

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 4/1/2021 TO 12/31/2021

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

04/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

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AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Sault Ste Marie (Soo Office)	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
LAKE SUPERIOR STATE FOREST	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
UPPER PENINSULA	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
STATEWIDE	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	645.60	\$31.66	\$44.84	42.00%	\$29.40	\$106.29
Crystal Falls Management Unit	<u> 12</u>		<u> </u>	<u>\$67.79</u>	19.00%	<u> </u>	<u>\$161.58</u>
COPPER COUNTRY STATE FOREST	25	1,249.30	\$43.79	\$55.93	28.00%	\$29.40	\$161.58
Gwinn Management Unit	5	107.10	\$42.26	\$99.73	136.00%	\$70.16	\$154.70
Escanaba Management Unit		57.70	\$33.00		68.00%	\$33.00	\$95.55
ESCANABA RIVER STATE FOREST	10	164.80	\$39.02	\$84.26	116.00%	\$33.00	\$154.70
Shingleton Management Unit	4	233.90	\$79.47	\$88.02	11.00%	\$49.00	\$93.00
Sault Ste Marie (Soo Office)	1	63.00	\$49.00	\$70.56	44.00%	\$70.56	\$70.56
Sault Ste Marie (Drummond Island)		11.40	\$25.00	\$25.00	0.00%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	6	308.30	\$71.23	\$82.12	15.00%	\$25.00	\$93.00
UPPER PENINSULA	41	1,722.40	\$48.24	\$63.33	31.00%	\$25.00	\$161.58
Gaylord Management Unit	27	2,339.90	\$47.91	\$90.59	89.00%	\$43.00	\$233.03
Pigeon River Country Management Unit	3	36.60	\$48.91	\$65.90	35.00%	\$53.00	\$70.00
Atlanta Management Unit		394.50	\$45.78	\$96.95	112.00%	\$46.00	\$151.87
MACKINAW STATE FOREST	36	2,771.00	\$47.62	\$91.17	91.00%	\$43.00	\$233.03
Traverse City Management Unit	14	784.50	\$73.30	\$153.68	110.00%	\$67.00	\$375.06
Cadillac Management Unit		5.00	<u>\$59.00</u>	\$244.37	314.00%	<u>\$244.37</u>	\$244.37
PERE MARQUETTE STATE FOREST	15	789.50	\$73.21	\$154.26	111.00%	\$67.00	\$375.06
NORTHERN LOWER PENNINSULA	51	3,560.50	\$53.29	\$105.16	97.00%	\$43.00	\$375.06
STATEWIDE	92	5,282.90	\$51.65	\$91.52	77.00%	\$25.00	\$375.06

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	3025		PRICE	3025111102	COL. 4	3323111132	002311102
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	2	43.80	\$48.49	<u>\$50.89</u>	5.00%	\$50.15	\$51.00
ESCANABA RIVER STATE FOREST	2	43.80	\$48.49	\$50.89	5.00%	\$50.15	\$51.00
Sault Ste Marie (Naubinway Office)	1	3.10	\$29.00	\$63.00	117.00%	\$63.00	\$63.00
Sault Ste Marie (Soo Office)	2	7.50	\$37.80	\$67.07	77.00%	\$41.76	\$105.03
Sault Ste Marie (Drummond Island)	1	1.20	<u>\$16.00</u>	\$20.00	25.00%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	4	11.80	\$33.27	\$61.21	84.00%	\$20.00	\$105.03
UPPER PENINSULA	6	55.60	\$45.26	\$53.08	17.00%	\$20.00	\$105.03
Gaylord Management Unit	11	464.70	\$54.22	\$94.18	74.00%	\$52.00	\$141.86
Pigeon River Country Management Unit	2	8.70	\$52.55	\$62.40	19.00%	\$59.00	\$67.00
Atlanta Management Unit	2			<u>\$61.00</u>	0.00%	<u> </u>	
MACKINAW STATE FOREST	15	553.70	\$55.18	\$88.87	61.00%	\$52.00	\$141.86
Traverse City Management Unit	21	874.40	\$58.82	\$166.68	183.00%	\$52.00	\$398.43
Cadillac Management Unit	3	21.10	<u>\$59.92</u>	\$185.36	209.00%	\$39.00	<u>\$217.69</u>
PERE MARQUETTE STATE FOREST	24	895.50	\$58.85	\$167.12	184.00%	\$39.00	\$398.43
Roscommon Management Unit	1	76.40	\$60.00	<u>\$136.98</u>	128.00%	\$136.98	\$136.98
AUSABLE STATE FOREST	1	76.40	\$60.00	\$136.98	128.00%	\$136.98	\$136.98
NORTHERN LOWER PENNINSULA	40	1,525.60	\$57.57	\$137.21	138.00%	\$39.00	\$398.43
STATEWIDE	46	1,581.20	\$57.14	\$134.26	135.00%	\$20.00	\$398.43

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	36.50	\$16.95	\$34.43	103.00%	\$14.00	\$62.59
Crystal Falls Management Unit				<u> \$16.79</u>	0.00%	\$15.00_	\$31.16_
COPPER COUNTRY STATE FOREST	14	62.70	\$16.88	\$27.06	60.00%	\$14.00	\$62.59
Gwinn Management Unit	1	6.00	\$24.00	\$30.07	25.00%	\$30.07	\$30.07
Escanaba Management Unit	4	53.30	\$26.47	\$27.70		\$14.00	\$47.00
ESCANABA RIVER STATE FOREST	5	59.30	\$26.22	\$27.94	7.00%	\$14.00	\$47.00
UPPER PENINSULA	19	122.00	\$21.42	\$27.49	28.00%	\$14.00	\$62.59
STATEWIDE	19	122.00	\$21.42	\$27.49	28.00%	\$14.00	\$62.59

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	4.20	\$50.50	\$101.11	100.00%	\$100.65	\$102.14
Crystal Falls Management Unit	1	3.50		\$44.73	36.00%	\$44.73	\$44.73
COPPER COUNTRY STATE FOREST	3	7.70	\$42.55	\$75.48	77.00%	\$44.73	\$102.14
Gwinn Management Unit	1	54.60	\$78.00	\$132.44	70.00%	\$132.44	\$132.44
Escanaba Management Unit	3	10.00	<u>\$61.06</u>	\$66.01	8.00%	<u>\$54</u> .20	\$150.02
ESCANABA RIVER STATE FOREST	4	64.60	\$75.38	\$122.16	62.00%	\$54.20	\$150.02
Shingleton Management Unit	2	205.50	\$91.00	\$130.95	44.00%	\$126.00	\$140.00
Newberry Management Unit	2	38.60	\$106.00	\$200.19	89.00%	\$198.51	\$201.82
Sault Ste Marie (Naubinway Office)	3	17.10	\$105.35	\$187.40	78.00%	\$123.54	\$260.79
Sault Ste Marie (Soo Office)		3.70	\$102.00	\$145.88	43.00%	<u>\$145.88</u>	<u>\$145.88</u>
LAKE SUPERIOR STATE FOREST	8	264.90	\$94.27	\$144.89	54.00%	\$123.54	\$260.79
UPPER PENINSULA	15	337.20	\$89.47	\$138.95	55.00%	\$44.73	\$260.79
Gaylord Management Unit	7	69.90	\$129.44	\$152.30	18.00%	\$120.00	\$366.68
Atlanta Management Unit	1	8.90	<u>\$138.00</u>	<u>\$138.00</u>	0.00%	\$138.00	<u>\$138.00</u>
MACKINAW STATE FOREST	8	78.80	\$130.41	\$150.68	16.00%	\$120.00	\$366.68
Traverse City Management Unit	28	459.70	\$147.51	\$279.88	90.00%	\$144.00	\$1,206.08
Cadillac Management Unit	4	22.70		\$208.09	116.00%	\$79.00	<u>\$290.14</u>
PERE MARQUETTE STATE FOREST	32	482.40	\$145.09	\$276.50	91.00%	\$79.00	\$1,206.08
NORTHERN LOWER PENNINSULA	40	561.20	\$143.03	\$258.83	81.00%	\$79.00	\$1,206.08
STATEWIDE	55	898.40	\$122.93	\$213.84	74.00%	\$44.73	\$1,206.08

BLACK SPRUCE (22)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00
PERE MARQUETTE STATE FOREST	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00
NORTHERN LOWER PENNINSULA	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00
STATEWIDE	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00

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28.00%

27.00%

75.00%

75.00%

\$33.12

\$33.12

\$17.16

\$17.16

\$40.87

\$40.87

\$43.29

\$43.29

\$40.66

\$38.45

\$33.93

\$33.93

SAWTIMBER in MBF (see general note 3)

