$92.71
Pigeon River Country Management Unit	11	1,202.00	\$11.11	\$22.89	106.00%	\$10.70	\$35.75
Atlanta Management Unit	9	1,709.00		\$54.81	258.00%	\$16.35	<u>\$141.32</u>
MACKINAW STATE FOREST	64	20,553.00	\$15.33	\$33.48	118.00%	\$9.00	\$141.32
Traverse City Management Unit	62	29,343.00	\$11.17	\$22.57	102.00%	\$11.75	\$42.98
Cadillac Management Unit	31	11,214.00	\$9.86	\$19.30	96.00%	\$5.50	\$44.32
PERE MARQUETTE STATE FOREST	93	40,557.00	\$10.81	\$21.67	100.00%	\$5.50	\$44.32
Roscommon Management Unit	18	2,698.00	\$13.90	\$24.32	75.00%	\$12.66	\$34.33
Grayling Management Unit	22	2,794.00	\$20.18	\$48.10	138.00%	\$14.85	\$189.19
Gladwin Management Unit	9	4,701.00_		\$30.96	126.00%	\$20.00	\$44.21_
AUSABLE STATE FOREST	49	10,193.00	\$15.52	\$33.90	118.00%	\$12.66	\$189.19
NORTHERN LOWER PENNINSULA	206	71,303.00	\$12.79	\$26.82	110.00%	\$5.50	\$189.19

\$12.70

178,109.00

334

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\$189.19

\$4.50

77.00%

\$22.42

10/01/2020 to 6/30/2021

PULPWOOD in Cords (see general note 4)

MIXED OAK (70)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	45.00	<u>\$18.47</u>	\$18.68	1.00%	\$18.55	\$20.55
COPPER COUNTRY STATE FOREST	2	45.00	\$18.47	\$18.68	1.00%	\$18.55	\$20.55
Gwinn Management Unit	2	50.00	\$18.54	\$19.57	6.00%	\$19.44	\$21.56
Escanaba Management Unit	<u> </u>	1 <u>,434.0</u> 0			<u>57.</u> 00%		\$41.25_
ESCANABA RIVER STATE FOREST	12	1,484.00	\$20.07	\$31.15	55.00%	\$5.00	\$41.25
Shingleton Management Unit	2	695.00	\$13.57	\$32.56	140.00%	\$32.54	\$33.66
Newberry Management Unit	1	5.00	\$17.45	\$17.45	0.00%	\$17.45	\$17.45
Sault Ste Marie (Soo Office)		143.00	\$16.55		160.00%	\$43.00	\$43.00_
LAKE SUPERIOR STATE FOREST	4	843.00	\$14.10	\$34.24	143.00%	\$17.45	\$43.00
UPPER PENINSULA	18	2,372.00	\$17.92	\$32.02	79.00%	\$5.00	\$43.00
Gaylord Management Unit	10	1,803.00	\$11.03	\$14.26	29.00%	\$8.15	\$26.03
Pigeon River Country Management Unit	5	60.00	\$22.58	\$104.30	362.00%	\$21.40	\$169.14
Atlanta Management Unit	<u> </u>	2 <u>,210.00</u>	<u> </u>	<u>\$77.65</u>	293.00% _	<u> </u>	<u>\$173.29</u>
MACKINAW STATE FOREST	25	4,073.00	\$15.94	\$49.98	214.00%	\$8.15	\$173.29
Traverse City Management Unit	37	10,778.00	\$8.24	\$21.15	157.00%	\$7.10	\$51.70
Cadillac Management Unit	<u> </u>	4 <u>,762.00</u>		\$26.50	110.00%	<u>\$10</u> .45	\$37.00_
PERE MARQUETTE STATE FOREST	56	15,540.00	\$9.59	\$22.79	138.00%	\$7.10	\$51.70
Roscommon Management Unit	19	4,286.00	\$14.47	\$25.49	76.00%	\$14.25	\$41.70
Grayling Management Unit	23	9,317.00	\$19.83	\$42.09	112.00%	\$14.90	\$144.44
Gladwin Management Unit	6	2,712.00			155.00%	\$20.00	<u>\$51.09</u>
AUSABLE STATE FOREST	48	16,315.00	\$17.47	\$36.73	110.00%	\$14.25	\$144.44
NORTHERN LOWER PENNINSULA	129	35,928.00	\$13.89	\$32.20	132.00%	\$7.10	\$173.29
STATEWIDE	147	38,300.00	\$14.14	\$32.19	128.00%	\$5.00	\$173.29

