

# Department of Natural Resources State of Michigan

#### AVERAGE STUMPAGE PRICE REPORT FOR 7/1/2021 TO 3/31/2022

#### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

#### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

#### **COLUMN NOTES**

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

#### **GENERAL NOTES**

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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AMERICAN ELM (02)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Sault Ste Marie (Soo Office)	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
LAKE SUPERIOR STATE FOREST	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
UPPER PENINSULA	1	0.90	\$2.00	\$2.00	0.00%	\$2.00	\$2.00
Traverse City Management Unit	1	1.60	\$96.00	\$310.00	223.00%	\$310.00	\$310.00
PERE MARQUETTE STATE FOREST	1	1.60	\$96.00	\$310.00	223.00%	\$310.00	\$310.00
NORTHERN LOWER PENNINSULA	1	1.60	\$96.00	\$310.00	223.00%	\$310.00	\$310.00
STATEWIDE	2	2.50	\$62.16	\$199.12	220.00%	\$2.00	\$310.00

BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	11	637.80	\$31.16	\$41.67	34.00%	\$29.26	\$106.29
Crystal Falls Management Unit				<u>\$65.45</u>	<u> </u>	<u> </u>	<u>\$161.58</u>
COPPER COUNTRY STATE FOREST	21	1,138.20	\$38.92	\$52.12	34.00%	\$29.26	\$161.58
Gwinn Management Unit	5	97.60	\$44.63	\$96.97	117.00%	\$70.16	\$154.70
Escanaba Management Unit		75.70	\$33.00	\$50.18	52.00%	\$33.00	\$95.55
ESCANABA RIVER STATE FOREST	12	173.30	\$39.55	\$76.53	94.00%	\$33.00	\$154.70
Shingleton Management Unit	6	54.10	\$49.00	\$93.10	90.00%	\$49.00	\$126.00
Sault Ste Marie (Soo Office)	1	63.00	\$49.00	\$70.56	44.00%	\$70.56	\$70.56
Sault Ste Marie (Drummond Island)			\$25.00	\$25.00		\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	8	128.50	\$46.87	\$76.01	62.00%	\$25.00	\$126.00
UPPER PENINSULA	41	1,440.00	\$39.71	\$57.19	44.00%	\$25.00	\$161.58
Gaylord Management Unit	25	2,563.90	\$49.56	\$83.67	69.00%	\$40.00	\$171.83
Pigeon River Country Management Unit	5	280.30	\$46.72	\$73.95	58.00%	\$53.00	\$80.00
Atlanta Management Unit		539.70	\$46.64	\$93.63	101.00%	\$46.00	\$151.87_
MACKINAW STATE FOREST	37	3,383.90	\$48.86	\$84.45	73.00%	\$40.00	\$171.83
Traverse City Management Unit	15	708.50	\$83.60	\$151.35	81.00%	\$87.90	\$260.00
Cadillac Management Unit				\$189.54	121.00%	<u>\$118.56</u>	\$244.37
PERE MARQUETTE STATE FOREST	18	815.70	\$83.91	\$156.37	86.00%	\$87.90	\$260.00
NORTHERN LOWER PENNINSULA	55	4,199.60	\$55.67	\$98.42	77.00%	\$40.00	\$260.00
STATEWIDE	96	5,639.60	\$51.59	\$87.89	70.00%	\$25.00	\$260.00

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	5.50	\$31.00	\$50.15	62.00%	\$50.15	\$50.15
ESCANABA RIVER STATE FOREST	1	5.50	\$31.00	\$50.15	62.00%	\$50.15	\$50.15
Newberry Management Unit	2	4.40	\$29.36	\$30.82	5.00%	\$29.00	\$34.00
Sault Ste Marie (Naubinway Office)	1	3.10	\$29.00	\$63.00	117.00%	\$63.00	\$63.00
Sault Ste Marie (Soo Office)	1	4.50	\$29.00	\$41.76	44.00%	\$41.76	\$41.76
Sault Ste Marie (Drummond Island)		<u> 1.20</u> _		\$20.00	25.00%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	5	13.20	\$27.94	\$41.12	47.00%	\$20.00	\$63.00
UPPER PENINSULA	6	18.70	\$28.84	\$43.78	52.00%	\$20.00	\$63.00
Gaylord Management Unit	13	545.50	\$53.50	\$76.06	42.00%	\$52.00	\$151.13
Pigeon River Country Management Unit	4	114.40	\$46.03	\$57.48	25.00%	\$54.00	\$78.80
Atlanta Management Unit	4	145.60_			26.00%	<u> </u>	
MACKINAW STATE FOREST	21	805.50	\$52.22	\$71.60	37.00%	\$52.00	\$151.13
Traverse City Management Unit	20	674.90	\$68.66	\$195.85	185.00%	\$63.00	\$398.43
Cadillac Management Unit	3	35.20	<u>\$74.41</u>	<u>\$166.26</u>	123.00%	\$63.00	<u>\$217.69</u>
PERE MARQUETTE STATE FOREST	23	710.10	\$68.95	\$194.38	182.00%	\$63.00	\$398.43
Roscommon Management Unit	1	76.40	\$60.00	\$136.98	128.00%	\$136.98	\$136.98
Grayling Management Unit	1	3.90		\$69.00	0.00%	\$69.00	\$69.00
AUSABLE STATE FOREST	2	80.30	\$60.44	\$133.68	121.00%	\$69.00	\$136.98
NORTHERN LOWER PENNINSULA	46	1,595.90	\$60.07	\$129.36	115.00%	\$52.00	\$398.43
STATEWIDE	52	1,614.60	\$59.71	\$128.37	115.00%	\$20.00	\$398.43

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	7	31.30	\$17.43	\$36.23	108.00%	\$18.00	\$62.59
Crystal Falls Management Unit		27.50		<u> </u>	0.00%	\$15.00	\$27.00
COPPER COUNTRY STATE FOREST	10	58.80	\$17.30	\$27.31	58.00%	\$15.00	\$62.59
Gwinn Management Unit	1	6.00	\$24.00	\$30.07	25.00%	\$30.07	\$30.07
Escanaba Management Unit	6	<u>70.00</u>	\$30.00	\$30.94	3.00%	\$16.00	\$47.00
ESCANABA RIVER STATE FOREST	7	76.00	\$29.53	\$30.87	5.00%	\$16.00	\$47.00
UPPER PENINSULA	17	134.80	\$24.19	\$29.32	21.00%	\$15.00	\$62.59
STATEWIDE	17	134.80	\$24.19	\$29.32	21.00%	\$15.00	\$62.59

#### 07/01/2021 to 3/31/2022

SAWTIMBER in MBF (see general note 3)

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
Paraga Managament Linit	(1)	(2)	(3) \$31.00	(4)	(5) 46.00%	(6) \$31.00	(7) \$100.65
Baraga Management Unit Crystal Falls Management Unit	2	3.50	\$31.00 \$33.00	\$45.22 \$44.73	46.00% 36.00%	\$44.73	\$44.73
COPPER COUNTRY STATE FOREST	$\frac{1}{3}$	<u> 3.30</u> 17.70	<del></del> \$31.40	<u> 344.73</u> \$45.13	<u>30.00%</u> _ 44.00%	<del> \$44</del> .73_ \$31.00	\$100.65
Escanaba Management Unit	1	0.40	\$75.00	\$150.02	100.00%	\$150.02	\$150.02
ESCANABA RIVER STATE FOREST	<u> </u>		\$75.00	<u> </u>		<u> </u>	<u>\$150.02</u> \$150.02
Shingleton Management Unit	5	210.60	\$90.65	\$132.58	46.00%	\$126.00	\$211.92
Sault Ste Marie (Naubinway Office)	3	17.10	\$105.35	\$187.40	78.00%	\$123.54	\$260.79
Sault Ste Marie (Soo Office)	1	3.70	\$102.00	\$145.88	43.00%	\$145.88	\$145.88
LAKE SUPERIOR STATE FOREST	<u> </u>	231.40	\$91.92	<u> </u>	<u>— — — — 49.00%  </u>	\$123.54	\$260.79
UPPER PENINSULA	13	249.50	\$87.59	\$130.36	49.00%	\$31.00	\$260.79
Gaylord Management Unit	6	82.10	\$125.84	\$153.55	22.00%	\$120.00	\$192.72
Atlanta Management Unit	1	8.90	<u>\$138.00</u>	<u> </u>	0.00%	<u>\$138.00</u>	<u>\$138.00</u>
MACKINAW STATE FOREST	7	91.00	\$127.03	\$152.03	20.00%	\$120.00	\$192.72
Traverse City Management Unit	28	724.80	\$149.26	\$241.80	62.00%	\$140.50	\$654.00
Cadillac Management Unit	3	22.90	\$102.91	\$225.73	119.00%	\$107.26	\$290.14
PERE MARQUETTE STATE FOREST	31	747.70	\$147.84	\$241.30	63.00%	\$107.26	\$654.00
Roscommon Management Unit	2	33.10	\$137.62	\$207.19	51.00%	\$176.80	\$233.00
Grayling Management Unit			\$139.00 _	<u> </u>	26.00%	<u>\$174</u> .97	<u>\$174.97</u>
AUSABLE STATE FOREST	3	35.40	\$137.71	\$205.10	49.00%	\$174.97	\$233.00
NORTHERN LOWER PENNINSULA	41	874.10	\$145.27	\$230.54	59.00%	\$107.26	\$654.00
STATEWIDE	54	1,123.60	\$132.46	\$208.30	57.00%	\$31.00	\$654.00
BLACK SPRUCE (22)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	<u>\$50.00</u>
PERE MARQUETTE STATE FOREST	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00
NORTHERN LOWER PENNINSULA	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00
STATEWIDE	3	32.00	\$37.07	\$48.49	31.00%	\$47.00	\$50.00

#### 07/01/2021 to 3/31/2022

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SAWTIMBER in MBF (see general note 3)