Grayling Management Unit

STATEWIDE

AUSABLE STATE FOREST

NORTHERN LOWER PENNINSULA

SAW HIMBER IN MBF (see general note	e 3)						
GREEN ASH (42)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(4)	(2)	PRICE	(4)	COL. 4	(C)	(7)
M	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	_ <u> </u>	600.00_	<u> </u>	<u>\$54.95</u>		<u>\$31</u> . <u>00</u>	<u>\$58.66</u>
ESCANABA RIVER STATE FOREST	4	600.00	\$49.73	\$54.95	10.00%	\$31.00	\$58.66
UPPER PENINSULA	4	600.00	\$49.73	\$54.95	10.00%	\$31.00	\$58.66
STATEWIDE	4	600.00	\$49.73	\$54.95	10.00%	\$31.00	\$58.66
JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	1.20	\$23.00	\$27.11	18.00%	\$27.11	\$27.11
Atlanta Management Unit		31.00_		\$29.00	53.00%	\$29.00	\$29.00
MACKINAW STATE FOREST	2	32.20	\$19.15	\$28.93	51.00%	\$27.11	\$29.00
Traverse City Management Unit	9	127.80	\$16.73	\$25.60	53.00%	\$17.16	\$36.53
Cadillac Management Unit	8		\$18.44	\$34.90	89.00%	\$19.00	\$43.29
PERE MARQUETTE STATE FOREST	<u> </u>	902.50	\$18.19	\$33.59	85.00%	\$17.16	\$43.29
Roscommon Management Unit	1	42.50	\$28.00	\$35.26	26.00%	\$35.26	\$35.26

\$31.75

\$30.22

\$19.43

\$19.43

61.40

103.90

1,038.60

1,038.60

3

22

22

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MIXED ASPEN (80)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	39	2,489.10	\$40.99	\$80.47	96.00%	\$40.00	\$169.54
Pigeon River Country Management Unit	6	169.90	\$46.83	\$65.25	39.00%	\$49.00	\$207.19
Atlanta Management Unit	28 _	1 <u>,513.70</u>	\$110.66	<u></u> <u> \$193.33</u>	75.00%	\$52.00_	\$1,01 <u>8.3</u> 1_
MACKINAW STATE FOREST	73	4,172.70	\$66.50	\$120.79	82.00%	\$40.00	\$1,018.31
Traverse City Management Unit	44	2,265.10	\$86.65	\$177.71	105.00%	\$79.00	\$355.86
Cadillac Management Unit	22	4,343.30		\$152.63	98.00%	<u>\$61</u> .00	<u>\$203.99</u>
PERE MARQUETTE STATE FOREST	66	6,608.40	\$80.30	\$161.22	101.00%	\$61.00	\$355.86
Roscommon Management Unit	6	1,293.60	\$64.19	\$155.45	142.00%	\$64.00	\$237.71
Grayling Management Unit	11	888.40	\$29.60	\$69.26	134.00%	\$25.00	\$101.77
Gladwin Management Unit		1,246.60_		\$118.32	93.00%	<u> </u>	\$398.22
AUSABLE STATE FOREST	25	3,428.60	\$54.17	\$119.62	121.00%	\$25.00	\$398.22
NORTHERN LOWER PENNINSULA	164	14,209.70	\$69.94	\$139.31	99.00%	\$25.00	\$1,018.31
STATEWIDE	164	14,209.70	\$69.94	\$139.31	99.00%	\$25.00	\$1,018.31

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	4	12.30	<u>\$78.94</u>	\$91.94	16.00%	\$78.00	<u>\$107.1</u> 7
ESCANABA RIVER STATE FOREST	4	12.30	\$78.94	\$91.94	16.00%	\$78.00	\$107.17
UPPER PENINSULA	4	12.30	\$78.94	\$91.94	16.00%	\$78.00	\$107.17
Atlanta Management Unit	7	302.80	\$70.95	<u>\$106.24</u>	50.00%	\$50.00	\$214.22
MACKINAW STATE FOREST	7	302.80	\$70.95	\$106.24	50.00%	\$50.00	\$214.22
Traverse City Management Unit	7	262.60	\$62.61	\$100.29	60.00%	\$55.00	\$154.33
Cadillac Management Unit	9	877.20	\$40.87		96.00%	\$50.00	\$110.00
PERE MARQUETTE STATE FOREST	16	1,139.80	\$45.88	\$84.67	85.00%	\$50.00	\$154.33
Roscommon Management Unit	6	837.40	\$75.51	\$216.26	186.00%	\$70.00	\$389.09
Grayling Management Unit	17	1,092.10	\$119.65	\$192.80	61.00%	\$63.00	\$357.54
Gladwin Management Unit	9	588.70		\$127.21	38.00%	\$84.60	\$536.51_
AUSABLE STATE FOREST	32	2,518.20	\$98.50	\$185.27	88.00%	\$63.00	\$536.51
NORTHERN LOWER PENNINSULA	55	3,960.80	\$81.25	\$150.28	85.00%	\$50.00	\$536.51
STATEWIDE	59	3,973.10	\$81.24	\$150.10	85.00%	\$50.00	\$536.51

04/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)							
N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
, ,	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09
MACKINAW STATE FOREST	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09
NORTHERN LOWER PENNINSULA	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09
STATEWIDE	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09

PAPER BIRCH (10)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	9	157.60	\$24.38	\$40.57	66.00%	\$25.00	\$67.19
Crystal Falls Management Unit	13	357.60	\$60.17	\$40.57 \$149.25	148.00%	\$25.00 \$16.00	\$292.55
COPPER COUNTRY STATE FOREST	$\frac{13}{22}$			<u>\$149.23</u> \$116.00		<u>\$16.00</u> \$16.00	\$292.55
			* -	• • • • • • • • • • • • • • • • • • • •			\$132.44
Gwinn Management Unit	4	112.50	\$66.01	\$84.02	27.00%	\$70.00	•
Escanaba Management Unit				<u>\$100.40</u>		\$47.00	\$144.59
ESCANABA RIVER STATE FOREST	11	174.60	\$58.41	\$89.84	54.00%	\$47.00	\$144.59
Shingleton Management Unit	1	2.30	\$54.00	\$170.90	216.00%	\$170.90	\$170.90
Newberry Management Unit	6	43.10	\$25.14	\$61.82	146.00%	\$23.00	\$114.15
Sault Ste Marie (Naubinway Office)	1	11.80	\$69.00	\$180.09	161.00%	\$180.09	\$180.09
Sault Ste Marie (Soo Office)	1	0.80	\$32.00	\$46.08	44.00%	\$46.08	\$46.08
Sault Ste Marie (Drummond Island)	2	6.40	\$17.00	\$17.00	0.00%	\$17.00	\$17.00
LAKE SUPERIOR STATE FOREST		64.40	\$33.49	\$82.73	147.00%	\$17.00	\$180.09
UPPER PENINSULA	44	754.20	\$50.01	\$107.11	114.00%	\$16.00	\$292.55
Gaylord Management Unit	2	6.50	\$29.37	\$50.34	71.00%	\$27.00	\$95.97
Atlanta Management Unit		8.70		\$26.00	0.00%	\$26.00	\$26.00
MACKINAW STATE FOREST		15.20	\$27.44	\$36.41	33.00%	\$26.00	\$95.97
Traverse City Management Unit	1	1.30	\$32.00	\$33.00	3.00%	\$33.00	\$33.00
PERE MARQUETTE STATE FOREST		1.30	\$32.00	\$33.00	3.00%	\$33.00	\$33.00
Roscommon Management Unit	1	23.60	\$27.00	\$61.64	128.00%	\$61.64	\$61.64
AUSABLE STATE FOREST		23.60	\$27.00	\$61.64	128.00%	\$61.64	\$61.64
NORTHERN LOWER PENNINSULA	5	40.10	\$27.33	\$51.15	87.00%	\$26.00	\$95.97
STATEWIDE	49	794.30	\$48.86	\$104.28	113.00%	\$16.00	\$292.55

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	22	1,232.70	\$63.48	\$156.68	147.00%	\$63.00	\$293.07
Crystal Falls Management Unit	<u> </u>			\$155.92	<u>83.00%</u>	<u> </u>	
COPPER COUNTRY STATE FOREST	37	1,817.90	\$70.40	\$156.44	122.00%	\$57.00	\$312.21
Gwinn Management Unit	6	280.10	\$82.82	\$179.11	116.00%	\$100.00	\$267.28
Escanaba Management Unit	<u></u> 13	1 <u>,043.70</u>		<u>\$138.61</u>	<u>88.00%</u>	\$75.00_	\$198.23
ESCANABA RIVER STATE FOREST	19	1,323.80	\$75.78	\$147.18	94.00%	\$75.00	\$267.28
Shingleton Management Unit	7	1,073.90	\$97.28	\$169.53	74.00%	\$100.05	\$202.00
Newberry Management Unit	9	333.00	\$65.85	\$141.93	116.00%	\$75.00	\$222.94
Sault Ste Marie (Naubinway Office)	8	216.50	\$116.39	\$292.06	151.00%	\$90.00	\$431.46
Sault Ste Marie (Soo Office)	8	329.50	\$73.77	\$129.35	75.00%	\$61.00	\$343.99
Sault Ste Marie (Drummond Island)		0.60		\$51.00		<u> </u>	\$51.00
LAKE SUPERIOR STATE FOREST	33	1,953.50	\$90.06	\$171.59	91.00%	\$51.00	\$431.46
UPPER PENINSULA	89	5,095.20	\$79.34	\$159.84	101.00%	\$51.00	\$431.46
Gaylord Management Unit	32	1,061.10	\$70.60	\$143.67	103.00%	\$58.00	\$240.27
Pigeon River Country Management Unit	7	98.60	\$49.87	\$68.97	38.00%	\$45.00	\$120.37
Atlanta Management Unit	20				48.00%	<u> </u>	\$322.21_
MACKINAW STATE FOREST	59	1,517.90	\$66.27	\$125.13	89.00%	\$45.00	\$322.21
Traverse City Management Unit	46	1,787.20	\$122.56	\$207.04	69.00%	\$112.00	\$463.83
Cadillac Management Unit	24	1,577.50			52.00%	\$59.00	\$182.81
PERE MARQUETTE STATE FOREST	70	3,364.70	\$91.91	\$150.60	64.00%	\$59.00	\$463.83
Roscommon Management Unit	5	222.10	\$58.23	\$142.71	145.00%	\$61.00	\$200.53
Grayling Management Unit	7	172.00	\$40.03	\$79.25	98.00%	\$39.00	\$156.14
Gladwin Management Unit				\$66.69	84.00%	\$39.00	<u>\$214.10</u>
AUSABLE STATE FOREST		764.00	\$43.44	\$91.62	111.00%	\$39.00	\$214.10
NORTHERN LOWER PENNINSULA	149	5,646.60	\$78.46	\$135.77	73.00%	\$39.00	\$463.83
STATEWIDE	238	10,741.80	\$78.87	\$147.19	87.00%	\$39.00	\$463.83