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PULPWOOD in Cords (see general note 4)

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MIXED SPRUCE (24)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	13	1,141.00	\$3.38	\$4.60	36.00%	\$3.00	\$13.86
Crystal Falls Management Unit	16	1,867.00	\$12.07	\$4.60 \$19.89	65.00%	\$11.18	\$47.15
COPPER COUNTRY STATE FOREST	$ \frac{10}{29}$	3,008.00	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	<u> </u>		<u> </u>	\$47.15
Gwinn Management Unit	11	2,147.00	\$22.07	\$23.17	5.00%	\$14.90	\$42.00
		1 <u>,793.00</u>		\$23.26	52.00%		\$35.10_
ESCANABA RIVER STATE FOREST	30	3,940.00	\$18.97	\$23.21	22.00%	\$7.55	\$42.00
Shingleton Management Unit	10	2,813.00	\$12.19	\$16.52	36.00%	\$12.00	\$36.17
Newberry Management Unit	15	7,127.00	\$11.95	\$36.87	209.00%	\$6.65	\$52.98
Sault Ste Marie (Naubinway Office)	7	1,402.00	\$20.83	\$38.11	83.00%	\$20.10	\$61.31
Sault Ste Marie (Soo Office)	2	93.00	\$12.96	\$16.59	28.00%	\$13.00	\$17.33
Sault Ste Marie (Drummond Island)				\$10.45	0.00%	<u>\$10</u> .45_	\$10.45
LAKE SUPERIOR STATE FOREST	36	11,471.00	\$13.10	\$31.78	143.00%	\$6.65	\$61.31
UPPER PENINSULA	95	18,419.00	\$13.65	\$27.06	98.00%	\$3.00	\$61.31
Gaylord Management Unit	7	409.00	\$11.54	\$22.98	99.00%	\$13.42	\$24.26
Pigeon River Country Management Unit	5	99.00	\$12.20	\$27.16	123.00%	\$19.00	\$46.40
Atlanta Management Unit						<u>\$6</u> . <u>65</u>	
MACKINAW STATE FOREST	16	567.00	\$11.14	\$23.00	106.00%	\$6.65	\$46.40
Traverse City Management Unit	3	1,073.00	\$14.77	\$38.95	164.00%	\$21.69	\$46.66
Cadillac Management Unit	4	682.00		\$27.31	134.00%	\$11.29	\$30.45
PERE MARQUETTE STATE FOREST	7	1,755.00	\$13.56	\$34.43	154.00%	\$11.29	\$46.66
Grayling Management Unit	3	312.00	\$12.90	\$24.41	89.00%	\$12.80	\$25.00
Gladwin Management Unit				\$26.73	81.00%	\$26.33	\$27.82
AUSABLE STATE FOREST	5	338.00	\$13.05	\$24.59	88.00%	\$12.80	\$27.82
NORTHERN LOWER PENNINSULA	28	2,660.00	\$12.98	\$30.74	137.00%	\$6.65	\$46.66
STATEWIDE	123	21,079.00	\$13.56	\$27.53	103.00%	\$3.00	\$61.31

10/01/2020 to 6/30/2021

PULPWOOD in Cords (see general note 4)

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	14	1,032.00	\$11.49	\$17.15	49.00%	<u>\$10.95</u>	\$30.42
ESCANABA RIVER STATE FOREST	14	1,032.00	\$11.49	\$17.15	49.00%	\$10.95	\$30.42
Shingleton Management Unit	3	1,621.00	\$4.81	\$8.72	81.00%	\$4.75	\$11.67
Newberry Management Unit	6	2,571.00	\$4.15	\$8.77	111.00%	\$4.80	\$12.04
Sault Ste Marie (Drummond Island)		506.00			0.00%		\$4.20_
LAKE SUPERIOR STATE FOREST	10	4,698.00	\$4.38	\$8.26	89.00%	\$4.20	\$12.04
UPPER PENINSULA	24	5,730.00	\$5.66	\$9.86	74.00%	\$4.20	\$30.42
Gaylord Management Unit	2	15.00	\$11.12	\$21.05	89.00%	\$21.00	\$21.10
MACKINAW STATE FOREST	2	15.00	\$11.12	\$21.05	89.00%	\$21.00	\$21.10
NORTHERN LOWER PENNINSULA	2	15.00	\$11.12	\$21.05	89.00%	\$21.00	\$21.10
STATEWIDE	26	5,745.00	\$5.68	\$9.89	74.00%	\$4.20	\$30.42