Grayling Management Unit

STATEWIDE

AUSABLE STATE FOREST

NORTHERN LOWER PENNINSULA

GREEN ASH (42)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Escanaba Management Unit	4	71.70	\$30.19	\$42.50	41.00%	\$30.00	\$58.66
ESCANABA RIVER STATE FOREST	4	71.70	\$30.19	\$42.50	41.00%	\$30.00	\$58.66
UPPER PENINSULA	4	71.70	\$30.19	\$42.50	41.00%	\$30.00	\$58.66
STATEWIDE	4	71.70	\$30.19	\$42.50	41.00%	\$30.00	\$58.66
HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	1	1.20	\$28.00	\$40.73	45.00%	\$40.73	\$40.73
LAKE SUPERIOR STATE FOREST	1	1.20	\$28.00	\$40.73	45.00%	\$40.73	\$40.73
UPPER PENINSULA	1	1.20	\$28.00	\$40.73	45.00%	\$40.73	\$40.73
STATEWIDE	1	1.20	\$28.00	\$40.73	45.00%	\$40.73	\$40.73
JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	5	75.30	\$34.26	\$50.81	48.00%	\$27.11	\$91.72
Atlanta Management Unit				\$29.00		\$29.00	\$29.00_
MACKINAW STATE FOREST	6	106.30	\$29.81	\$44.45	49.00%	\$27.11	\$91.72
Traverse City Management Unit	10	167.90	\$17.15	\$27.25		\$17.16	\$36.53
Cadillac Management Unit	$    \frac{8}{10}$ $-$	<u></u>	<u>\$18.44</u> -			\$19.00_	\$43.29
PERE MARQUETTE STATE FOREST	18	942.60	\$18.21	\$33.54	84.00%	\$17.16	\$43.29
Roscommon Management Unit	4	171.30	\$24.10	\$27.49	14.00%	\$23.00	\$35.26

109.80

281.10

1,330.00

1,330.00

6

30

30

\$32.00

\$27.18

\$21.03

\$21.03

\$36.87

\$31.15

\$33.91

\$33.91

15.00%

15.00%

61.00%

61.00%

\$32.10

\$23.00

\$17.16

\$17.16

\$40.87

\$40.87

\$91.72

\$91.72

#### 07/01/2021 to 3/31/2022

SAWTIMBER in MBF (see general note 3)

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	41	3,012.40	\$42.52	\$85.78	102.00%	\$37.00	\$169.54
Pigeon River Country Management Unit	9	306.30	\$44.04	\$69.36	57.00%	\$49.00	\$207.19
Atlanta Management Unit	24	1 <u>,397.9</u> 0	\$116.96	<u>\$166.04</u>	42.00%	\$52.00	<u>\$400.00</u>
MACKINAW STATE FOREST	74	4,716.60	\$64.68	\$108.50	68.00%	\$37.00	\$400.00
Traverse City Management Unit	47	3,251.20	\$91.92	\$166.92	82.00%	\$55.00	\$355.86
Cadillac Management Unit	<u>21</u> _	4 <u>,058.7</u> 0		<u>\$135.05</u>	76.00% _	\$60.00	<u>\$317.15</u>
PERE MARQUETTE STATE FOREST	68	7,309.90	\$83.37	\$149.23	79.00%	\$55.00	\$355.86
Roscommon Management Unit	13	2,176.70	\$67.88	\$137.71	103.00%	\$64.00	\$237.71
Grayling Management Unit	7	905.00	\$29.57	\$66.97	126.00%	\$25.00	\$82.91
Gladwin Management Unit	4			\$112.61	71.00%	<u>\$59</u> . <u>64</u>	<u>\$150.00</u>
AUSABLE STATE FOREST	24	3,582.70	\$57.91	\$116.33	101.00%	\$25.00	\$237.71
NORTHERN LOWER PENNINSULA	166	15,609.20	\$71.88	\$129.37	80.00%	\$25.00	\$400.00
STATEWIDE	166	15,609.20	\$71.88	\$129.37	80.00%	\$25.00	\$400.00

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	<u> </u>	<u>\$7</u> 8.92		<u>21.00%</u> _	<u> </u>	<u>\$107.17</u>
ESCANABA RIVER STATE FOREST	3	9.70	\$78.92	\$95.14	21.00%	\$78.00	\$107.17
UPPER PENINSULA	3	9.70	\$78.92	\$95.14	21.00%	\$78.00	\$107.17
Gaylord Management Unit	3	119.10	\$58.23	\$73.78	27.00%	\$58.00	\$110.40
Atlanta Management Unit			\$69.58	\$87.34	26.00%	\$50.00	<u>\$105.1</u> 3
MACKINAW STATE FOREST	8	370.50	\$65.93	\$82.98	26.00%	\$50.00	\$110.40
Traverse City Management Unit	6	453.60	\$58.41	\$105.50	81.00%	\$32.00	\$154.33
Cadillac Management Unit	<u> 11</u>	1,346.80	<u>\$40.74</u>		106.00%	\$49.00	<u>\$134.03</u>
PERE MARQUETTE STATE FOREST	17	1,800.40	\$45.19	\$89.49	98.00%	\$32.00	\$154.33
Roscommon Management Unit	14	2,062.20	\$83.73	\$197.43	136.00%	\$70.00	\$389.09
Grayling Management Unit	21	1,924.00	\$107.52	\$175.51	63.00%	\$92.00	\$446.75
Gladwin Management Unit			\$87.47	\$96.15	10.00%	\$84.60	<u>\$107.14</u>
AUSABLE STATE FOREST	40	4,282.00	\$94.68	\$180.59	91.00%	\$70.00	\$446.75
NORTHERN LOWER PENNINSULA	65	6,452.90	\$79.22	\$149.56	89.00%	\$32.00	\$446.75
STATEWIDE	68	6,462.60	\$79.22	\$149.48	89.00%	\$32.00	\$446.75

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#### 07/01/2021 to 3/31/2022

STATEWIDE

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112.00%

\$104.42

\$16.00

\$292.55

SAWTIMBER in MBF (see general note 3)							
N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09
MACKINAW STATE FOREST		51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09
NORTHERN LOWER PENNINSULA	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09
STATEWIDE	2	51.60	\$2.00	\$3.07	54.00%	\$2.00	\$3.09
PAPER BIRCH (10)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	9	115.10	\$23.87	\$37.95	<u> </u>	\$23.00	\$65.06
Crystal Falls Management Unit	13	358.70	\$60.33	\$149.13		\$16.00	\$292.55
COPPER COUNTRY STATE FOREST	$ \frac{10}{22}$	473.80	\$51.47	<u> </u>		\$16.00	\$292.55
Gwinn Management Unit	5	117.10	\$65.43	\$83.85	28.00%	\$70.00	\$105.24
Escanaba Management Unit	9	85.60	\$47.83	\$88.20	84.00%	\$54.00	\$144.59
ESCANABA RIVER STATE FOREST	14	202.70	\$58.00		48.00%	\$54.00	\$144.59
Shingleton Management Unit	4	20.20	\$39.18	\$189.72	384.00%	\$110.00	\$219.92
Newberry Management Unit	3	6.50	\$28.62	\$88.75	210.00%	\$24.00	\$115.00
Sault Ste Marie (Naubinway Office)	1	8.80	\$45.00	\$80.00	78.00%	\$80.00	\$80.00
Sault Ste Marie (Soo Office)	1	0.80	\$32.00	\$46.08	44.00%	\$46.08	\$46.08
Sault Ste Marie (Drummond Island)		6.40		\$17.00		\$17.00	\$17.00_
LAKE SUPERIOR STATE FOREST	11	42.70	\$35.31	\$123.16	249.00%	\$17.00	\$219.92
UPPER PENINSULA	47	719.20	\$52.35	\$111.91	114.00%	\$16.00	\$292.55
Gaylord Management Unit	2	6.50	\$29.37	\$50.34	71.00%	\$27.00	\$95.97
Atlanta Management Unit			\$32.11		<u>57.00%</u>	\$26.00	\$61.97_
MACKINAW STATE FOREST	4	33.60	\$31.58	\$50.41	60.00%	\$26.00	\$95.97
Traverse City Management Unit		33.30	\$28.16	\$53.09	89.00%	\$33.00	\$53.91_
PERE MARQUETTE STATE FOREST	2	33.30	\$28.16	\$53.09	89.00%	\$33.00	\$53.91
Roscommon Management Unit	2	41.70	\$27.43	\$59.64	117.00%	\$57.03	\$61.64
AUSABLE STATE FOREST	2	41.70	\$27.43	\$59.64	117.00%	\$57.03	\$61.64
NORTHERN LOWER PENNINSULA	8	108.60	\$28.94	\$54.78	89.00%	\$26.00	\$95.97

55

827.80

\$49.28

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	20	1,284.00	\$67.62	\$188.47	179.00%	\$64.00	\$315.41
Crystal Falls Management Unit				\$166.26	95.00%	\$57.00	\$312.21
COPPER COUNTRY STATE FOREST	34	1,844.30	\$73.03	\$181.72	149.00%	\$57.00	\$315.41
Gwinn Management Unit	7	244.70	\$85.96	\$195.30	127.00%	\$100.00	\$267.28
Escanaba Management Unit	<u> </u>	424.80	<u> </u>	<u>\$106.10</u>	43.00%	\$73.00	<u>\$198.23</u>
ESCANABA RIVER STATE FOREST	21	669.50	\$78.63	\$138.71	76.00%	\$73.00	\$267.28
Shingleton Management Unit	13	1,229.40	\$95.30	\$179.04	88.00%	\$100.05	\$248.45
Newberry Management Unit	7	248.70	\$70.74	\$112.73	59.00%	\$67.00	\$222.94
Sault Ste Marie (Naubinway Office)	6	187.80	\$123.03	\$306.46	149.00%	\$200.00	\$431.46
Sault Ste Marie (Soo Office)	8	360.40	\$69.76	\$85.40	22.00%	\$52.00	\$105.12
Sault Ste Marie (Drummond Island)	. <u> </u>	0.60		<u>\$51.00</u>	0.00%	<u> </u>	\$51.00
LAKE SUPERIOR STATE FOREST	35	2,026.90	\$90.30	\$166.02	84.00%	\$51.00	\$431.46
UPPER PENINSULA	90	4,540.70	\$81.56	\$168.37	106.00%	\$51.00	\$431.46
Gaylord Management Unit	30	808.20	\$77.11	\$141.73	84.00%	\$64.00	\$240.27
Pigeon River Country Management Unit	6	93.40	\$47.80	\$62.72	31.00%	\$45.00	\$75.00
Atlanta Management Unit		413.20	\$54.73		48.00%	<u>\$55</u> .00	<u>\$154.70</u>
MACKINAW STATE FOREST	55	1,314.80	\$67.99	\$117.01	72.00%	\$45.00	\$240.27
Traverse City Management Unit	47	2,661.60	\$119.07	\$209.30	76.00%	\$60.00	\$463.83
Cadillac Management Unit	<u></u>	1 <u>,498.30</u>			<u>56.</u> 00%	\$60.00	<u>\$175.21</u>
PERE MARQUETTE STATE FOREST	65	4,159.90	\$96.11	\$164.96	72.00%	\$60.00	\$463.83
Roscommon Management Unit	11	551.90	\$62.83	\$122.05	94.00%	\$61.00	\$200.53
Grayling Management Unit	9	113.70	\$44.89	\$63.82	42.00%	\$39.00	\$156.14
Gladwin Management Unit	4	<u> 117.80</u>	\$37.23	\$51.98	40.00%	\$41.00	\$80.00
AUSABLE STATE FOREST	24	783.40	\$56.38	\$103.06	83.00%	\$39.00	\$200.53
NORTHERN LOWER PENNINSULA	144	6,258.10	\$85.23	\$147.14	73.00%	\$39.00	\$463.83
STATEWIDE	234	10,798.80	\$83.69	\$156.07	86.00%	\$39.00	\$463.83