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RED OAK (08)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	5	206.20	\$63.68	\$178.25		\$70.19	\$223.23
COPPER COUNTRY STATE FOREST	<u> </u>	206.20	\$63.68	<u> </u>	180.00%	<u> </u>	\$223.23
Gwinn Management Unit	2	15.70	\$126.62	\$134.03	6.00%	\$100.00	\$135.62
Escanaba Management Unit	4		\$120.77	<u>\$176.71</u>	46.00%	\$120.00	<u>\$306.95</u>
ESCANABA RIVER STATE FOREST	6	236.70	\$121.16	\$173.88	44.00%	\$100.00	\$306.95
Sault Ste Marie (Soo Office)	2	124.30	\$108.52	\$343.11	216.00%	\$125.00	\$529.04
Sault Ste Marie (Drummond Island)		3.90		\$60.00		\$60.00	
LAKE SUPERIOR STATE FOREST	3	128.20	\$107.05	\$334.50	212.00%	\$60.00	\$529.04
UPPER PENINSULA	14	571.10	\$97.24	\$211.51	118.00%	\$60.00	\$529.04
Gaylord Management Unit	8	237.10	\$87.94	\$115.57	31.00%	\$86.00	\$149.96
Pigeon River Country Management Unit	1	12.10	\$141.00	\$158.00	12.00%	\$158.00	\$158.00
Atlanta Management Unit	<u>21</u>	1 <u>,648.2</u> 0	<u>\$177.09</u>	<u> \$319.13</u>	<u>80.00%</u>	\$173.00	<u>\$906.55</u>
MACKINAW STATE FOREST	30	1,897.40	\$165.72	\$292.67	77.00%	\$86.00	\$906.55
Traverse City Management Unit	19	879.30	\$118.06	\$169.73	44.00%	\$119.00	\$436.39
Cadillac Management Unit	9	<u>474.10</u>	\$155.73	\$288.75	85.00%	\$135.00	<u>\$620.09</u>
PERE MARQUETTE STATE FOREST	28	1,353.40	\$131.26	\$211.42	61.00%	\$119.00	\$620.09
Roscommon Management Unit	1	71.90	\$127.00	\$320.85	153.00%	\$320.85	\$320.85
Grayling Management Unit	12	2,849.10	\$110.79	\$254.77	130.00%	\$80.00	\$354.56
Gladwin Management Unit		<u> </u>	<u></u> <u>\$11</u> 6.00 _	\$122.70		\$121.00	<u>\$126.00</u>
AUSABLE STATE FOREST	15	2,998.80	\$111.31	\$252.93	127.00%	\$80.00	\$354.56
NORTHERN LOWER PENNINSULA	73	6,249.60	\$132.15	\$256.01	94.00%	\$80.00	\$906.55
STATEWIDE	87	6,820.70	\$129.23	\$252.28	95.00%	\$60.00	\$906.55

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RED PINE (31)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit		3,150.30_	\$102.51	<u> \$158.52</u>	<u>55.00%</u>	<u>\$115</u> . <u>00</u>	\$191.53
COPPER COUNTRY STATE FOREST	8	3,150.30	\$102.51	\$158.52	55.00%	\$115.00	\$191.53
UPPER PENINSULA	8	3,150.30	\$102.51	\$158.52	55.00%	\$115.00	\$191.53
Gaylord Management Unit	22	5,246.90	\$79.78	\$156.27	96.00%	\$87.00	\$218.59
Pigeon River Country Management Unit	8	1,013.10	\$79.17	\$127.86	62.00%	\$77.00	\$182.08
Atlanta Management Unit	<u> 18</u>	2,667.80_	\$71.83	<u></u> <u>\$199.80</u>	178.00%	\$50.00	\$287.24
MACKINAW STATE FOREST	48	8,927.80	\$77.34	\$166.05	115.00%	\$50.00	\$287.24
Traverse City Management Unit	40	5,419.00	\$79.75	\$157.66	98.00%	\$79.00	\$249.63
Cadillac Management Unit	24	5,646.90		\$150.51	72.00%	\$68.00	<u>\$378.20</u>
PERE MARQUETTE STATE FOREST	64	11,065.90	\$83.69	\$154.01	84.00%	\$68.00	\$378.20
Roscommon Management Unit	2	59.40	\$91.79	\$143.61	56.00%	\$115.85	\$247.76
Grayling Management Unit	21	5,312.10	\$91.91	\$161.51	76.00%	\$78.00	\$280.07
Gladwin Management Unit		362.10		\$185.78	87.00%	\$102.00	\$441.10
AUSABLE STATE FOREST	29	5,733.60	\$92.37	\$162.86	76.00%	\$78.00	\$441.10
NORTHERN LOWER PENNINSULA	141	25,727.30	\$83.42	\$160.16	92.00%	\$50.00	\$441.10
STATEWIDE	149	28,877.60	\$85.50	\$159.98	87.00%	\$50.00	\$441.10

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	1	66.80	\$23.00	\$29.76	29.00%	\$29.76	\$29.76
PERE MARQUETTE STATE FOREST	1	66.80	\$23.00	\$29.76	29.00%	\$29.76	\$29.76
NORTHERN LOWER PENNINSULA	1	66.80	\$23.00	\$29.76	29.00%	\$29.76	\$29.76
STATEWIDE	1	66.80	\$23.00	\$29.76	29.00%	\$29.76	\$29.76

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	22	2,352.40	\$131.47	\$351.44	167.00%	\$113.00	\$478.93
Crystal Falls Management Unit	<u> </u>	1,036.90	<u>\$15</u> 7 <u>.74</u>	\$283.77	<u>80.</u> 00%	\$96.00_	\$594.26
COPPER COUNTRY STATE FOREST	38	3,389.30	\$139.51	\$330.74	137.00%	\$96.00	\$594.26
Gwinn Management Unit	6	1,316.60	\$194.73	\$339.10	74.00%	\$216.46	\$597.60
Escanaba Management Unit		186.20	\$103.67	<u>\$233.96</u>	126.00%	\$115.00	\$289.60
ESCANABA RIVER STATE FOREST	13	1,502.80	\$183.45	\$326.08	78.00%	\$115.00	\$597.60
Shingleton Management Unit	6	2,532.30	\$296.76	\$587.01	98.00%	\$405.10	\$687.91
Newberry Management Unit	4	152.60	\$216.89	\$385.46	78.00%	\$223.00	\$398.47
Sault Ste Marie (Naubinway Office)	7	584.90	\$315.19	\$605.47	92.00%	\$379.00	\$778.59
Sault Ste Marie (Soo Office)	5	430.10	\$244.31	\$490.38	101.00%	\$303.89	\$687.98
Sault Ste Marie (Drummond Island)		<u>131.60</u>	\$163.24	<u></u> <u>\$163.38</u>	0.00%	\$143.74	\$164.00
LAKE SUPERIOR STATE FOREST	25	3,831.50	\$285.92	\$556.40	95.00%	\$143.74	\$778.59
UPPER PENINSULA	76	8,723.60	\$211.38	\$429.05	103.00%	\$96.00	\$778.59
Gaylord Management Unit	29	4,696.10	\$329.00	\$717.32	118.00%	\$241.00	\$1,104.38
Pigeon River Country Management Unit	3	34.00	\$414.26	\$417.87	1.00%	\$231.03	\$451.00
Atlanta Management Unit	9		\$321.69	\$719.43	124.00% _	\$295.00_	<u>\$1,561.88</u>
MACKINAW STATE FOREST	41	4,957.70	\$329.25	\$715.36	117.00%	\$231.03	\$1,561.88
Traverse City Management Unit	26	2,458.70	\$182.29	\$360.79	98.00%	\$164.00	\$498.65
Cadillac Management Unit			<u>\$95.80</u>	<u>\$180.62</u>	89.00%	\$80.00	\$285.28
PERE MARQUETTE STATE FOREST	31	2,495.50	\$181.01	\$358.13	98.00%	\$80.00	\$498.65
Roscommon Management Unit	1	2.10	\$308.00	\$2,275.60	639.00%	\$2,275.60	\$2,275.60
Grayling Management Unit		12.80	\$115.00	\$194.12	69.00%	\$194.12	\$194.12
AUSABLE STATE FOREST		14.90	\$142.20	\$487.48	243.00%	\$194.12	\$2,275.60
NORTHERN LOWER PENNINSULA	74	7,468.10	\$279.34	\$595.54	113.00%	\$80.00	\$2,275.60
STATEWIDE	150	16,191.70	\$242.73	\$505.84	108.00%	\$80.00	\$2,275.60

TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	1	4.70	\$12.00	\$22.00	83.00%	\$22.00	\$22.00
PERE MARQUETTE STATE FOREST	1	4.70	\$12.00	\$22.00	83.00%	\$22.00	\$22.00
NORTHERN LOWER PENNINSULA	1	4.70	\$12.00	\$22.00	83.00%	\$22.00	\$22.00
STATEWIDE	1	4.70	\$12.00	\$22.00	83.00%	\$22.00	\$22.00

04/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	10	219.50	\$31.32	\$75.98	143.00%	\$25.00	\$102.81
Crystal Falls Management Unit					<u>17.00%</u> _	<u> </u>	<u>\$114.49</u>
COPPER COUNTRY STATE FOREST	13	466.90	\$40.11	\$65.41	63.00%	\$25.00	\$114.49
Escanaba Management Unit	3	36.70	\$26.80	\$42.92	60.00%	\$19.13	\$70.00
ESCANABA RIVER STATE FOREST	3	36.70	\$26.80	\$42.92	60.00%	\$19.13	\$70.00
Sault Ste Marie (Naubinway Office)	1	18.40	\$32.00	\$73.00	128.00%	\$73.00	\$73.00
Sault Ste Marie (Soo Office)	1	22.10	\$32.00	\$46.08	44.00%	\$46.08	\$46.08
Sault Ste Marie (Drummond Island)				\$20.00		\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	3	48.60	\$30.00	\$51.93	73.00%	\$20.00	\$73.00
UPPER PENINSULA	19	552.20	\$38.33	\$62.73	64.00%	\$19.13	\$114.49
Gaylord Management Unit	1	221.90	\$34.00	\$245.60	622.00%	\$245.60	\$245.60
MACKINAW STATE FOREST	1	221.90	\$34.00	\$245.60	622.00%	\$245.60	\$245.60
Traverse City Management Unit	1	0.60	\$55.00	\$55.00	0.00%	<u>\$55</u> .00	\$55.00
PERE MARQUETTE STATE FOREST	1	0.60	\$55.00	\$55.00	0.00%	\$55.00	\$55.00
NORTHERN LOWER PENNINSULA	2	222.50	\$34.06	\$245.09	620.00%	\$55.00	\$245.60
STATEWIDE	21	774.70	\$37.10	\$115.10	210.00%	\$19.13	\$245.60

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SAWTIMBER in MBF (see general note 3)

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	7.40	<u>\$75.78</u>		11.00%	\$76.00	\$150.02
ESCANABA RIVER STATE FOREST	3	7.40	\$75.78	\$84.15	11.00%	\$76.00	\$150.02
UPPER PENINSULA	3	7.40	\$75.78	\$84.15	11.00%	\$76.00	\$150.02
Atlanta Management Unit	3	29.00	<u>\$74.75</u>	<u>\$115.94</u>	55.00%	<u>\$76</u> .83	\$205.30
MACKINAW STATE FOREST	3	29.00	\$74.75	\$115.94	55.00%	\$76.83	\$205.30
Traverse City Management Unit	12	406.60	\$72.54	\$128.70	77.00%	\$83.90	\$232.56
Cadillac Management Unit	6	95.70_	\$56.74	<u></u> <u> \$138.44</u>	144.00%	\$72.00	\$241.02
PERE MARQUETTE STATE FOREST	18	502.30	\$69.53	\$130.55	88.00%	\$72.00	\$241.02
Roscommon Management Unit	1	9.40	\$70.00	\$76.00	9.00%	\$76.00	\$76.00
Grayling Management Unit	13	473.20	\$64.59	\$141.72	119.00%	\$46.00	\$271.51
Gladwin Management Unit	3	32.30	\$88.42	<u>\$161.58</u>	83.00%	\$97.00	<u>\$205.4</u> 5
AUSABLE STATE FOREST	17	514.90	\$66.18	\$141.77	114.00%	\$46.00	\$271.51
NORTHERN LOWER PENNINSULA	38	1,046.20	\$68.03	\$135.67	99.00%	\$46.00	\$271.51
STATEWIDE	41	1,053.60	\$68.08	\$135.31	99.00%	\$46.00	\$271.51

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit					163.00%	\$81.59	
COPPER COUNTRY STATE FOREST	1	113.00	\$31.00	\$81.59	163.00%	\$81.59	\$81.59
Escanaba Management Unit			\$42.00		43.00%	<u>\$60</u> . <u>01</u>	
ESCANABA RIVER STATE FOREST	1	7.90	\$42.00	\$60.01	43.00%	\$60.01	\$60.01
Shingleton Management Unit	1	5.10	<u>\$51.00</u>	<u>\$100.05</u>	96.00%	<u>\$100.05</u>	<u>\$100.05</u>
LAKE SUPERIOR STATE FOREST	1	5.10	\$51.00	\$100.05	96.00%	\$100.05	\$100.05
UPPER PENINSULA	3	126.00	\$32.50	\$80.98	149.00%	\$60.01	\$100.05
Gaylord Management Unit	8	585.30	\$31.51	\$50.10	59.00%	\$32.00	\$59.48
Pigeon River Country Management Unit	5	138.50	\$50.88	\$96.64	90.00%	\$60.01	\$110.00
Atlanta Management Unit	<u> 14</u> _				65.00%	\$35.00_	\$146.10
MACKINAW STATE FOREST	27	1,142.80	\$36.06	\$60.04	67.00%	\$32.00	\$146.10
Traverse City Management Unit	32	1,341.90	\$36.35	\$61.11	68.00%	\$34.00	\$116.47
Cadillac Management Unit		952.40	\$55.54	<u>\$97.89</u>	76.00%	\$79.74	\$140.00
PERE MARQUETTE STATE FOREST	39	2,294.30	\$44.32	\$76.38	72.00%	\$34.00	\$140.00
Roscommon Management Unit	3	180.10	\$43.56	\$126.26	190.00%	\$98.17	\$200.53
Grayling Management Unit	8	195.50	\$35.89	\$105.84	195.00%	\$42.00	\$132.47
Gladwin Management Unit				\$275.31	625.00%	\$275.31	<u>\$275.31</u>
AUSABLE STATE FOREST	12	402.80	\$39.46	\$126.42	220.00%	\$42.00	\$275.31
NORTHERN LOWER PENNINSULA	78	3,839.90	\$41.35	\$76.76	86.00%	\$32.00	\$275.31
STATEWIDE	81	3,965.90	\$41.07	\$76.90	87.00%	\$32.00	\$275.31

04/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	3.60	\$31.33	\$50.76	62.00%	\$31.71	\$88.86
Crystal Falls Management Unit		4.20		\$31.00		\$31.00	\$31.00_
COPPER COUNTRY STATE FOREST	3	7.80	\$31.15	\$40.12	29.00%	\$31.00	\$88.86
UPPER PENINSULA	3	7.80	\$31.15	\$40.12	29.00%	\$31.00	\$88.86
Gaylord Management Unit	3	56.40	\$32.00	\$42.80	34.00%	\$38.00	\$49.42
Pigeon River Country Management Unit	1	14.50	\$33.00	\$34.00	3.00%	\$34.00	\$34.00
Atlanta Management Unit		3.60	\$38.00	<u>\$57.61</u>	52.00%	<u>\$57</u> .61	
MACKINAW STATE FOREST	5	74.50	\$32.48	\$41.81	29.00%	\$34.00	\$57.61
Traverse City Management Unit	1	44.00	\$33.00	\$47.28	43.00%	\$47.28	<u>\$47.2</u> 8
PERE MARQUETTE STATE FOREST	1	44.00	\$33.00	\$47.28	43.00%	\$47.28	\$47.28
NORTHERN LOWER PENNINSULA	6	118.50	\$32.68	\$43.84	34.00%	\$34.00	\$57.61
STATEWIDE	9	126.30	\$32.58	\$43.61	34.00%	\$31.00	\$88.86

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04/01/2021 to 12/31/2021

SAWTIMBER in MBF (see general note 3)

YELLOW BIRCH (04)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	21	232.20	\$35.19	\$52.41	49.00%	\$32.44	\$163.69
Crystal Falls Management Unit					<u>80.00%</u> _	<u> </u>	<u>\$217.51</u>
COPPER COUNTRY STATE FOREST	26	254.30	\$36.08	\$54.98	52.00%	\$32.44	\$217.51
Gwinn Management Unit	2	3.40	\$29.88	\$127.93	328.00%	\$122.22	\$132.44
Escanaba Management Unit	4	66.90	\$24.98	\$37.99	52.00%	\$22.32	\$92.82
ESCANABA RIVER STATE FOREST	6	70.30	\$25.22	\$42.34	68.00%	\$22.32	\$132.44
Shingleton Management Unit	4	11.70	\$36.03	\$82.93	130.00%	\$31.00	\$150.00
Newberry Management Unit	4	17.00	\$28.11	\$121.80	333.00%	\$58.00	\$154.97
Sault Ste Marie (Soo Office)	1	0.50	\$33.00	\$157.40	377.00%	\$157.40	\$157.40
Sault Ste Marie (Drummond Island)		0.70		\$25.00	19.00%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	10	29.90	\$31.12	\$104.92	237.00%	\$25.00	\$157.40
UPPER PENINSULA	42	354.50	\$33.51	\$56.69	69.00%	\$22.32	\$217.51
Gaylord Management Unit	1	1.70	\$35.00	\$132.91	280.00%	\$132.91	\$132.91
Atlanta Management Unit	1	0.50	\$35.00	\$35.00	0.00%	\$35.00	\$35.00
MACKINAW STATE FOREST	2	2.20	\$35.00	\$110.66	216.00%	\$35.00	\$132.91
Cadillac Management Unit	1	1.20	\$31.00	\$31.00	0.00%	\$31.00	\$31.00
PERE MARQUETTE STATE FOREST		1.20	\$31.00	\$31.00	0.00%	\$31.00	\$31.00
NORTHERN LOWER PENNINSULA	3	3.40	\$33.59	\$82.54	146.00%	\$31.00	\$132.91
STATEWIDE	45	357.90	\$33.51	\$56.93	70.00%	\$22.32	\$217.51