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PULPWOOD in Cords (see general note 4)

STATEWIDE

PAPER BIRCH (10)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	9	1,032.00	\$4.45	\$5.52	24.00%	\$3.55	\$11.05
Crystal Falls Management Unit					<u>53.00%</u>		\$22.69
COPPER COUNTRY STATE FOREST	16	1,615.00	\$6.53	\$9.16	40.00%	\$3.55	\$22.69
Gwinn Management Unit	4	282.00	\$13.99	\$20.09	44.00%	\$13.90	\$23.54
Escanaba Management Unit		120.00		\$26.46	90.00%	\$13.90	\$35.10_
ESCANABA RIVER STATE FOREST	7	402.00	\$13.97	\$22.00	57.00%	\$13.90	\$35.10
Shingleton Management Unit	6	360.00	\$13.39	\$27.56	106.00%	\$9.95	\$32.96
Newberry Management Unit	7	605.00	\$10.28	\$17.47	70.00%	\$10.60	\$24.87
Sault Ste Marie (Naubinway Office)	1	6.00	\$9.70	\$9.70	0.00%	\$9.70	\$9.70
Sault Ste Marie (Soo Office)	3	119.00	\$12.44	\$18.50	49.00%	\$16.86	\$43.00
Sault Ste Marie (Drummond Island)			\$7.05	<u>\$7.05</u>		\$7.05	\$7.05_
LAKE SUPERIOR STATE FOREST	19	1,176.00	\$11.21	\$19.86	77.00%	\$7.05	\$43.00
UPPER PENINSULA	42	3,193.00	\$9.19	\$14.72	60.00%	\$3.55	\$43.00
Gaylord Management Unit	6	149.00	\$7.60	\$14.30	88.00%	\$9.85	\$16.02
Pigeon River Country Management Unit	1	15.00	\$7.60	\$15.00	97.00%	\$15.00	\$15.00
Atlanta Management Unit			\$7.75		<u>64.00%</u>	\$12.72_	
MACKINAW STATE FOREST	8	177.00	\$7.61	\$14.24	87.00%	\$9.85	\$16.02
Traverse City Management Unit		109.00		\$15.12			\$28.13
PERE MARQUETTE STATE FOREST	5	109.00	\$8.77	\$15.12	72.00%	\$9.57	\$28.13
Roscommon Management Unit	1	35.00	\$9.30	\$22.49	142.00%	\$22.49	\$22.49
Gladwin Management Unit					125.00%	<u> </u>	\$55.78_
AUSABLE STATE FOREST	7	224.00	\$12.91	\$29.32	127.00%	\$15.00	\$55.78
NORTHERN LOWER PENNINSULA	20	510.00	\$10.18	\$21.05	107.00%	\$9.57	\$55.78

\$9.33

\$15.59

67.00%

\$3.55

\$55.78

62

3,703.00

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PULPWOOD in Cords (see general note 4)