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	243.20	\$69.19	\$196.65	184.00%	\$70.19	\$301.25
Crystal Falls Management Unit		<u> 159.7</u> 0		\$230.62	148.00% _	\$230.62	<u>\$230.62</u>
COPPER COUNTRY STATE FOREST	7	402.90	\$78.63	\$210.12	167.00%	\$70.19	\$301.25
Gwinn Management Unit	1	0.70	\$97.00	\$100.00	3.00%	\$100.00	\$100.00
Escanaba Management Unit				<u>\$142.31</u>	44.00%	\$99.00	<u>\$150.02</u>
ESCANABA RIVER STATE FOREST	4	60.20	\$98.98	\$141.82	43.00%	\$99.00	\$150.02
Shingleton Management Unit	2	37.30	\$115.00	\$267.14	132.00%	\$150.00	\$276.28
Newberry Management Unit	1	2.10	\$115.00	\$234.21	104.00%	\$234.21	\$234.21
Sault Ste Marie (Soo Office)	2	88.60	\$111.81	\$118.27	6.00%	\$106.00	\$125.00
Sault Ste Marie (Drummond Island)						<u> </u>	
LAKE SUPERIOR STATE FOREST	6	131.90	\$111.23	\$160.49	44.00%	\$60.00	\$276.28
UPPER PENINSULA	17	595.00	\$87.91	\$192.20	119.00%	\$60.00	\$301.25
Gaylord Management Unit	11	485.90	\$83.55	\$122.42	47.00%	\$70.00	\$155.65
Pigeon River Country Management Unit	2	19.20	\$140.63	\$162.61	16.00%	\$158.00	\$170.47
Atlanta Management Unit	<u>21</u> _	1 <u>,400.1</u> 0	\$184.51	<u>\$284.95</u>	<u>54.</u> 00%	<u> </u>	\$450.00
MACKINAW STATE FOREST	34	1,905.20	\$158.32	\$242.27	53.00%	\$70.00	\$450.00
Traverse City Management Unit	18	1,340.10	\$112.72	\$193.59	72.00%	\$110.39	\$274.20
Cadillac Management Unit		2,031.90	\$143.87	\$237.20	65.00%	<u>\$164</u> .00	<u>\$487.06</u>
PERE MARQUETTE STATE FOREST	28	3,372.00	\$131.49	\$219.87	67.00%	\$110.39	\$487.06
Roscommon Management Unit	1	71.90	\$127.00	\$320.85	153.00%	\$320.85	\$320.85
Grayling Management Unit	5	862.80	\$124.56	\$290.78	133.00%	\$115.00	\$354.56
Gladwin Management Unit			\$116.00	\$122.70	6.00%	\$121.00	\$126.00
AUSABLE STATE FOREST	8	1,012.50	\$124.08	\$280.00	126.00%	\$115.00	\$354.56
NORTHERN LOWER PENNINSULA	70	6,289.70	\$138.43	\$236.33	71.00%	\$70.00	\$487.06
STATEWIDE	87	6,884.70	\$134.06	\$232.52	73.00%	\$60.00	\$487.06

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	616.80	\$89.00	\$130.17	46.00%	\$110.02	\$154.00
Crystal Falls Management Unit	5	1 <u>,705.2</u> 0		\$150.40	<u>76.00%</u> _	\$127.60	<u>\$165.00</u>
COPPER COUNTRY STATE FOREST	7	2,322.00	\$86.25	\$145.03	68.00%	\$110.02	\$165.00
Gwinn Management Unit		<u> </u>		\$189.15	125.00%	\$189.15	<u>\$189.15</u>
ESCANABA RIVER STATE FOREST	1	191.10	\$84.00	\$189.15	125.00%	\$189.15	\$189.15
UPPER PENINSULA	8	2,513.10	\$86.07	\$148.38	72.00%	\$110.02	\$189.15
Gaylord Management Unit	24	6,152.80	\$80.90	\$161.79	100.00%	\$72.00	\$220.12
Pigeon River Country Management Unit	11	1,599.20	\$75.33	\$134.26	78.00%	\$77.00	\$182.08
Atlanta Management Unit	<u>18</u> _	2 <u>,674.10</u>		<u>\$201.16</u>	178.00%	\$50.00	<u>\$287.24</u>
MACKINAW STATE FOREST	53	10,426.10	\$77.83	\$167.66	115.00%	\$50.00	\$287.24
Traverse City Management Unit	45	7,204.40	\$86.42	\$164.14	90.00%	\$79.00	\$249.63
Cadillac Management Unit	24	6,294.70		<u>\$147.63</u>	73.00%	<u> </u>	\$300.96_
PERE MARQUETTE STATE FOREST	69	13,499.10	\$86.02	\$156.44	82.00%	\$60.00	\$300.96
Roscommon Management Unit	11	835.40	\$89.90	\$171.10	90.00%	\$75.00	\$247.76
Grayling Management Unit	19	2,405.30	\$92.78	\$146.61	58.00%	\$78.00	\$280.07
Gladwin Management Unit		67.20		<u></u> <u> \$114.83</u>	25.00%	\$102.00	\$120.00_
AUSABLE STATE FOREST	33	3,307.90	\$92.04	\$152.15	65.00%	\$75.00	\$280.07
NORTHERN LOWER PENNINSULA	155	27,233.10	\$83.62	\$160.22	92.00%	\$50.00	\$300.96
STATEWIDE	163	29,746.20	\$83.82	\$159.22	90.00%	\$50.00	\$300.96

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit		6.60	\$24.00		157.00%	\$61.78	
MACKINAW STATE FOREST	1	6.60	\$24.00	\$61.78	157.00%	\$61.78	\$61.78
Traverse City Management Unit	1	66.80	\$23.00	\$29.76	29.00%	\$29.76	\$29.76
PERE MARQUETTE STATE FOREST	1	66.80	\$23.00	\$29.76	29.00%	\$29.76	\$29.76
NORTHERN LOWER PENNINSULA	2	73.40	\$23.09	\$32.64	41.00%	\$29.76	\$61.78
STATEWIDE	2	73.40	\$23.09	\$32.64	41.00%	\$29.76	\$61.78

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SAWTIMBER in MBF (see general note 3)

PERE MARQUETTE STATE FOREST

NORTHERN LOWER PENNINSULA

STATEWIDE

SUGAR MAPLE (01)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Darage Management Unit		2,211.40	, ,	· '	162.00%	\$132.00	\$525.68
Baraga Management Unit	20	•	\$140.86	\$369.31 \$303.07			
Crystal Falls Management Unit COPPER COUNTRY STATE FOREST	$\frac{15}{35}$	<u>768.30</u> 2,979.70	_ <u> </u>	<u>\$303.97</u> \$352.46	<u>94.00%</u> - 143.00%	<u>\$96</u> .00 \$96.00	<u>\$594.26</u> \$594.26
		<u> </u>	·	<u> </u>			
Gwinn Management Unit	7	952.70	\$205.41	\$318.06		\$216.46	\$597.60
Escanaba Management Unit	$   \frac{7}{44}$		<u>\$114.84</u> _	<u> </u>		\$114.00	<u>\$285.85</u>
ESCANABA RIVER STATE FOREST	14	1,103.70	\$193.02	\$304.16		\$114.00	\$597.60
Shingleton Management Unit	11	2,369.70	\$324.53	\$572.64		\$405.10	\$821.56
Newberry Management Unit	4	154.90	\$204.10	\$238.47	17.00%	\$197.00	\$553.49
Sault Ste Marie (Naubinway Office)	5	577.60	\$315.73	\$607.75		\$379.00	\$778.59
Sault Ste Marie (Soo Office)	4	80.20	\$263.13	\$315.44		\$249.00	\$390.24
Sault Ste Marie (Drummond Island)		<u> 131.60</u>	\$163.24	<u>\$163.38</u>		<u>\$143</u> .74_	\$164.00
LAKE SUPERIOR STATE FOREST	27	3,314.00	\$309.48	\$540.66	75.00%	\$143.74	\$821.56
UPPER PENINSULA	76	7,397.40	\$225.81	\$429.57	90.00%	\$96.00	\$821.56
Gaylord Management Unit	26	4,388.20	\$357.38	\$687.39	92.00%	\$295.00	\$1,104.38
Pigeon River Country Management Unit	6	276.50	\$353.53	\$465.92	32.00%	\$285.00	\$525.36
Atlanta Management Unit			\$336.64	<u></u> <u>\$469.17</u>		\$295.00	<u>\$600.74</u>
MACKINAW STATE FOREST	41	4,971.10	\$355.89	\$661.62	86.00%	\$285.00	\$1,104.38
Traverse City Management Unit	27	1,930.90	\$195.79	\$357.33	83.00%	\$164.00	\$599.09
Cadillac Management Unit				<u>\$238.50</u>	145.00%	\$98.00_	<u>\$318.09</u>
PERE MARQUETTE STATE FOREST	32	2,124.20	\$186.85	\$346.52	85.00%	\$98.00	\$599.09
Roscommon Management Unit	1	2.10	\$308.00	\$2,275.60	639.00%	\$2,275.60	\$2,275.60
Grayling Management Unit		<u> </u>	\$165.00	\$300.00	82.00%	\$300.00	\$300.00
AUSABLE STATE FOREST		121.20	\$167.48	\$334.23	100.00%	\$300.00	\$2,275.60
NORTHERN LOWER PENNINSULA	75	7,216.50	\$302.96	\$563.37	86.00%	\$98.00	\$2,275.60
STATEWIDE	151	14,613.90	\$263.91	\$495.64	88.00%	\$96.00	\$2,275.60
TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit		4.70	\$12.00	\$22.00	83.00%	\$22.00	\$22.00

4.70

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#### 07/01/2021 to 3/31/2022

SAWTIMBER in MBF (see general note 3)