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04/01/2021 to 12/31/2021

PULPWOOD in Cords (see general note 4)

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	16	1,291.00	\$2.43	\$5.61	131.00%	\$2.02	\$13.44
Crystal Falls Management Unit	21 -	2 <u>,882.00</u>			<u> 11.</u> 0 <u>0%</u> _	<u> </u>	\$20.18_
COPPER COUNTRY STATE FOREST	37	4,173.00	\$6.54	\$8.16	25.00%	\$2.02	\$20.18
Gwinn Management Unit	10	1,972.00	\$13.64	\$19.67	44.00%	\$11.60	\$74.68
Escanaba Management Unit		1 <u>,689.00</u>		<u>\$18.12</u>	<u>55.00%</u> _	<u> </u>	\$35.05
ESCANABA RIVER STATE FOREST	24	3,661.00	\$12.73	\$18.95	49.00%	\$7.07	\$74.68
Shingleton Management Unit	9	779.00	\$11.73	\$15.84	35.00%	\$7.80	\$22.47
Newberry Management Unit	13	1,760.00	\$9.27	\$18.06	95.00%	\$8.50	\$30.66
Sault Ste Marie (Naubinway Office)	10	1,596.00	\$9.08	\$18.20	100.00%	\$10.25	\$32.66
Sault Ste Marie (Soo Office)	6	717.00	\$8.64	\$17.70	105.00%	\$7.40	\$44.52
Sault Ste Marie (Drummond Island)		2,000.00		<u>\$6.54</u>	9.00%	\$4.55	\$7.19_
LAKE SUPERIOR STATE FOREST	41	6,852.00	\$8.49	\$14.44	70.00%	\$4.55	\$44.52
UPPER PENINSULA	102	14,686.00	\$8.99	\$13.78	53.00%	\$2.02	\$74.68
Gaylord Management Unit	16	2,338.00	\$16.39	\$30.89	88.00%	\$17.55	\$94.36
Pigeon River Country Management Unit	5	177.00	\$24.51	\$31.67	29.00%	\$21.00	\$35.00
Atlanta Management Unit	24 _	4 <u>,077.4</u> 0	<u></u>		62.00% _	<u>\$15</u> . <u>00</u>	
MACKINAW STATE FOREST	45	6,592.40	\$18.02	\$30.53	69.00%	\$15.00	\$94.36
Traverse City Management Unit	6	98.00	\$8.38	\$15.62	86.00%	\$12.00	\$28.90
Cadillac Management Unit		45.00	\$7.32	\$13.46	84.00%	<u>\$10</u> . <u>64</u>	\$14.73_
PERE MARQUETTE STATE FOREST	8	143.00	\$8.05	\$14.94	86.00%	\$10.64	\$28.90
Roscommon Management Unit	3	183.00	\$17.55	\$30.73	75.00%	\$20.00	\$47.78
Grayling Management Unit	6	34.00	\$11.21	\$16.50	47.00%	\$10.00	\$25.10
Gladwin Management Unit		326.00		\$29.15	<u> </u>	\$29.1 <u>5</u>	\$29.15_
AUSABLE STATE FOREST	10	543.00	\$15.59	\$28.89	85.00%	\$10.00	\$47.78
NORTHERN LOWER PENNINSULA	63	7,278.40	\$17.64	\$30.10	71.00%	\$10.00	\$94.36
STATEWIDE	165	21,964.40	\$11.86	\$19.19	62.00%	\$2.02	\$94.36

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	15	1,317.00	\$3.42	\$4.48	31.00%	\$3.30	\$12.55
Crystal Falls Management Unit		943.00	\$7.21	\$8.21	14.00%	\$6.80	\$10.00
COPPER COUNTRY STATE FOREST	20	2,260.00	\$5.00	\$6.04	21.00%	\$3.30	\$12.55
Gwinn Management Unit	2	173.00	\$5.65	\$20.19	257.00%	\$19.96	\$21.55
ESCANABA RIVER STATE FOREST	2	173.00	\$5.65	\$20.19	257.00%	\$19.96	\$21.55
Shingleton Management Unit	1	290.00	\$5.60	<u>\$12.57</u>	124.00%	\$12.57	<u>\$12.57</u>
LAKE SUPERIOR STATE FOREST	1	290.00	\$5.60	\$12.57	124.00%	\$12.57	\$12.57
UPPER PENINSULA	23	2,723.00	\$5.10	\$7.63	50.00%	\$3.30	\$21.55
Gaylord Management Unit	18	2,648.00	\$6.92	\$16.44	138.00%	\$6.20	\$35.17
Pigeon River Country Management Unit	3	196.00	\$6.73	\$12.02	79.00%	\$10.00	\$20.82
Atlanta Management Unit	<u> </u>				121.00%		\$31.82_
MACKINAW STATE FOREST	29	3,593.00	\$6.85	\$15.84	131.00%	\$6.20	\$35.17
Traverse City Management Unit	7	1,007.00	\$9.81	\$26.24	167.00%	\$8.85	\$45.77
Cadillac Management Unit	. <u> </u>				259.00%	\$39.00	\$39.00_
PERE MARQUETTE STATE FOREST	8	1,034.00	\$9.83	\$26.58	170.00%	\$8.85	\$45.77
NORTHERN LOWER PENNINSULA	37	4,627.00	\$7.52	\$18.24	143.00%	\$6.20	\$45.77
STATEWIDE	60	7,350.00	\$6.62	\$14.31	116.00%	\$3.30	\$45.77

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	38.00	<u>\$2.75</u>	\$3.55	29.00%	\$3.00	\$3.61
COPPER COUNTRY STATE FOREST	2	38.00	\$2.75	\$3.55	29.00%	\$3.00	\$3.61
Shingleton Management Unit	1	8.00	\$16.25	\$20.21	24.00%	\$20.21	\$20.21
Newberry Management Unit				<u>\$16.50</u>	0.00%	\$16.50	\$16.50
LAKE SUPERIOR STATE FOREST	2	10.00	\$16.30	\$19.47	19.00%	\$16.50	\$20.21
UPPER PENINSULA	4	48.00	\$5.57	\$6.86	23.00%	\$3.00	\$20.21
STATEWIDE	4	48.00	\$5.57	\$6.86	23.00%	\$3.00	\$20.21

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	192.00	\$16.65	\$32.04	92.00%	\$32.04	\$32.04
Crystal Falls Management Unit		1 <u>,145.0</u> 0				<u>\$43</u> .75_	
COPPER COUNTRY STATE FOREST	4	1,337.00	\$15.30	\$42.88	180.00%	\$32.04	\$50.44
Gwinn Management Unit		<u>2,503.00</u>	<u>\$1</u> 7.16	\$29.89	74.00%	\$18.65	\$41.08
ESCANABA RIVER STATE FOREST	5	2,503.00	\$17.16	\$29.89	74.00%	\$18.65	\$41.08
Shingleton Management Unit	6	2,979.00	\$19.16	\$28.19	47.00%	\$14.60	\$46.59
Newberry Management Unit	11	4,983.00	\$24.25	\$32.46	34.00%	\$22.75	\$52.55
Sault Ste Marie (Naubinway Office)	1	3.00	\$20.10	\$20.10	0.00%	\$20.10	\$20.10
Sault Ste Marie (Soo Office)		124.00		\$20.00	17.00% _	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	19	8,089.00	\$22.27	\$30.69	38.00%	\$14.60	\$52.55
UPPER PENINSULA	28	11,929.00	\$20.41	\$31.89	56.00%	\$14.60	\$52.55
Gaylord Management Unit	10	2,370.00	\$11.49	\$32.26	181.00%	\$11.05	\$41.14
Pigeon River Country Management Unit	2	95.00	\$13.00	\$37.21	186.00%	\$16.02	\$40.57
Atlanta Management Unit	<u> </u>	<u>2,433.00</u>		<u>\$15.99</u>	29.00%	\$10.00	\$30.15
MACKINAW STATE FOREST	27	4,898.00	\$11.98	\$24.27	103.00%	\$10.00	\$41.14
Traverse City Management Unit	23	1,734.00	\$8.34	\$19.07	129.00%	\$7.60	\$31.98
Cadillac Management Unit	16	3,707.00		\$17.58	83.00%		\$25.51
PERE MARQUETTE STATE FOREST	39	5,441.00	\$9.20	\$18.06	96.00%	\$7.60	\$31.98
Roscommon Management Unit	3	558.00	\$13.85	\$18.28	32.00%	\$16.00	\$31.62
Grayling Management Unit	22	12,898.00	\$15.66	\$28.92	85.00%	\$11.15	\$46.32
Gladwin Management Unit	4	226.00		\$26.53	41.00%	\$20.00	
AUSABLE STATE FOREST	29	13,682.00	\$15.63	\$28.45	82.00%	\$11.15	\$46.32
NORTHERN LOWER PENNINSULA	95	24,021.00	\$13.43	\$25.24	88.00%	\$7.60	\$46.32
STATEWIDE	123	35,950.00	\$15.75	\$27.45	74.00%	\$7.60	\$52.55