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RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Crystal Falls Management Unit	10	3,355.00	\$36.10	\$49.48	37.00%	\$40.00	\$97.55
COPPER COUNTRY STATE FOREST	$\frac{10}{10}$		<u> </u>	<u> </u>	<u> </u>	<u> </u>	\$97.55
Gwinn Management Unit	7	3,208.00	\$42.35	\$72.81	72.00%	\$42.00	\$119.72
Escanaba Management Unit	11	2,724.00	\$44.26	\$71.71	62.00%	\$5.00	\$80.23
ESCANABA RIVER STATE FOREST	<u> </u>	5,932.00	\$43.23	\$72.31	67.00%	\$5.00	\$119.72
Shingleton Management Unit	11	11,175.00	\$46.31	\$70.03	51.00%	\$41.35	\$95.79
Newberry Management Unit	13	12,378.00	\$48.87	\$72.77	49.00%	\$49.70	\$88.25
Sault Ste Marie (Naubinway Office)	8	15,884.00	\$49.82	\$113.59	128.00%	\$50.03	\$134.69
Sault Ste Marie (Soo Office)	1		<u>\$49.50</u>	\$82.60	67.00%	\$82.60	\$82.60
LAKE SUPERIOR STATE FOREST	33	40,179.00	\$48.55	\$88.33	82.00%	\$41.35	\$134.69
UPPER PENINSULA	61	49,466.00	\$47.06	\$83.77	78.00%	\$5.00	\$134.69
Gaylord Management Unit	22	6,257.60	\$33.35	\$58.57	76.00%	\$37.00	\$104.13
Pigeon River Country Management Unit	7	682.00	\$36.98	\$66.84	81.00%	\$40.12	\$91.78
Atlanta Management Unit		660.00_		\$46.41	38.00%	\$34.90	<u>\$179.13</u>
MACKINAW STATE FOREST	35	7,599.60	\$33.70	\$58.25	73.00%	\$34.90	\$179.13
Traverse City Management Unit	35	7,515.00	\$27.02	\$50.06	85.00%	\$26.00	\$139.89
Cadillac Management Unit	20	6 <u>,437.0</u> 0		<u>\$59.96</u>	<u>52.00%</u>	\$29.00	<u>\$186.17_</u>
PERE MARQUETTE STATE FOREST	55	13,952.00	\$32.72	\$54.63	67.00%	\$26.00	\$186.17
Roscommon Management Unit	18	6,203.00	\$37.18	\$62.13	67.00%	\$39.27	\$103.74
Grayling Management Unit	21	6,860.00	\$33.84	\$56.71	68.00%	\$24.60	\$95.18
		<u>2,464.00</u>			92.00%	<u>\$72</u> .89	<u>\$188.35_</u>
AUSABLE STATE FOREST	44	15,527.00	\$36.51	\$62.77	72.00%	\$24.60	\$188.35
NORTHERN LOWER PENNINSULA	134	37,078.60	\$34.51	\$58.78	70.00%	\$24.60	\$188.35
STATEWIDE	195	86,544.60	\$41.68	\$73.06	75.00%	\$5.00	\$188.35

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PULPWOOD in Cords (see general note 4)

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit	1	876.00	\$20.95	\$21.00	0.00%	\$21.00	\$21.00
Sault Ste Marie (Soo Office)		<u> 7.0</u> 0_			508.00%	<u> </u>	
LAKE SUPERIOR STATE FOREST	2	883.00	\$20.90	\$21.53	3.00%	\$21.00	\$87.27
UPPER PENINSULA	2	883.00	\$20.90	\$21.53	3.00%	\$21.00	\$87.27
Traverse City Management Unit	2	11.00	<u>\$14.35</u>	\$21.92	53.00%	\$14.35	\$31.00
PERE MARQUETTE STATE FOREST	2	11.00	\$14.35	\$21.92	53.00%	\$14.35	\$31.00
Grayling Management Unit	1	10.00	\$20.95	\$59.51	184.00%	\$59.51	\$59.51
Gladwin Management Unit		13.00			95.00%	\$27.98_	\$27.98
AUSABLE STATE FOREST	2	23.00	\$17.22	\$41.69	142.00%	\$27.98	\$59.51
NORTHERN LOWER PENNINSULA	4	34.00	\$16.29	\$35.29	117.00%	\$14.35	\$59.51
STATEWIDE	6	917.00	\$20.73	\$22.04	6.00%	\$14.35	\$87.27

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PULPWOOD in Cords (see general note 4)