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	8	207.10	\$31.65	\$78.98	150.00%	\$29.00	\$102.81
Crystal Falls Management Unit COPPER COUNTRY STATE FOREST	$\frac{3}{11}$	<u>230.90</u> 438.00	_ <u>\$48.56</u> _ \$40.56		<u>0.00%</u> - 55.00%	<u>\$31</u> .00 \$29.00	<u>\$53.00</u> \$102.81
				\$62.94			
Escanaba Management Unit ESCANABA RIVER STATE FOREST	$\frac{4}{4}$	<u>33.80</u> 33.80	<u>\$30.64</u> \$30.64	<u>\$47.75</u> \$47.75	<u>56.00%</u> _ 56.00%	\$30.00 \$30.00	<u>\$70.00</u> \$70.00
Sault Ste Marie (Naubinway Office)	1	18.40	\$32.00		128.00%	\$73.00	\$73.00
Sault Ste Marie (Naubinway Office)	1	22.10	\$32.00 \$32.00	\$73.00 \$46.08	44.00%	\$46.08	\$73.00 \$46.08
Sault Ste Marie (300 Office) Sault Ste Marie (Drummond Island)	1	8.10	\$20.00	\$20.00	0.00%	\$20.00	\$20.00
LAKE SUPERIOR STATE FOREST	$ \frac{1}{3}$		\$30.00	<u> </u>	73.00%	\$20.00	\$73.00
UPPER PENINSULA	18	520.40	\$38.93	\$60.93	57.00%	\$20.00	\$102.81
Traverse City Management Unit	1	0.60	\$55.00	\$55.00	0.00%	\$55.00	\$55.00
PERE MARQUETTE STATE FOREST			_ <u> </u>	<u>\$55.00</u> \$55.00			\$55.00
NORTHERN LOWER PENNINSULA	<u>·</u> 1	0.60	\$55.00	\$55.00	0.00%	\$55.00	\$55.00
STATEWIDE	19	521.00	\$38.95	\$60.92		\$20.00	\$102.81
STATEWIDE	19	321.00	φ30.93	\$60.92	30.00 /6	φ20.00	φ102.01
WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
WHITE OAK (09)	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
		TOTAL VOLUME (2) 8.30	ADVERTISED		FROM COL. 3 TO		
WHITE OAK (09)  Escanaba Management Unit ESCANABA RIVER STATE FOREST	SOLD (1)	(2)	ADVERTISED PRICE (3)	SOLD PRICE (4)	FROM COL. 3 TO COL. 4 (5)	SOLD PRICE (6)	SOLD PRICE (7)
Escanaba Management Unit	SOLD (1)	(2)	ADVERTISED PRICE (3) \$75.59	SOLD PRICE (4)	FROM COL. 3 TO COL. 4 (5)  10.00% 10.00%	SOLD PRICE (6)\$74.00	SOLD PRICE (7) \$150.02
Escanaba Management Unit ESCANABA RIVER STATE FOREST	(1)	(2) 8.30 8.30	ADVERTISED PRICE (3) \$75.59	(4) (83.05 \$83.05	FROM COL. 3 TO COL. 4 (5)  10.00% 10.00%	(6) \$74.00 \$74.00	(7) \$150.02 \$150.02
Escanaba Management Unit  ESCANABA RIVER STATE FOREST  UPPER PENINSULA	(1) ————————————————————————————————————	(2) 8.30 8.30 8.30	ADVERTISED PRICE (3) \$75.59 \$75.59	(4) (83.05 \$83.05 \$83.05	FROM COL. 3 TO COL. 4 (5)	(6) \$74.00 \$74.00 \$74.00	(7) \$150.02 \$150.02 \$150.02
Escanaba Management Unit  ESCANABA RIVER STATE FOREST  UPPER PENINSULA  Gaylord Management Unit	(1) (1) 4 4 4	(2) 8.30 8.30 8.30 78.80	ADVERTISED PRICE (3) \$75.59 \$75.59 \$75.37	(4) (83.05 \$83.05 \$83.05 \$117.39	FROM COL. 3 TO COL. 4 (5)  10.00% 10.00% 56.00%	(6) \$74.00 \$74.00 \$74.00 \$72.00	(7) \$150.02 \$150.02 \$150.02 \$139.36
Escanaba Management Unit  ESCANABA RIVER STATE FOREST  UPPER PENINSULA  Gaylord Management Unit  Atlanta Management Unit	(1) 4 4 4 2 2 2	(2)  8.30  8.30  8.30  78.80  27.80	ADVERTISED PRICE (3) \$75.59 \$75.59 \$75.37 \$75.00	\$0LD PRICE  (4)  \$83.05  \$83.05  \$8117.39  \$112.08	FROM COL. 3 TO COL. 4 (5)  10.00% 10.00% 10.00% 49.00% 54.00%	\$0LD PRICE (6) \$74.00 \$74.00 \$72.00 \$76.83	(7)  \$150.02  \$150.02  \$150.02  \$139.36  \$119.81
Escanaba Management Unit  ESCANABA RIVER STATE FOREST  UPPER PENINSULA  Gaylord Management Unit  Atlanta Management Unit  MACKINAW STATE FOREST  Traverse City Management Unit  Cadillac Management Unit	(1) 4/4 - 4 2/4	(2)  8.30  8.30  8.30  78.80  27.80  106.60	ADVERTISED PRICE (3)  \$75.59 \$75.59 \$75.59  \$75.37 \$75.00 \$75.27	(4)	FROM COL. 3 TO COL. 4 (5)  10.00% 10.00% 10.00% 49.00% 54.00%	(6) \$74.00 \$74.00 \$74.00 \$72.00 \$76.83 \$72.00	(7)\$150.02 \$150.02 \$150.02 \$139.36\$119.81 \$139.36
Escanaba Management Unit  ESCANABA RIVER STATE FOREST  UPPER PENINSULA  Gaylord Management Unit  Atlanta Management Unit  MACKINAW STATE FOREST  Traverse City Management Unit	(1) (1) 4 4 2 2 4 9	(2)  8.30  8.30  8.30  78.80  27.80  106.60  321.30	ADVERTISED PRICE (3)  \$75.59  \$75.59  \$75.37  \$75.00  \$75.27  \$73.63	\$0LD PRICE  (4)  \$83.05  \$83.05  \$83.05  \$117.39  \$112.08  \$116.01  \$106.62	FROM COL. 3 TO COL. 4 (5)  10.00% 10.00% 10.00% 56.00% 49.00% 54.00%	\$0LD PRICE  (6)  \$74.00  \$74.00  \$74.00  \$72.00  \$76.83  \$72.00  \$45.00	(7)\$150.02\$150.02\$150.02\$139.36\$119.81\$139.36\$226.36
Escanaba Management Unit  ESCANABA RIVER STATE FOREST  UPPER PENINSULA  Gaylord Management Unit  Atlanta Management Unit  MACKINAW STATE FOREST  Traverse City Management Unit  Cadillac Management Unit	(1)	(2)  8.30  8.30  8.30  78.80  27.80  106.60  321.30  88.10	ADVERTISED PRICE (3)  \$75.59  \$75.59  \$75.37  \$75.00  \$75.27  \$73.63  \$57.41	\$0LD PRICE  (4)  \$83.05 \$83.05 \$83.05  \$117.39 \$112.08 \$116.01 \$106.62 \$132.24	FROM COL. 3 TO COL. 4 (5)  10.00% 10.00% 10.00% 56.00% 49.00% 54.00% 45.00% 130.00%	\$0LD PRICE  (6)  \$74.00  \$74.00  \$74.00  \$72.00  \$76.83  \$72.00  \$45.00  \$72.00	\$150.02 \$150.02 \$150.02 \$150.02 \$139.36 \$119.81 \$139.36 \$226.36 \$241.02
Escanaba Management Unit  ESCANABA RIVER STATE FOREST  UPPER PENINSULA  Gaylord Management Unit  Atlanta Management Unit  MACKINAW STATE FOREST  Traverse City Management Unit  Cadillac Management Unit  PERE MARQUETTE STATE FOREST  Roscommon Management Unit  Grayling Management Unit	(1) - 4 4 4 - 2 - 2 4 9 - 4 13	(2)  8.30  8.30  8.30  78.80  27.80  106.60  321.30  88.10  409.40  66.50  558.30	ADVERTISED PRICE (3)  \$75.59 \$75.59  \$75.59  \$75.37 \$75.00 \$75.27  \$73.63 \$57.41 \$70.14 \$69.70 \$74.12	\$0LD PRICE  (4)  \$83.05 \$83.05 \$83.05  \$117.39 \$112.08 \$116.01 \$106.62 \$132.24 \$112.13 \$71.53 \$114.36	FROM COL. 3 TO COL. 4 (5)  10.00% 10.00% 10.00% 56.00% 49.00% 54.00% 130.00% 60.00% 3.00% 54.00%	\$0LD PRICE  (6)  \$74.00 \$74.00 \$74.00  \$72.00 \$76.83 \$72.00 \$45.00 \$45.00 \$69.00 \$67.00	\$150.02 \$150.02 \$150.02 \$150.02 \$139.36 \$119.81 \$139.36 \$226.36 \$241.02 \$241.02 \$96.65 \$214.52
Escanaba Management Unit  ESCANABA RIVER STATE FOREST  UPPER PENINSULA  Gaylord Management Unit  Atlanta Management Unit  MACKINAW STATE FOREST  Traverse City Management Unit  Cadillac Management Unit  PERE MARQUETTE STATE FOREST  Roscommon Management Unit  Grayling Management Unit  Gladwin Management Unit	(1)  (1)  4  4  2  2  4  9  4  13  4  12  1	(2)  8.30  8.30  8.30  78.80  27.80  106.60  321.30  88.10  409.40  66.50  558.30  11.20	ADVERTISED PRICE (3)  \$75.59  \$75.59  \$75.59  \$75.37  \$75.00  \$75.27  \$73.63  \$57.41  \$70.14  \$69.70  \$74.12  \$86.00	\$0LD PRICE  (4)  \$83.05 \$83.05 \$83.05  \$117.39 \$112.08 \$116.01 \$106.62 \$132.24 \$112.13 \$71.53	FROM COL. 3 TO COL. 4 (5)  10.00% 10.00% 10.00% 56.00% 49.00% 54.00% 130.00% 60.00% 3.00% 54.00% 13.00%	\$0LD PRICE  (6)  \$74.00 \$74.00 \$74.00  \$72.00 \$76.83  \$72.00 \$45.00 \$45.00 \$69.00 \$67.00 \$97.00	\$150.02 \$150.02 \$150.02 \$150.02 \$139.36 \$119.81 \$139.36 \$226.36 \$241.02 \$241.02 \$241.02 \$241.02 \$96.65 \$214.52 \$97.00
Escanaba Management Unit  ESCANABA RIVER STATE FOREST  UPPER PENINSULA  Gaylord Management Unit  Atlanta Management Unit  MACKINAW STATE FOREST  Traverse City Management Unit  Cadillac Management Unit  PERE MARQUETTE STATE FOREST  Roscommon Management Unit  Grayling Management Unit  Gladwin Management Unit  AUSABLE STATE FOREST	(1) - 4 4 4 - 2 - 2 4 - 9 - 4 13 4 12 - 1 17	(2)  8.30  8.30  8.30  78.80  27.80  106.60  321.30  88.10  409.40  66.50  558.30  11.20  636.00	ADVERTISED PRICE (3)  \$75.59 \$75.59  \$75.59  \$75.00 \$75.27  \$73.63 \$57.41 \$70.14  \$69.70 \$74.12 \$86.00 \$73.87	\$0LD PRICE  (4)  \$83.05 \$83.05 \$83.05  \$117.39 \$112.08 \$116.01 \$106.62 \$132.24 \$112.13 \$71.53 \$114.36 \$97.00 \$109.58	FROM COL. 3 TO COL. 4 (5)  10.00% 10.00% 10.00% 56.00% 49.00% 54.00% 130.00% 60.00% 54.00% 13.00% 54.00% 45.00%	\$0LD PRICE  (6)  \$74.00 \$74.00 \$74.00  \$72.00 \$76.83 \$72.00 \$45.00 \$45.00 \$69.00 \$67.00	\$150.02 \$150.02 \$150.02 \$150.02 \$139.36 \$119.81 \$139.36 \$226.36 \$241.02 \$241.02 \$241.02 \$241.02 \$241.02
Escanaba Management Unit  ESCANABA RIVER STATE FOREST  UPPER PENINSULA  Gaylord Management Unit  Atlanta Management Unit  MACKINAW STATE FOREST  Traverse City Management Unit  Cadillac Management Unit  PERE MARQUETTE STATE FOREST  Roscommon Management Unit  Grayling Management Unit  Gladwin Management Unit	(1)  (1)  4  4  2  2  4  9  4  13  4  12  1	(2)  8.30  8.30  8.30  78.80  27.80  106.60  321.30  88.10  409.40  66.50  558.30  11.20	ADVERTISED PRICE (3)  \$75.59  \$75.59  \$75.59  \$75.37  \$75.00  \$75.27  \$73.63  \$57.41  \$70.14  \$69.70  \$74.12  \$86.00	\$0LD PRICE  (4)  \$83.05 \$83.05 \$83.05  \$117.39 \$112.08 \$116.01 \$106.62 \$132.24 \$112.13 \$71.53 \$114.36 \$97.00	FROM COL. 3 TO COL. 4 (5)  10.00% 10.00% 10.00% 56.00% 49.00% 54.00% 130.00% 60.00% 3.00% 54.00% 13.00%	\$0LD PRICE  (6)  \$74.00 \$74.00 \$74.00  \$72.00 \$76.83  \$72.00 \$45.00 \$45.00 \$69.00 \$67.00 \$97.00	\$150.02 \$150.02 \$150.02 \$150.02 \$139.36 \$119.81 \$139.36 \$226.36 \$241.02 \$241.02 \$241.02 \$241.02 \$96.65 \$214.52 \$97.00