04/01/2021 to 12/31/2021

PULPWOOD in Cords (see general note 4)

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	18.00		\$9.00	48.00%	\$9.00	\$9.00
MACKINAW STATE FOREST	1	18.00	\$6.10	\$9.00	48.00%	\$9.00	\$9.00
Traverse City Management Unit						\$13.80	
PERE MARQUETTE STATE FOREST	2	58.00	\$5.04	\$14.71	192.00%	\$13.80	\$15.00
Grayling Management Unit		405.00		\$13.37	189.00%	\$2.00	\$25.00
AUSABLE STATE FOREST	5	405.00	\$4.63	\$13.37	189.00%	\$2.00	\$25.00
NORTHERN LOWER PENNINSULA	8	481.00	\$4.74	\$13.37	182.00%	\$2.00	\$25.00
STATEWIDE	8	481.00	\$4.74	\$13.37	182.00%	\$2.00	\$25.00

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PULPWOOD in Cords (see general note 4)

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	8,869.00	\$5.63	\$20.27	260.00%	\$5.70	\$37.01
Crystal Falls Management Unit	21	<u>27,188.00</u>	\$20.25	\$34.61	71.00%		\$56.58
COPPER COUNTRY STATE FOREST	34	36,057.00	\$16.65	\$31.08	87.00%	\$5.70	\$56.58
Gwinn Management Unit	10	8,235.00	\$17.52	\$28.59	63.00%	\$14.80	\$34.24
Escanaba Management Unit	14	9,205.00		\$29.36	83.00%		\$46.90_
ESCANABA RIVER STATE FOREST	24	17,440.00	\$16.74	\$29.00	73.00%	\$9.88	\$46.90
Shingleton Management Unit	10	1,789.00	\$22.64	\$32.97	46.00%	\$18.65	\$37.09
Newberry Management Unit	13	4,766.00	\$13.79	\$38.89	182.00%	\$12.85	\$52.55
Sault Ste Marie (Naubinway Office)	9	2,552.00	\$17.77	\$28.12	58.00%	\$20.00	\$47.66
Sault Ste Marie (Soo Office)	8	5,331.00	\$16.36	\$29.76	82.00%	\$13.50	\$43.00
Sault Ste Marie (Drummond Island)	3	8,023.00		\$11.13			\$12.32
LAKE SUPERIOR STATE FOREST	43	22,461.00	\$14.48	\$25.11	73.00%	\$9.00	\$52.55
UPPER PENINSULA	101	75,958.00	\$16.03	\$28.84	80.00%	\$5.70	\$56.58
Gaylord Management Unit	43	19,161.90	\$15.43	\$31.87	107.00%	\$15.30	\$71.49
Pigeon River Country Management Unit	9	3,464.00	\$15.09	\$29.44	95.00%	\$17.00	\$36.84
Atlanta Management Unit	<u>32</u> _	<u>26,454.50</u>		<u>\$46.77</u>	72.00%	<u> </u>	<u>\$136.16</u>
MACKINAW STATE FOREST	84	49,080.40	\$21.73	\$39.73	83.00%	\$14.00	\$136.16
Traverse City Management Unit	59	14,161.00	\$12.75	\$22.23	74.00%	\$12.65	\$40.59
Cadillac Management Unit	31	<u> 17,467.00</u>	<u>\$1</u> 3.96	\$28.03	101.00%	<u>\$10</u> .80	<u>\$58.09</u>
PERE MARQUETTE STATE FOREST	90	31,628.00	\$13.42	\$25.43	89.00%	\$10.80	\$58.09
Roscommon Management Unit	6	11,949.00	\$18.62	\$44.84	141.00%	\$21.00	\$51.46
Grayling Management Unit	25	11,553.00	\$14.72	\$45.81	211.00%	\$10.20	\$58.23
Gladwin Management Unit	9	<u> 15,500.00</u>	\$18.54	\$35.02	89.00%	\$17.84	\$48.26
AUSABLE STATE FOREST	40	39,002.00	\$17.43	\$41.23	137.00%	\$10.20	\$58.23
NORTHERN LOWER PENNINSULA	214	119,710.40	\$18.13	\$36.44	101.00%	\$10.20	\$136.16
STATEWIDE	315	195,668.40	\$17.32	\$33.49	93.00%	\$5.70	\$136.16

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	23	24,268.00	\$4.35	\$8.03	85.00%	\$4.30	\$19.48
Crystal Falls Management Unit		<u>19,838.00</u>	<u> </u>	\$21.84	62.00% _	<u> </u>	\$44.10_
COPPER COUNTRY STATE FOREST	43	44,106.00	\$8.47	\$14.24	68.00%	\$4.30	\$44.10
Gwinn Management Unit	9	11,180.00	\$12.59	\$19.70	56.00%	\$12.50	\$28.91
Escanaba Management Unit		9 <u>,324.00</u>			40.00%	<u> </u>	\$41.25
ESCANABA RIVER STATE FOREST	23	20,504.00	\$13.69	\$20.29	48.00%	\$9.56	\$41.25
Shingleton Management Unit	11	12,957.00	\$15.63	\$23.64	51.00%	\$9.75	\$30.54
Newberry Management Unit	14	12,291.00	\$11.41	\$20.70	81.00%	\$10.90	\$39.04
Sault Ste Marie (Naubinway Office)	13	6,540.00	\$13.02	\$22.19	70.00%	\$12.35	\$37.96
Sault Ste Marie (Soo Office)	8	4,011.00	\$11.35	\$18.18	60.00%	\$8.70	\$43.00
Sault Ste Marie (Drummond Island)							\$8.73
LAKE SUPERIOR STATE FOREST	49	36,510.00	\$13.09	\$21.46	64.00%	\$6.50	\$43.00
UPPER PENINSULA	115	101,120.00	\$11.20	\$18.08	61.00%	\$4.30	\$44.10
Gaylord Management Unit	53	24,951.20	\$16.46	\$31.08	89.00%	\$9.00	\$92.71
Pigeon River Country Management Unit	12	1,316.00	\$12.49	\$22.65	81.00%	\$13.00	\$37.36
Atlanta Management Unit	33				61.00% _	\$12.00	\$141.32
MACKINAW STATE FOREST	98	37,469.40	\$18.76	\$33.30	78.00%	\$9.00	\$141.32
Traverse City Management Unit	65	20,280.00	\$12.57	\$25.57	103.00%	\$11.75	\$43.20
Cadillac Management Unit	35	8,298.00		\$23.65	<u>137.</u> 00% _		\$45.80
PERE MARQUETTE STATE FOREST	100	28,578.00	\$11.82	\$25.02	112.00%	\$7.80	\$45.80
Roscommon Management Unit	6	3,624.00	\$14.20	\$28.10	98.00%	\$18.76	\$36.48
Grayling Management Unit	27	4,347.00	\$23.04	\$45.18	96.00%	\$14.85	\$189.19
Gladwin Management Unit	12	5,909.00		\$28.33	95.00%	\$15. <u>65</u>	\$44.21
AUSABLE STATE FOREST	45	13,880.00	\$17.10	\$33.55	96.00%	\$14.85	\$189.19
NORTHERN LOWER PENNINSULA	243	79,927.40	\$15.99	\$30.38	90.00%	\$7.80	\$189.19
STATEWIDE	358	181,047.40	\$13.31	\$23.51	77.00%	\$4.30	\$189.19

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	252.00	\$15.26	\$20.92	37.00%	\$16.53	\$33.29
COPPER COUNTRY STATE FOREST	5	252.00	\$15.26	\$20.92	37.00%	\$16.53	\$33.29
Gwinn Management Unit	2	49.00	\$18.30	\$19.38	6.00%	\$18.00	\$19.44
Escanaba Management Unit				\$29.15	62.00%	\$17.30	\$41.25
ESCANABA RIVER STATE FOREST	9	417.00	\$18.05	\$28.01	55.00%	\$17.30	\$41.25
Newberry Management Unit	1	5.00	\$17.45	\$17.45	0.00%	\$17.45	\$17.45
Sault Ste Marie (Soo Office)	2	286.00	\$17.05	\$30.28	78.00%	\$17.55	\$43.00
Sault Ste Marie (Drummond Island)	. <u> </u>	5.00_		\$10.00		<u> </u>	\$10.00
LAKE SUPERIOR STATE FOREST	4	296.00	\$16.93	\$29.72	76.00%	\$10.00	\$43.00
UPPER PENINSULA	18	965.00	\$16.98	\$26.68	57.00%	\$10.00	\$43.00
Gaylord Management Unit	13	1,441.00	\$9.33	\$23.79	155.00%	\$10.05	\$31.24
Pigeon River Country Management Unit	3	21.00	\$45.85	\$49.63	8.00%	\$33.30	\$74.07
Atlanta Management Unit		6 <u>,339.6</u> 0			<u>83.00%</u>	<u>\$18</u> . <u>00</u>	\$271.28_
MACKINAW STATE FOREST	48	7,801.60	\$33.79	\$63.06	87.00%	\$10.05	\$271.28
Traverse City Management Unit	31	3,882.00	\$11.30	\$29.62	162.00%	\$10.35	\$49.86
Cadillac Management Unit		3,226.00	\$12.41	\$34.57	179.00%	<u>\$10.45</u>	<u>\$72.4</u> 7
PERE MARQUETTE STATE FOREST	53	7,108.00	\$11.80	\$31.87	170.00%	\$10.35	\$72.47
Roscommon Management Unit	7	3,032.00	\$14.17	\$31.80	124.00%	\$16.00	\$61.51
Grayling Management Unit	28	13,271.00	\$21.06	\$41.71	98.00%	\$14.90	\$144.44
Gladwin Management Unit	9	3,445.00_		\$29.66	86.00%	<u>\$18</u> . <u>00</u>	\$51.09
AUSABLE STATE FOREST	44	19,748.00	\$19.11	\$38.09	99.00%	\$14.90	\$144.44
NORTHERN LOWER PENNINSULA	145	34,657.60	\$20.92	\$42.44	103.00%	\$10.05	\$271.28
STATEWIDE	163	35,622.60	\$20.81	\$42.01	102.00%	\$10.00	\$271.28