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	(1)	99.00	\$6.99	(+) \$8.14	16.00%	\$4.00	\$9.00
Crystal Falls Management Unit	4	554.00	\$9.69	\$10.28	6.00%	\$8.20	\$14.00
COPPER COUNTRY STATE FOREST	<u> </u>	653.00	\$9.28	\$9.95		\$4.00	\$14.00
Gwinn Management Unit	2	874.00	\$16.40	\$20.40	24.00%	\$9.10	\$21.25
Escanaba Management Unit		<u>857.00</u>	<u>\$10.88</u>	\$19.99	84.00%	\$9.70	\$33.62
ESCANABA RIVER STATE FOREST	13	1,731.00	\$13.67	\$20.20	48.00%	\$9.10	\$33.62
Shingleton Management Unit	5	247.00	\$3.90	\$4.85	24.00%	\$4.10	\$13.54
Newberry Management Unit	4	182.00	\$4.57	\$7.60	66.00%	\$2.90	\$10.00
Sault Ste Marie (Naubinway Office)				\$14.32	237.00%	\$14.22	\$14.40
LAKE SUPERIOR STATE FOREST	11	453.00	\$4.19	\$6.45	54.00%	\$2.90	\$14.40
UPPER PENINSULA	31	2,837.00	\$11.14	\$15.65	40.00%	\$2.90	\$33.62
Traverse City Management Unit	1	8.00	\$10.90	\$14.00	28.00%	\$14.00	\$14.00
Cadillac Management Unit		9.00_		\$12.47		\$12.47	<u>\$12.47</u>
PERE MARQUETTE STATE FOREST	2	17.00	\$11.43	\$13.19	15.00%	\$12.47	\$14.00
Grayling Management Unit	1	61.00	\$10.20	\$10.20	0.00%	\$10.20	\$10.20
Gladwin Management Unit	3	251.00	<u>\$10.97</u>	\$11.43	4.00%	\$11.00	\$25.67
AUSABLE STATE FOREST	4	312.00	\$10.82	\$11.19	3.00%	\$10.20	\$25.67
NORTHERN LOWER PENNINSULA	6	329.00	\$10.85	\$11.30	4.00%	\$10.20	\$25.67
STATEWIDE	37	3,166.00	\$11.11	\$15.19	37.00%	\$2.90	\$33.62

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PULPWOOD in Cords (see general note 4)

WHITE PINE (30)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	5	489.00		\$22.26	87.00%	\$16.08_	\$23.29
COPPER COUNTRY STATE FOREST	5	489.00	\$11.90	\$22.26	87.00%	\$16.08	\$23.29
Gwinn Management Unit	7	1,494.00	\$17.25	\$25.75	49.00%	\$15.10	\$32.00
Escanaba Management Unit		2,350.00_			64.00%		\$38.00_
ESCANABA RIVER STATE FOREST	22	3,844.00	\$18.15	\$28.71	58.00%	\$5.00	\$38.00
Shingleton Management Unit	11	5,381.00	\$16.44	\$25.25	54.00%	\$13.15	\$32.54
Newberry Management Unit	16	7,467.00	\$15.28	\$26.80	75.00%	\$15.56	\$47.33
Sault Ste Marie (Naubinway Office)			\$14.10				\$22.01_
LAKE SUPERIOR STATE FOREST	32	12,995.00	\$15.75	\$26.03	65.00%	\$8.80	\$47.33
UPPER PENINSULA	59	17,328.00	\$16.17	\$26.52	64.00%	\$5.00	\$47.33
Gaylord Management Unit	12	2,904.00	\$14.67	\$31.49	115.00%	\$15.15	\$45.71
Pigeon River Country Management Unit	8	650.00	\$17.36	\$41.03	136.00%	\$25.00	\$84.26
Atlanta Management Unit	4				42.00% _	<u>\$17</u> . <u>45</u>	
MACKINAW STATE FOREST	24	3,679.00	\$15.24	\$32.94	116.00%	\$15.15	\$84.26
Traverse City Management Unit	40	7,135.00	\$10.23	\$24.51	140.00%	\$8.54	\$72.76
Cadillac Management Unit		3,817.00_		<u>\$19.75</u>	67.00%		\$44.24_
PERE MARQUETTE STATE FOREST	60	10,952.00	\$10.79	\$22.85	112.00%	\$6.25	\$72.76
Roscommon Management Unit	18	4,123.00	\$19.78	\$36.90	87.00%	\$19.90	\$72.45
Grayling Management Unit	17	2,252.00	\$15.35	\$31.29	104.00%	\$11.20	\$72.93
Gladwin Management Unit	5	643.00_			<u> </u>	<u>\$16</u> . <u>50</u>	\$36.38
AUSABLE STATE FOREST	40	7,018.00	\$18.04	\$34.53	91.00%	\$11.20	\$72.93
NORTHERN LOWER PENNINSULA	124	21,649.00	\$13.90	\$28.35	104.00%	\$6.25	\$84.26
STATEWIDE	183	38,977.00	\$14.91	\$27.54	85.00%	\$5.00	\$84.26

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