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	4.60	\$43.00	\$89.32	108.00%	\$89.32	\$89.32
Escanaba Management Unit		<u>7.9</u> 0			43.00%	<u> </u>	
ESCANABA RIVER STATE FOREST	2	12.50	\$42.37	\$70.80	67.00%	\$60.01	\$89.32
Shingleton Management Unit	1	5.10	\$51.00	\$100.05	96.00%	\$100.05	\$100.05
Newberry Management Unit		<u> </u>		\$83.22	<u> </u>	<u> </u>	\$97.88_
LAKE SUPERIOR STATE FOREST	3	14.10	\$45.89	\$89.30	95.00%	\$49.00	\$100.05
UPPER PENINSULA	5	26.60	\$44.24	\$80.61	82.00%	\$49.00	\$100.05
Gaylord Management Unit	13	299.50	\$33.80	\$51.63	53.00%	\$35.00	\$94.34
Pigeon River Country Management Unit	6	149.40	\$51.32	\$95.72	87.00%	\$65.07	\$110.00
Atlanta Management Unit	<u>14</u> _	439.90			63.00%	\$35.00	<u>\$140.00</u>
MACKINAW STATE FOREST	33	888.80	\$38.48	\$63.62	65.00%	\$35.00	\$140.00
Traverse City Management Unit	35	3,187.00	\$37.60	\$76.05	102.00%	\$34.00	\$116.47
Cadillac Management Unit		<u>987.90</u>		\$97.64	84.00%	\$43.00	<u>\$146.14</u>
PERE MARQUETTE STATE FOREST	42	4,174.90	\$41.27	\$81.16	97.00%	\$34.00	\$146.14
Roscommon Management Unit	9	578.20	\$47.04	\$99.83	112.00%	\$46.00	\$200.53
Grayling Management Unit		120.60		<u>\$99.55</u>	87.00%	\$42.00	<u>\$150.00</u>
AUSABLE STATE FOREST	17	698.80	\$48.12	\$99.78	107.00%	\$42.00	\$200.53
NORTHERN LOWER PENNINSULA	92	5,762.50	\$41.67	\$80.71	94.00%	\$34.00	\$200.53
STATEWIDE	97	5,789.10	\$41.68	\$80.71	94.00%	\$34.00	\$200.53

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SAWTIMBER in MBF (see general note 3)

WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	2.20	\$25.18	\$56.20	123.00%	\$17.00	\$88.86
Crystal Falls Management Unit						<u>\$17</u> . <u>00</u>	
COPPER COUNTRY STATE FOREST	4	13.30	\$22.77	\$27.90	23.00%	\$17.00	\$88.86
Gwinn Management Unit	1	30.60	\$32.00	\$68.23	113.00%	\$68.23	\$68.23
ESCANABA RIVER STATE FOREST	1	30.60	\$32.00	\$68.23	113.00%	\$68.23	\$68.23
UPPER PENINSULA	5	43.90	\$29.21	\$56.01	92.00%	\$17.00	\$88.86
Gaylord Management Unit	3	56.40	\$32.00	\$42.80	34.00%	\$38.00	\$49.42
Pigeon River Country Management Unit	1	14.50	\$33.00	\$34.00	3.00%	\$34.00	\$34.00
Atlanta Management Unit	. <u> </u>	<u> 3.60</u>		<u>\$57.61</u>	<u>52.00%</u>	<u>\$57</u> . <u>61</u>	
MACKINAW STATE FOREST	5	74.50	\$32.48	\$41.81	29.00%	\$34.00	\$57.61
NORTHERN LOWER PENNINSULA	5	74.50	\$32.48	\$41.81	29.00%	\$34.00	\$57.61
STATEWIDE	10	118.40	\$31.27	\$47.07	51.00%	\$17.00	\$88.86

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YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	18	125.00	\$31.96	\$57.81	81.00%	\$30.00	\$158.35
Crystal Falls Management Unit	5				43.00%	<u>\$45</u> . <u>00</u>	<u>\$217.51</u>
COPPER COUNTRY STATE FOREST	23	160.40	\$35.02	\$59.53	70.00%	\$30.00	\$217.51
Gwinn Management Unit	2	4.00	\$26.63	\$95.83	260.00%	\$80.00	\$122.22
			\$28.28	\$51.22	81.00% _	\$28.00	\$92.82
ESCANABA RIVER STATE FOREST	5	40.30	\$28.11	\$55.65	98.00%	\$28.00	\$122.22
Shingleton Management Unit	7	42.70	\$53.30	\$117.13	120.00%	\$31.00	\$270.86
Newberry Management Unit	2	2.10	\$35.29	\$113.41	221.00%	\$58.00	\$154.97
Sault Ste Marie (Drummond Island)		0.70		\$25.00	19.00%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	10	45.50	\$51.97	\$115.54	122.00%	\$25.00	\$270.86
UPPER PENINSULA	38	246.20	\$37.02	\$69.25	87.00%	\$25.00	\$270.86
Gaylord Management Unit	1	1.70	\$35.00	\$132.91	280.00%	\$132.91	\$132.91
Atlanta Management Unit		0.50	\$35.00	\$35.00	0.00%	\$35.00	\$35.00
MACKINAW STATE FOREST	2	2.20	\$35.00	\$110.66	216.00%	\$35.00	\$132.91
Traverse City Management Unit	1	5.70	\$59.00	\$213.89	263.00%	\$213.89	\$213.89
PERE MARQUETTE STATE FOREST	1	5.70	\$59.00	\$213.89	263.00%	\$213.89	\$213.89
NORTHERN LOWER PENNINSULA	3	7.90	\$52.32	\$185.14	254.00%	\$35.00	\$213.89
STATEWIDE	41	254.10	\$37.50	\$72.85	94.00%	\$25.00	\$270.86

07/01/2021 to 3/31/2022

PULPWOOD in Cords (see general note 4)

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	GOLD		PRICE	COLDTRICE	COL. 4	COLDTRICE	COLDTRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	1,152.00	\$2.36	\$5.83	147.00%	\$2.02	\$8.28
Crystal Falls Management Unit		2,537.00		\$7.88	15.00%		\$12.61_
COPPER COUNTRY STATE FOREST	33	3,689.00	\$5.45	\$7.24	33.00%	\$2.02	\$12.61
Gwinn Management Unit	10	2,566.00	\$12.71	\$19.03	50.00%	\$11.54	\$42.07
Escanaba Management Unit	14	1,937.00	\$12.29	\$17.01	38.00%		\$35.05_
ESCANABA RIVER STATE FOREST	24	4,503.00	\$12.53	\$18.16	45.00%	\$9.15	\$42.07
Shingleton Management Unit	14	814.00	\$11.20	\$17.14	53.00%	\$7.80	\$27.35
Newberry Management Unit	11	1,506.00	\$9.08	\$13.34	47.00%	\$9.00	\$26.80
Sault Ste Marie (Naubinway Office)	6	234.00	\$10.11	\$13.84	37.00%	\$10.25	\$20.50
Sault Ste Marie (Soo Office)	7	1,417.00	\$8.99	\$11.15	24.00%	\$7.10	\$18.00
Sault Ste Marie (Drummond Island)		2,000.00				\$4.55	\$7.19_
LAKE SUPERIOR STATE FOREST	41	5,971.00	\$8.36	\$11.08	33.00%	\$4.55	\$27.35
UPPER PENINSULA	98	14,163.00	\$8.93	\$12.33	38.00%	\$2.02	\$42.07
Gaylord Management Unit	17	1,994.00	\$17.15	\$31.16	82.00%	\$17.55	\$94.36
Pigeon River Country Management Unit	5	272.00	\$19.69	\$32.90	67.00%	\$21.00	\$35.00
Atlanta Management Unit	24	4 <u>,388.4</u> 0		\$29.56	61.00%	<u>\$15</u> . <u>00</u>	
MACKINAW STATE FOREST	46	6,654.40	\$18.07	\$30.18	67.00%	\$15.00	\$94.36
Traverse City Management Unit	9	708.00	\$8.29	\$12.69	53.00%	\$8.11	\$29.56
Cadillac Management Unit	2	28.00	<u>\$5.55</u>	\$8.84	59.00%	\$5.55	<u>\$18.70</u>
PERE MARQUETTE STATE FOREST	11	736.00	\$8.18	\$12.55	53.00%	\$5.55	\$29.56
Roscommon Management Unit	8	588.00	\$16.73	\$31.83	90.00%	\$17.90	\$47.78
Grayling Management Unit				<u>\$1</u> 7.95	87.00%	\$10.00	\$25.10
AUSABLE STATE FOREST	11	605.00	\$16.53	\$31.44	90.00%	\$10.00	\$47.78
NORTHERN LOWER PENNINSULA	68	7,995.40	\$17.04	\$28.65	68.00%	\$5.55	\$94.36
STATEWIDE	166	22,158.40	\$11.86	\$18.22	54.00%	\$2.02	\$94.36