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	17	1,673.00	\$2.73	\$6.16	126.00%	\$2.66	\$13.86
Crystal Falls Management Unit	<u>21</u> _	2 <u>,476.00</u>			46.00% _		\$25.22
COPPER COUNTRY STATE FOREST	38	4,149.00	\$5.69	\$9.18	61.00%	\$2.66	\$25.22
Gwinn Management Unit	10	1,831.00	\$14.92	\$18.76	26.00%	\$14.90	\$34.39
Escanaba Management Unit	14 _	993.00	\$11.96	<u>\$1</u> 7.30	45.00% _		\$35.05
ESCANABA RIVER STATE FOREST	24	2,824.00	\$13.88	\$18.25	31.00%	\$7.55	\$35.05
Shingleton Management Unit	9	2,995.00	\$8.50	\$26.92	217.00%	\$7.00	\$35.76
Newberry Management Unit	14	4,708.00	\$12.76	\$44.83	251.00%	\$17.15	\$52.98
Sault Ste Marie (Naubinway Office)	9	1,692.00	\$20.78	\$34.50	66.00%	\$20.95	\$40.77
Sault Ste Marie (Soo Office)	5	538.00	\$12.92	\$18.19	41.00%	\$12.45	\$26.00
Sault Ste Marie (Drummond Island)		1 <u>,14</u> 1.00					\$11.29_
LAKE SUPERIOR STATE FOREST	40	11,074.00	\$12.53	\$33.51	167.00%	\$7.00	\$52.98
UPPER PENINSULA	102	18,047.00	\$11.17	\$25.53	129.00%	\$2.66	\$52.98
Gaylord Management Unit	9	702.00	\$11.59	\$18.66	61.00%	\$12.75	\$33.83
Pigeon River Country Management Unit	5	168.00	\$14.24	\$20.61	45.00%	\$14.00	\$55.30
Atlanta Management Unit		1,655.00			93.00%	\$6.80	\$30.95
MACKINAW STATE FOREST	33	2,525.00	\$8.96	\$15.81	76.00%	\$6.80	\$55.30
Traverse City Management Unit	5	1,429.00	\$15.95	\$35.90	125.00%	\$25.00	\$46.66
Cadillac Management Unit					0.00%	\$18.95	\$18.95
PERE MARQUETTE STATE FOREST	6	1,431.00	\$15.95	\$35.88	125.00%	\$18.95	\$46.66
Gladwin Management Unit	1	19.00	\$13.50	\$26.33	95.00%	\$26.33	\$26.33
AUSABLE STATE FOREST		19.00	\$13.50	\$26.33	95.00%	\$26.33	\$26.33
NORTHERN LOWER PENNINSULA	40	3,975.00	\$11.50	\$23.08	101.00%	\$6.80	\$55.30
STATEWIDE	142	22,022.00	\$11.23	\$25.09	123.00%	\$2.66	\$55.30

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PULPWOOD in Cords (see general note 4)

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		208.00	<u>\$9.50</u>	\$15.72	65.00%	\$9.45	\$24.00
ESCANABA RIVER STATE FOREST	5	208.00	\$9.50	\$15.72	65.00%	\$9.45	\$24.00
Shingleton Management Unit	1	13.00	\$4.45	\$4.45	0.00%	\$4.45	\$4.45
Newberry Management Unit	5	2,463.00	\$4.15	\$8.85	113.00%	\$4.80	\$15.18
Sault Ste Marie (Naubinway Office)	2	644.00	\$4.48	\$6.27	40.00%	\$4.55	\$7.00
Sault Ste Marie (Drummond Island)		1,108.00		\$2.75	10.00%	\$2.75	\$2.75_
LAKE SUPERIOR STATE FOREST	9	4,228.00	\$3.77	\$6.84	81.00%	\$2.75	\$15.18
UPPER PENINSULA	14	4,436.00	\$4.04	\$7.26	80.00%	\$2.75	\$24.00
Gaylord Management Unit	6	543.00	\$5.80	\$23.21	300.00%	\$6.10	\$32.23
_Atlanta Management Unit				\$30.25	107.00%	\$13.00	\$32.84
MACKINAW STATE FOREST	9	730.00	\$8.06	\$25.01	210.00%	\$6.10	\$32.84
NORTHERN LOWER PENNINSULA	9	730.00	\$8.06	\$25.01	210.00%	\$6.10	\$32.84
STATEWIDE	23	5,166.00	\$4.61	\$9.77	112.00%	\$2.75	\$32.84

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	1,732.00	\$3.23	\$7.00	117.00%	\$3.55	\$9.08
Crystal Falls Management Unit	6			\$12.36	192.00% _	<u> </u>	\$19.33
COPPER COUNTRY STATE FOREST	14	2,120.00	\$3.41	\$7.98	134.00%	\$3.55	\$19.33
Gwinn Management Unit	2	28.00	\$13.93	\$22.22	60.00%	\$16.17	\$23.54
Escanaba Management Unit		34.00	\$13.90	\$13.90	0.00% _	\$13.90_	\$13.90
ESCANABA RIVER STATE FOREST	3	62.00	\$13.92	\$17.66	27.00%	\$13.90	\$23.54
Shingleton Management Unit	6	391.00	\$11.01	\$15.10	37.00%	\$9.80	\$25.37
Newberry Management Unit	4	531.00	\$10.31	\$17.28	68.00%	\$10.60	\$24.87
Sault Ste Marie (Naubinway Office)	1	14.00	\$9.70	\$9.70	0.00%	\$9.70	\$9.70
Sault Ste Marie (Soo Office)	5	556.00	\$9.37	\$14.55	55.00%	\$8.00	\$43.00
Sault Ste Marie (Drummond Island)	3	332.00	\$5.95	\$6.80	14.00%	\$5.05_	\$8.73
LAKE SUPERIOR STATE FOREST	19	1,824.00	\$9.37	\$14.02	50.00%	\$5.05	\$43.00
UPPER PENINSULA	36	4,006.00	\$6.29	\$10.88	73.00%	\$3.55	\$43.00
Gaylord Management Unit	7	198.00	\$7.43	\$13.69	84.00%	\$7.55	\$16.00
Pigeon River Country Management Unit	1	15.00	\$7.60	\$15.00	97.00%	\$15.00	\$15.00
Atlanta Management Unit		444.00	\$7.93	\$20.49	158.00%	\$7.35	<u>\$27.24</u>
MACKINAW STATE FOREST	16	657.00	\$7.77	\$18.32	136.00%	\$7.35	\$27.24
Traverse City Management Unit	1	12.00	\$8.30	\$15.00	81.00%	\$15.00	\$15.00
Cadillac Management Unit		5.00			400.00%	\$32.75	\$32.75
PERE MARQUETTE STATE FOREST		17.00	\$7.79	\$20.22	160.00%	\$15.00	\$32.75
Gladwin Management Unit	6	210.00	\$14.59	\$27.77	90.00%	\$15.00	\$55.78
AUSABLE STATE FOREST		210.00	\$14.59	\$27.77	90.00%	\$15.00	\$55.78
NORTHERN LOWER PENNINSULA	24	884.00	\$9.39	\$20.60	119.00%	\$7.35	\$55.78
STATEWIDE	60	4,890.00	\$6.85	\$12.64	85.00%	\$3.55	\$55.78

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PULPWOOD in Cords (see general note 4)