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	1,307.00	\$3.38	\$4.02	19.00%	\$3.10	\$10.38
Crystal Falls Management Unit	4 _						\$7.30_
COPPER COUNTRY STATE FOREST	16	1,914.00	\$4.44	\$4.87	10.00%	\$3.10	\$10.38
Gwinn Management Unit	2	173.00	\$5.65	\$20.19	257.00%	<u>\$19.96</u>	\$21.55
ESCANABA RIVER STATE FOREST	2	173.00	\$5.65	\$20.19	257.00%	\$19.96	\$21.55
UPPER PENINSULA	18	2,087.00	\$4.54	\$6.14	35.00%	\$3.10	\$21.55
Gaylord Management Unit	20	3,005.00	\$7.48	\$17.33	132.00%	\$6.20	\$35.17
Pigeon River Country Management Unit	4	794.00	\$9.41	\$29.09	209.00%	\$10.00	\$34.19
Atlanta Management Unit					119.00% _		\$31.82
MACKINAW STATE FOREST	31	4,523.00	\$7.69	\$18.97	147.00%	\$6.20	\$35.17
Traverse City Management Unit	10	800.00	\$12.99	\$26.60	105.00%	\$13.00	\$45.77
Cadillac Management Unit	3	193.00		\$27.97	<u> 79.00%</u>	<u>\$13</u> .91	\$39.00
PERE MARQUETTE STATE FOREST	13	993.00	\$13.51	\$26.87	99.00%	\$13.00	\$45.77
Grayling Management Unit	1			\$7.90	0.00%		\$7.90
AUSABLE STATE FOREST	1	7.00	\$7.90	\$7.90	0.00%	\$7.90	\$7.90
NORTHERN LOWER PENNINSULA	45	5,523.00	\$8.74	\$20.38	133.00%	\$6.20	\$45.77
STATEWIDE	63	7,610.00	\$7.59	\$16.47	117.00%	\$3.10	\$45.77

HEMLOCK (39)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	38.00	\$2.75		29.00%	\$3.00	\$3.61_
COPPER COUNTRY STATE FOREST	2	38.00	\$2.75	\$3.55	29.00%	\$3.00	\$3.61
Escanaba Management Unit		51.00	<u>\$1</u> 2.70	\$12.70	0.00%	\$12.70	\$12.70
ESCANABA RIVER STATE FOREST	1	51.00	\$12.70	\$12.70	0.00%	\$12.70	\$12.70
Shingleton Management Unit	3	42.00	\$13.79	\$17.58	27.00%	\$15.27	\$29.60
Newberry Management Unit				<u>\$16.50</u>	0.00%	<u> </u>	\$16.50_
LAKE SUPERIOR STATE FOREST	4	44.00	\$13.92	\$17.53	26.00%	\$15.27	\$29.60
UPPER PENINSULA	7	133.00	\$10.26	\$11.68	14.00%	\$3.00	\$29.60
STATEWIDE	7	133.00	\$10.26	\$11.68	14.00%	\$3.00	\$29.60

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	276.00	\$18.58	\$29.90	61.00%	\$25.00	\$32.04
Crystal Falls Management Unit	4	2,086.00	<u>\$19.03</u>	\$43.79	130.00%	\$33.53	\$45.21_
COPPER COUNTRY STATE FOREST	6	2,362.00	\$18.98	\$42.17	122.00%	\$25.00	\$45.21
Gwinn Management Unit	3	3,630.00	\$16.47	\$59.51	261.00%	\$23.45	\$63.99
ESCANABA RIVER STATE FOREST	3	3,630.00	\$16.47	\$59.51	261.00%	\$23.45	\$63.99
Shingleton Management Unit	10	3,139.00	\$18.90	\$28.39	50.00%	\$14.60	\$46.59
Newberry Management Unit	8	2,255.00	\$18.49	\$22.44	21.00%	\$17.40	\$44.40
Sault Ste Marie (Naubinway Office)	1	3.00	\$20.10	\$20.10	0.00%	\$20.10	\$20.10
Sault Ste Marie (Soo Office)	2	619.00	<u>\$13.27</u>	\$13.84	4.00%	\$12.30	\$20.00
LAKE SUPERIOR STATE FOREST	21	6,016.00	\$18.17	\$24.66	36.00%	\$12.30	\$46.59
UPPER PENINSULA	30	12,008.00	\$17.81	\$38.64	117.00%	\$12.30	\$63.99
Gaylord Management Unit	14	3,155.00	\$13.24	\$32.03	142.00%	\$11.45	\$51.24
Pigeon River Country Management Unit	3	100.00	\$13.00	\$36.85	183.00%	\$16.02	\$40.57
Atlanta Management Unit	<u> 16</u>	2,438.00		\$16.00	29.00%	\$10.00	\$30.15
MACKINAW STATE FOREST	33	5,693.00	\$12.88	\$25.25	96.00%	\$10.00	\$51.24
Traverse City Management Unit	20	1,940.00	\$8.67	\$23.66	173.00%	\$8.43	\$56.20
Cadillac Management Unit		3,747.00		\$17.67	84.00%		\$25.51_
PERE MARQUETTE STATE FOREST	37	5,687.00	\$9.28	\$19.71	112.00%	\$8.43	\$56.20
Roscommon Management Unit	9	2,013.00	\$11.60	\$15.51	34.00%	\$11.50	\$39.33
Grayling Management Unit	24	8,470.00	\$16.12	\$25.92	61.00%	\$13.10	\$46.20
Gladwin Management Unit	3	182.00		\$24.98	40.00%	\$20.00	\$27.00
AUSABLE STATE FOREST	36	10,665.00	\$15.30	\$23.94	56.00%	\$11.50	\$46.20
NORTHERN LOWER PENNINSULA	106	22,045.00	\$13.12	\$23.19	77.00%	\$8.43	\$56.20
STATEWIDE	136	34,053.00	\$14.77	\$28.64	94.00%	\$8.43	\$63.99

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MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	80.00	\$7.00	<u>\$295.30</u>	4,119.00%	\$295.30	\$295.30
MACKINAW STATE FOREST	1	80.00	\$7.00	\$295.30	4,119.00%	\$295.30	\$295.30
Traverse City Management Unit	2	58.00	\$5.04	\$14.71	192.00%	<u>\$13.80</u>	<u>\$15.00</u>
PERE MARQUETTE STATE FOREST	2	58.00	\$5.04	\$14.71	192.00%	\$13.80	\$15.00
Grayling Management Unit	9	1,034.00	\$5.50	<u>\$17.04</u>	210.00%	\$5.50	\$25.56
AUSABLE STATE FOREST	9	1,034.00	\$5.50	\$17.04	210.00%	\$5.50	\$25.56
NORTHERN LOWER PENNINSULA	12	1,172.00	\$5.58	\$35.92	544.00%	\$5.50	\$295.30
STATEWIDE	12	1,172.00	\$5.58	\$35.92	544.00%	\$5.50	\$295.30

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	13	7,464.00	\$6.39	\$22.94	259.00%	\$5.70	\$37.01
Crystal Falls Management Unit					90.00%		\$56.58_
COPPER COUNTRY STATE FOREST	33	36,087.00	\$16.65	\$33.88	103.00%	\$5.70	\$56.58
Gwinn Management Unit	13	12,073.00	\$16.33	\$32.44	99.00%	\$16.00	\$41.33
	15	6,326.00	\$16.72	\$24.29	45.00%	\$12.25_	\$38.11
ESCANABA RIVER STATE FOREST	28	18,399.00	\$16.46	\$29.64	80.00%	\$12.25	\$41.33
Shingleton Management Unit	15	4,107.00	\$22.17	\$37.51	69.00%	\$23.35	\$43.23
Newberry Management Unit	8	1,331.00	\$18.46	\$25.77	40.00%	\$17.35	\$40.78
Sault Ste Marie (Naubinway Office)	6	1,415.00	\$14.73	\$28.62	94.00%	\$20.00	\$47.66
Sault Ste Marie (Soo Office)	8	6,623.00	\$15.40	\$22.72	48.00%	\$11.90	\$31.50
Sault Ste Marie (Drummond Island)		8,023.00					\$12.32
LAKE SUPERIOR STATE FOREST	40	21,499.00	\$15.12	\$21.80	44.00%	\$9.00	\$47.66
UPPER PENINSULA	101	75,985.00	\$16.17	\$29.43	82.00%	\$5.70	\$56.58
Gaylord Management Unit	46	16,374.90	\$16.43	\$32.92	100.00%	\$14.55	\$71.49
Pigeon River Country Management Unit	11	4,923.00	\$15.85	\$32.83	107.00%	\$17.00	\$39.00
Atlanta Management Unit	30	<u>23,731.50</u>			<u>51.00%</u> _	<u>\$14</u> . <u>00</u>	\$106.13
MACKINAW STATE FOREST	87	45,029.40	\$23.44	\$39.25	67.00%	\$14.00	\$106.13
Traverse City Management Unit	60	16,681.00	\$12.76	\$25.34	99.00%	\$10.00	\$47.47
Cadillac Management Unit	31	<u> </u>	\$14.83	\$29.31	98.00%	<u> </u>	\$68.15
PERE MARQUETTE STATE FOREST	91	31,764.00	\$13.74	\$27.23	98.00%	\$10.00	\$68.15
Roscommon Management Unit	16	16,769.00	\$19.85	\$43.72	120.00%	\$16.50	\$51.46
Grayling Management Unit	25	12,818.00	\$16.85	\$47.76	183.00%	\$14.00	\$149.62
Gladwin Management Unit		5,573.00	\$18.62	\$27.49	48.00%	<u> </u>	\$31.09
AUSABLE STATE FOREST	46	35,160.00	\$18.56	\$42.62	130.00%	\$14.00	\$149.62
NORTHERN LOWER PENNINSULA	224	111,953.40	\$19.16	\$36.90	93.00%	\$10.00	\$149.62
STATEWIDE	325	187,938.40	\$17.95	\$33.88	89.00%	\$5.70	\$149.62

07/01/2021 to 3/31/2022

PULPWOOD in Cords (see general note 4)

MIXED HARDWOOD (99) # OF SALES TOTAL VOLUME **AVERAGE AVERAGE** % CHANGE MINIMUM MAXIMUM SOLD **SOLD PRICE SOLD PRICE** SOLD PRICE **ADVERTISED** FROM COL. 3 TO PRICE COL. 4 (1) (4) (5) (6)(7) (2)(3)Baraga Management Unit 21 22.862.00 \$4.41 \$9.17 108.00% \$4.30 \$19.87 Crystal Falls Management Unit 22 13,170.00 \$12.21 \$19.21 57.00% \$4.60 \$30.00 COPPER COUNTRY STATE FOREST 36,032.00 \$30.00 43 \$7.26 \$12.84 77.00% \$4.30 Gwinn Management Unit 10 8,529.00 \$11.82 \$21.56 82.00% \$11.00 \$28.91 Escanaba Management Unit 14 7,871.00 \$15.09 \$21.41 42.00% \$12.20 \$35.05 **ESCANABA RIVER STATE FOREST** 24 16,400.00 \$13.39 \$21.49 60.00% \$11.00 \$35.05 Shingleton Management Unit 20 13,201.00 \$14.28 \$24.00 68.00% \$9.75 \$33.15 **Newberry Management Unit** \$10.70 32.00% 11 8,668.00 \$14.10 \$10.30 \$36.25 Sault Ste Marie (Naubinway Office) 8 5.252.00 \$12.33 \$20.94 70.00% \$12.35 \$36.07 Sault Ste Marie (Soo Office) 8 3,386.00 \$9.59 \$12.59 31.00% \$7.25 \$21.00 Sault Ste Marie (Drummond Island) 3 711.00 \$6.52 \$6.59 1.00% \$6.50 \$8.73 LAKE SUPERIOR STATE FOREST 50 31,218.00 \$12.27 56.00% \$6.50 \$36.25 \$19.10 **UPPER PENINSULA** 117 83.650.00 \$10.33 \$16.87 63.00% \$4.30 \$36.25 **Gaylord Management Unit** 52 22,726.20 \$17.27 58.00% \$13.45 \$99.84 \$27.22 Pigeon River Country Management Unit 16 3.424.00 \$13.17 \$29.28 122.00% \$13.00 \$37.48 Atlanta Management Unit 30 12,120.20 \$24.69 \$34.48 40.00% \$12.00 \$60.00 MACKINAW STATE FOREST 98 38,270.40 \$19.26 \$29.71 54.00% \$12.00 \$99.84 Traverse City Management Unit 81 22,187.00 \$13.41 \$27.75 107.00% \$10.00 \$56.63 Cadillac Management Unit 42 8.912.00 \$10.85 \$25.04 131.00% \$9.65 \$48.22 PERE MARQUETTE STATE FOREST 123 31,099.00 \$12.68 \$26.97 113.00% \$9.65 \$56.63 Roscommon Management Unit 16 \$14.51 \$27.32 88.00% \$41.05 6,199.00 \$13.00 **Grayling Management Unit** 26 4,532.00 \$25.07 \$40.66 62.00% \$20.45 \$131.69 5 Gladwin Management Unit 2.035.00 \$15.07 \$23.23 54.00% \$15.65 \$26.76 AUSABLE STATE FOREST 47 12,766.00 \$18.35 \$31.40 71.00% \$13.00 \$131.69 NORTHERN LOWER PENNINSULA 268 82,135.40 \$16.63 \$28.94 74.00% \$9.65 \$131.69 STATEWIDE 385 165,785.40 \$13.45 \$22.85 70.00% \$4.30 \$131.69

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PULPWOOD in Cords (see general note 4)

MIXED OAK (70)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	273.00	\$14.89	\$20.30	` '	\$13.34	\$33.29
Crystal Falls Management Unit	1	258.00	\$11.30	\$13.41	19.00%	\$13.41	\$13.41
COPPER COUNTRY STATE FOREST	<u> </u>	531.00	\$13.15	<u> </u>	<u></u>	<u> </u>	\$33.29
Gwinn Management Unit	1	2.00	\$17.10	\$18.00	5.00%	\$18.00	\$18.00
Escanaba Management Unit	6		\$17.42	\$26.39	51.00%	\$17.30	\$30.00
ESCANABA RIVER STATE FOREST		164.00	\$17.42	\$26.29	51.00%	\$17.30	\$30.00
Shingleton Management Unit	2	145.00	\$16.45	\$26.57	62.00%	\$18.00	\$27.63
Sault Ste Marie (Soo Office)	2	201.00	\$17.46	\$17.46	0.00%	\$17.25	\$17.55
Sault Ste Marie (Drummond Island)		5.00_		\$10.00		<u> </u>	\$10.00
LAKE SUPERIOR STATE FOREST	5	351.00	\$16.93	\$21.12	25.00%	\$10.00	\$27.63
UPPER PENINSULA	19	1,046.00	\$15.09	\$19.81	31.00%	\$10.00	\$33.29
Gaylord Management Unit	21	3,236.00	\$12.52	\$50.09	300.00%	\$8.25	\$213.39
Pigeon River Country Management Unit	3	26.00	\$57.64	\$69.34	20.00%	\$59.00	\$74.07
Atlanta Management Unit	29 _	5,225.60_		<u>\$64.95</u>	47.00%	<u> </u>	\$271.28
MACKINAW STATE FOREST	53	8,487.60	\$32.17	\$59.30	84.00%	\$8.25	\$271.28
Traverse City Management Unit	28	3,651.00	\$13.30	\$32.31	143.00%	\$10.00	\$55.51
Cadillac Management Unit		5,046.00	<u>\$1</u> 5.46	\$41.15	166.00%	\$12.45	\$72.47_
PERE MARQUETTE STATE FOREST	54	8,697.00	\$14.56	\$37.44	157.00%	\$10.00	\$72.47
Roscommon Management Unit	16	4,877.00	\$14.55	\$28.22	94.00%	\$14.55	\$61.51
Grayling Management Unit	26	10,186.00	\$22.88	\$43.29	89.00%	\$19.55	\$67.04
Gladwin Management Unit		1 <u>,676.00</u> _		\$21.01	25.00%	<u>\$18</u> . <u>00</u>	\$27.98_
AUSABLE STATE FOREST	47	16,739.00	\$19.84	\$36.67	85.00%	\$14.55	\$67.04
NORTHERN LOWER PENNINSULA	154	33,923.60	\$21.57	\$42.53	97.00%	\$8.25	\$271.28
STATEWIDE	173	34,969.60	\$21.38	\$41.85	96.00%	\$8.25	\$271.28

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07/01/2021 to 3/31/2022

PULPWOOD in Cords (see general note 4)

MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	15	1,671.00	\$2.70	\$6.37	136.00%	\$2.66	\$11.12
Crystal Falls Management Unit	<u> </u>	2,084.00	\$6.25		56.00%	\$3.10	\$32.92
COPPER COUNTRY STATE FOREST	34	3,755.00	\$4.67	\$8.23	76.00%	\$2.66	\$32.92
Gwinn Management Unit	12	1,998.00	\$12.99	\$22.27	71.00%	\$10.80	\$32.42
Escanaba Management Unit	<u> </u>	1 <u>,52</u> 5.00		<u>\$15.13</u>	<u>27.00%</u>		\$35.05
ESCANABA RIVER STATE FOREST	26	3,523.00	\$12.53	\$19.18	53.00%	\$9.60	\$35.05
Shingleton Management Unit	12	3,333.00	\$9.07	\$27.06	198.00%	\$7.00	\$35.76
Newberry Management Unit	12	4,053.00	\$19.69	\$20.69	5.00%	\$17.45	\$36.25
Sault Ste Marie (Naubinway Office)	6	530.00	\$20.01	\$23.12	16.00%	\$20.95	\$30.00
Sault Ste Marie (Soo Office)	7	2,545.00	\$9.30	\$10.28	11.00%	\$7.30	\$26.00
Sault Ste Marie (Drummond Island)		1 <u>,14</u> 1.00	\$9.78		1.00%		\$11.29
LAKE SUPERIOR STATE FOREST	40	11,602.00	\$13.40	\$19.29	44.00%	\$7.00	\$36.25
UPPER PENINSULA	100	18,880.00	\$11.50	\$17.07	48.00%	\$2.66	\$36.25
Gaylord Management Unit	9	711.00	\$11.54	\$18.65	62.00%	\$12.75	\$33.83
Pigeon River Country Management Unit	6	159.00	\$14.46	\$22.63	57.00%	\$14.00	\$55.30
Atlanta Management Unit		1 <u>,64</u> 1.00_			91.00%		\$30.95_
MACKINAW STATE FOREST	34	2,511.00	\$8.97	\$15.85	77.00%	\$6.80	\$55.30
Traverse City Management Unit	6	686.00	\$19.22	\$27.26	42.00%	\$25.00	\$44.67
Cadillac Management Unit	2	7.00	<u>\$15.84</u>		148.00%	<u>\$18.95</u>	<u>\$47.53</u>
PERE MARQUETTE STATE FOREST	8	693.00	\$19.19	\$27.39	43.00%	\$18.95	\$47.53
Roscommon Management Unit	1	29.00	\$13.15	\$27.53	109.00%	\$27.53	\$27.53
Grayling Management Unit				<u>\$25.44</u>	93.00%	<u> </u>	\$25.44_
AUSABLE STATE FOREST	2	45.00	\$13.15	\$26.79	104.00%	\$25.44	\$27.53
NORTHERN LOWER PENNINSULA	44	3,249.00	\$11.21	\$18.46	65.00%	\$6.80	\$55.30
STATEWIDE	144	22,129.00	\$11.46	\$17.27	51.00%	\$2.66	\$55.30

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07/01/2021 to 3/31/2022

PULPWOOD in Cords (see general note 4)