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	3023		PRICE	3023111132	COL. 4	3323 32	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Crystal Falls Management Unit	8	3,344.00	\$32.60	\$47.91	47.00%	\$40.00	\$70.05
COPPER COUNTRY STATE FOREST		3,344.00	\$32.60	\$47.91	47.00%	\$40.00	\$70.05
Gwinn Management Unit	4	1,434.00	\$41.63	\$70.71	70.00%	\$42.00	\$72.90
Escanaba Management Unit	6	2,458.00	\$39.69	\$81.96	107.00%	\$42.60	\$88.14
ESCANABA RIVER STATE FOREST	10	3,892.00	\$40.40	\$77.82	93.00%	\$42.00	\$88.14
Shingleton Management Unit	7	11,013.00	\$39.70	\$78.89	99.00%	\$24.51	\$96.96
Newberry Management Unit	14	15,295.00	\$47.58	\$72.55	52.00%	\$47.00	\$88.25
Sault Ste Marie (Naubinway Office)	7	10,634.00	\$49.68	\$118.87	139.00%	\$50.03	\$134.69
Sault Ste Marie (Soo Office)	3	2,490.00	\$50.59	\$81.62	61.00%	\$48.00	\$82.60
Sault Ste Marie (Drummond Island)				\$25.50		\$25.50_	\$25.50_
LAKE SUPERIOR STATE FOREST	32	39,698.00	\$46.00	\$86.97	89.00%	\$24.51	\$134.69
UPPER PENINSULA	50	46,934.00	\$44.58	\$83.43	87.00%	\$24.51	\$134.69
Gaylord Management Unit	26	12,050.60	\$35.48	\$68.10	92.00%	\$33.00	\$104.13
Pigeon River Country Management Unit	8	1,714.00	\$35.54	\$60.90	71.00%	\$34.00	\$85.87
Atlanta Management Unit	20	<u> </u>			96.00%	\$15.00	<u> </u>
MACKINAW STATE FOREST	54	16,479.90	\$34.09	\$64.83	90.00%	\$15.00	\$179.13
Traverse City Management Unit	42	12,978.00	\$29.55	\$61.80	109.00%	\$30.00	\$87.50
Cadillac Management Unit		23,181.00	\$35.71	\$62.48	<u>75.00%</u>	\$29.00	\$89.27
PERE MARQUETTE STATE FOREST	68	36,159.00	\$33.50	\$62.23	86.00%	\$29.00	\$89.27
Roscommon Management Unit	5	91.00	\$34.27	\$115.37	237.00%	\$34.50	\$206.19
Grayling Management Unit	25	13,333.00	\$32.96	\$56.40	71.00%	\$24.60	\$255.73
Gladwin Management Unit		1,373.00		\$76.32	65.00%	\$43.00	\$188.35
AUSABLE STATE FOREST	38	14,797.00	\$34.20	\$58.61	71.00%	\$24.60	\$255.73
NORTHERN LOWER PENNINSULA	160	67,435.90	\$33.80	\$62.07	84.00%	\$15.00	\$255.73
STATEWIDE	210	114,369.90	\$38.22	\$70.84	85.00%	\$15.00	\$255.73

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PULPWOOD in Cords (see general note 4)

SCOTCH PINE (38)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	2.00	<u>\$1</u> 2.65	\$16.08	27.00%	<u>\$16</u> .08	\$16.08
ESCANABA RIVER STATE FOREST	1	2.00	\$12.65	\$16.08	27.00%	\$16.08	\$16.08
Sault Ste Marie (Soo Office)		<u> </u>			508.00%	\$87.27	
LAKE SUPERIOR STATE FOREST	1	7.00	\$14.35	\$87.27	508.00%	\$87.27	\$87.27
UPPER PENINSULA	2	9.00	\$13.97	\$71.45	411.00%	\$16.08	\$87.27
Gaylord Management Unit	2	84.00	\$13.98	\$17.37	24.00%	\$13.50	\$43.03
Atlanta Management Unit		55.00_		\$27.11	54.00%	\$14.00	\$36.54
MACKINAW STATE FOREST	4	139.00	\$15.42	\$21.22	38.00%	\$13.50	\$43.03
Traverse City Management Unit	4	95.00	<u>\$1</u> 2.98	\$18.21	40.00%	\$12.00	\$31.00
PERE MARQUETTE STATE FOREST	4	95.00	\$12.98	\$18.21	40.00%	\$12.00	\$31.00
Grayling Management Unit	1	26.00	\$19.85	\$19.85	0.00%	\$19.85	\$19.85
Gladwin Management Unit				\$27.98	95.00%	\$27.98	\$27.98_
AUSABLE STATE FOREST	2	39.00	\$18.02	\$22.56	25.00%	\$19.85	\$27.98
NORTHERN LOWER PENNINSULA	10	273.00	\$14.94	\$20.36	36.00%	\$12.00	\$43.03
STATEWIDE	12	282.00	\$14.91	\$22.00	48.00%	\$12.00	\$87.27

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PULPWOOD in Cords (see general note 4)

TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	915.00	\$4.76	\$11.11	133.00%	\$8.60	\$11.15
Crystal Falls Management Unit		<u>676.00</u>		<u>\$6.57</u>			\$10.35_
COPPER COUNTRY STATE FOREST	9	1,591.00	\$5.42	\$9.18	69.00%	\$2.00	\$11.15
Gwinn Management Unit	2	138.00	\$10.05	\$10.18	1.00%	\$9.10	\$11.03
Escanaba Management Unit		229.00_		<u>\$18.86</u>	<u>80.00%</u>	<u> </u>	\$25.00
ESCANABA RIVER STATE FOREST	8	367.00	\$10.31	\$15.60	51.00%	\$9.10	\$25.00
Shingleton Management Unit	5	68.00	\$2.41	\$2.88	20.00%	\$1.80	\$5.00
Newberry Management Unit	1	62.00	\$5.05	\$6.73	33.00%	\$6.73	\$6.73
Sault Ste Marie (Naubinway Office)	4	313.00	\$3.70	\$5.94	61.00%	\$4.00	\$14.40
Sault Ste Marie (Soo Office)	2	21.00	\$3.73	\$10.45	180.00%	\$3.00	\$12.78
Sault Ste Marie (Drummond Island)		18.00	\$2.45	<u>\$14.49</u>	491.00%	<u> </u>	\$14.49
LAKE SUPERIOR STATE FOREST	13	482.00	\$3.65	\$6.13	68.00%	\$1.80	\$14.49
UPPER PENINSULA	30	2,440.00	\$5.80	\$9.54	64.00%	\$1.80	\$25.00
Gaylord Management Unit	1	50.00	\$5.15	\$10.00	94.00%	\$10.00	\$10.00
Atlanta Management Unit		43.00			48.00%		\$11.99_
MACKINAW STATE FOREST	4	93.00	\$5.63	\$9.59	70.00%	\$5.00	\$11.99
Traverse City Management Unit	3	92.00		\$9.73	49.00%	\$8.00	<u>\$15.43</u>
PERE MARQUETTE STATE FOREST		92.00	\$6.55	\$9.73	49.00%	\$8.00	\$15.43
Gladwin Management Unit	3	259.00	\$10.79	\$11.50	7.00%	\$11.00	\$25.67
AUSABLE STATE FOREST	3	259.00	\$10.79	\$11.50	7.00%	\$11.00	\$25.67
NORTHERN LOWER PENNINSULA	10	444.00	\$8.83	\$10.74	22.00%	\$5.00	\$25.67
STATEWIDE	40	2,884.00	\$6.27	\$9.73	55.00%	\$1.80	\$25.67

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WHITE PINE (30)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Crystal Falls Management Unit	2	405.00	\$11.01	\$23.13	,	\$16.08	\$23.29
COPPER COUNTRY STATE FOREST	<u> </u>	405.00	<u> </u>	\$23.13		<u> </u>	\$23.29
Gwinn Management Unit	3	329.00	\$15.10	\$15.28	1.00%	\$15.10	\$22.14
Escanaba Management Unit		1,275.00	\$17.62	\$35.00	99.00%	\$18.30	\$46.56
ESCANABA RIVER STATE FOREST	<u> </u>	1,604.00	\$17.10	<u>\$30.96</u>	81.00%	<u> </u>	\$46.56
Shingleton Management Unit	9	2,413.00	\$11.42	\$14.04	23.00%	\$9.00	\$38.13
Newberry Management Unit	14	11,225.00	\$15.40	\$23.93	55.00%	\$15.56	\$47.33
Sault Ste Marie (Naubinway Office)	5	296.00	\$11.19	\$11.34	1.00%	\$8.40	\$16.01
Sault Ste Marie (Drummond Island)		171.00	\$6.85	\$7.00	2.00%	\$7.00	\$7.00
LAKE SUPERIOR STATE FOREST	29	14,105.00	\$14.53	\$21.77	50.00%	\$7.00	\$47.33
UPPER PENINSULA	41	16,114.00	\$14.70	\$22.72	55.00%	\$7.00	\$47.33
Gaylord Management Unit	17	2,620.00	\$15.63	\$33.50	114.00%	\$15.15	\$45.83
Pigeon River Country Management Unit	6	454.00	\$22.94	\$35.11	53.00%	\$24.15	\$84.90
Atlanta Management Unit	23 _	1 <u>,630.30</u>			76.00%		\$42.93_
MACKINAW STATE FOREST	46	4,704.30	\$15.37	\$29.87	94.00%	\$8.00	\$84.90
Traverse City Management Unit	41	3,530.00	\$13.17	\$27.54	109.00%	\$11.90	\$46.31
Cadillac Management Unit		3,222.00		\$17.07	61.00%	\$10.40	\$44.24
PERE MARQUETTE STATE FOREST	56	6,752.00	\$11.95	\$22.54	89.00%	\$10.40	\$46.31
Roscommon Management Unit	5	451.00	\$20.37	\$58.65	188.00%	\$21.00	\$139.99
Grayling Management Unit	20	1,052.00	\$15.82	\$37.91	140.00%	\$11.20	\$73.89
Gladwin Management Unit		132.00		\$29.05	75.00%	\$16.40	\$32.43
AUSABLE STATE FOREST	31	1,635.00	\$17.14	\$42.91	150.00%	\$11.20	\$139.99
NORTHERN LOWER PENNINSULA	133	13,091.30	\$13.83	\$27.72	100.00%	\$8.00	\$139.99
STATEWIDE	174	29,205.30	\$14.31	\$24.96	74.00%	\$7.00	\$139.99