N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit		842.00			6.00%		\$14.06
ESCANABA RIVER STATE FOREST	7	842.00	\$9.14	\$9.72	6.00%	\$9.05	\$14.06
Shingleton Management Unit	3	698.00	\$3.76	\$15.22	305.00%	\$4.45	\$15.43
Newberry Management Unit	4	800.00	\$4.85	\$6.04	25.00%	\$4.85	\$15.18
Sault Ste Marie (Naubinway Office)	2	644.00	\$4.48	\$6.27	40.00%	\$4.55	\$7.00
Sault Ste Marie (Soo Office)	1	125.00	\$4.55	\$4.55	0.00%	\$4.55	\$4.55
Sault Ste Marie (Drummond Island)	<u> </u>	1 <u>,108.00</u>			10.00%	\$2.75_	\$2.75_
LAKE SUPERIOR STATE FOREST	11	3,375.00	\$3.77	\$6.85	82.00%	\$2.75	\$15.43
UPPER PENINSULA	18	4,217.00	\$4.84	\$7.42	53.00%	\$2.75	\$15.43
Gaylord Management Unit	5	535.00	\$5.72	\$23.24	306.00%	\$6.10	\$32.23
Atlanta Management Unit		<u> </u>		<u>\$30.07</u>	106.00%	<u>\$13</u> . <u>00</u>	\$32.84_
MACKINAW STATE FOREST	9	725.00	\$8.04	\$25.03	211.00%	\$6.10	\$32.84
Roscommon Management Unit		5.00_			551.00%	\$89.52	
AUSABLE STATE FOREST	1	5.00	\$13.75	\$89.52	551.00%	\$89.52	\$89.52
NORTHERN LOWER PENNINSULA	10	730.00	\$8.08	\$25.47	215.00%	\$6.10	\$89.52
STATEWIDE	28	4,947.00	\$5.32	\$10.09	90.00%	\$2.75	\$89.52

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	6	1,158.00	\$3.06	\$8.07	164.00%	\$3.70	\$9.08
Crystal Falls Management Unit				\$12.43	184.00%	<u> </u>	\$19.33
COPPER COUNTRY STATE FOREST	11	1,559.00	\$3.40	\$9.19	170.00%	\$3.70	\$19.33
Gwinn Management Unit	4	122.00	\$10.95	\$18.10	65.00%	\$7.11	\$26.27
ESCANABA RIVER STATE FOREST	4	122.00	\$10.95	\$18.10	65.00%	\$7.11	\$26.27
Shingleton Management Unit	10	578.00	\$11.13	\$18.72	68.00%	\$9.80	\$31.53
Newberry Management Unit	2	7.00	\$9.60	\$11.26	17.00%	\$9.60	\$12.50
Sault Ste Marie (Naubinway Office)	1	14.00	\$9.70	\$9.70	0.00%	\$9.70	\$9.70
Sault Ste Marie (Soo Office)	6	1,045.00	\$7.75	\$9.87	27.00%	\$5.80	\$18.00
Sault Ste Marie (Drummond Island)	3	332.00		<u>\$6.80</u>	14.00%	<u>\$5</u> .05	\$8.73_
LAKE SUPERIOR STATE FOREST	22	1,976.00	\$8.46	\$11.95	41.00%	\$5.05	\$31.53
UPPER PENINSULA	37	3,657.00	\$6.38	\$10.98	72.00%	\$3.70	\$31.53
Gaylord Management Unit	7	242.00	\$7.17	\$11.12	55.00%	\$7.55	\$12.75
Atlanta Management Unit	8	444.00_		\$20.49	158.00%		\$27.24
MACKINAW STATE FOREST	15	686.00	\$7.66	\$17.19	124.00%	\$7.35	\$27.24
Traverse City Management Unit	3	51.00	\$10.44	\$16.12	54.00%	\$15.00	\$17.43
Cadillac Management Unit	1	5.00		\$32.75	400.00%	\$32.75	\$32.75
PERE MARQUETTE STATE FOREST	4	56.00	\$10.09	\$17.60	74.00%	\$15.00	\$32.75
Grayling Management Unit	1	9.00	\$13.05	\$13.05	0.00%	\$13.05	\$13.05
Gladwin Management Unit	2	64.00_		\$24.16	71.00%	\$16.00	\$26.04
AUSABLE STATE FOREST	3	73.00	\$14.03	\$22.79	62.00%	\$13.05	\$26.04
NORTHERN LOWER PENNINSULA	22	815.00	\$8.40	\$17.72	111.00%	\$7.35	\$32.75
STATEWIDE	59	4,472.00	\$6.75	\$12.21	81.00%	\$3.70	\$32.75

07/01/2021 to 3/31/2022

PULPWOOD in Cords (see general note 4)

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	1,551.00	\$27.40	\$53.72	96.00%	\$48.01	\$70.00
Crystal Falls Management Unit		2,254.00_		<u>\$56.56</u>	114.00% _	\$42.25	
COPPER COUNTRY STATE FOREST	7	3,805.00	\$26.85	\$55.41	106.00%	\$42.25	\$70.00
Gwinn Management Unit	3	671.00	\$43.25	\$91.74		\$42.10	\$92.92
Escanaba Management Unit		<u>2,430.00</u>		<u>\$81.89</u>	106.00%	<u> </u>	
ESCANABA RIVER STATE FOREST	10	3,101.00	\$40.44	\$84.02	108.00%	\$42.10	\$92.92
Shingleton Management Unit	11	11,063.00	\$40.27	\$85.62	113.00%	\$24.51	\$96.96
Newberry Management Unit	10	7,653.00	\$42.90	\$86.36	101.00%	\$34.10	\$116.20
Sault Ste Marie (Naubinway Office)	3	1,477.00	\$64.69	\$74.13	15.00%	\$62.45	\$80.22
Sault Ste Marie (Soo Office)	3	1,995.00	\$49.00	\$75.42	54.00%	\$34.50	\$82.10
Sault Ste Marie (Drummond Island)			\$25.40	\$25.50	0.00%	\$25.50	\$25.50
LAKE SUPERIOR STATE FOREST	28	22,454.00	\$43.37	\$83.50	93.00%	\$24.51	\$116.20
UPPER PENINSULA	45	29,360.00	\$40.92	\$79.91	95.00%	\$24.51	\$116.20
Gaylord Management Unit	27	12,802.00	\$36.36	\$67.91	87.00%	\$33.00	\$96.04
Pigeon River Country Management Unit	12	3,174.00	\$34.44	\$72.11	109.00%	\$34.00	\$88.00
Atlanta Management Unit	20 _	<u>2,573.30</u>	<u>\$26.85</u>	\$52.81	97.00%	\$15.00	\$90.49_
MACKINAW STATE FOREST	59	18,549.30	\$34.71	\$66.54	92.00%	\$15.00	\$96.04
Traverse City Management Unit	46	14,804.00	\$31.33	\$66.07	111.00%	\$30.00	\$139.85
Cadillac Management Unit	27	<u>27,432.00</u>			85.00%	\$24.90	<u>\$107.47</u>
PERE MARQUETTE STATE FOREST	73	42,236.00	\$33.55	\$64.96	94.00%	\$24.90	\$139.85
Roscommon Management Unit	15	2,297.00	\$34.13	\$64.52	89.00%	\$29.00	\$206.19
Grayling Management Unit	23	10,501.00	\$32.62	\$58.63	80.00%	\$26.25	\$255.73
Gladwin Management Unit		325.00			25.00%	\$43.00	\$75.78_
AUSABLE STATE FOREST	43	13,123.00	\$32.98	\$59.34	80.00%	\$26.25	\$255.73
NORTHERN LOWER PENNINSULA	175	73,908.30	\$33.74	\$64.36	91.00%	\$15.00	\$255.73
STATEWIDE	220	103,268.30	\$35.78	\$68.78	92.00%	\$15.00	\$255.73

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PULPWOOD in Cords (see general note 4)

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	3023		PRICE	3325111132	COL. 4	002511402	3023111132
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	2.00		<u>\$16.08</u>	27.00%	\$16.08	\$16.08
ESCANABA RIVER STATE FOREST	1	2.00	\$12.65	\$16.08	27.00%	\$16.08	\$16.08
Newberry Management Unit	2	586.00	\$11.67	\$12.40	6.00%	\$12.00	\$21.11
Sault Ste Marie (Soo Office)	<u> </u>	14.00_		<u>\$7.40</u>	0.00%	<u> </u>	\$7.40_
LAKE SUPERIOR STATE FOREST	3	600.00	\$11.57	\$12.29	6.00%	\$7.40	\$21.11
UPPER PENINSULA	4	602.00	\$11.58	\$12.30	6.00%	\$7.40	\$21.11
Gaylord Management Unit	3	132.00	\$13.24	\$24.95	88.00%	\$13.50	\$43.03
Atlanta Management Unit		55.00_		\$27.11	<u>54.00%</u> _	<u> </u>	\$36.54_
MACKINAW STATE FOREST	5	187.00	\$14.53	\$25.59	76.00%	\$13.50	\$43.03
Traverse City Management Unit	2	84.00	<u>\$12.80</u>	\$17.72	38.00%	<u>\$12.00</u>	\$17.86
PERE MARQUETTE STATE FOREST	2	84.00	\$12.80	\$17.72	38.00%	\$12.00	\$17.86
Grayling Management Unit		26.00	<u>\$19.85</u>	\$19.85	0.00%	<u>\$19.85</u>	\$19.85
AUSABLE STATE FOREST	1	26.00	\$19.85	\$19.85	0.00%	\$19.85	\$19.85
NORTHERN LOWER PENNINSULA	8	297.00	\$14.51	\$22.86	58.00%	\$12.00	\$43.03
STATEWIDE	12	899.00	\$12.54	\$15.79	26.00%	\$7.40	\$43.03

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PULPWOOD in Cords (see general note 4)

TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	901.00	\$4.70	\$11.15	137.00%	\$11.15	\$11.15
Crystal Falls Management Unit		<u></u>		<u>\$3.17</u>		<u> </u>	\$7.00_
COPPER COUNTRY STATE FOREST	7	1,257.00	\$4.13	\$8.89	115.00%	\$2.00	\$11.15
Gwinn Management Unit	4	301.00	\$9.50	\$20.00	111.00%	\$9.05	\$29.42
Escanaba Management Unit		329.00			<u>56.00%</u>	\$10.35	\$25.00
ESCANABA RIVER STATE FOREST	12	630.00	\$9.99	\$18.04	81.00%	\$9.05	\$29.42
Shingleton Management Unit	6	243.00	\$2.30	\$6.01	161.00%	\$1.80	\$7.23
Newberry Management Unit	4	125.00	\$3.55	\$5.61	58.00%	\$3.55	\$10.00
Sault Ste Marie (Naubinway Office)	2	289.00	\$3.66	\$5.25	43.00%	\$4.00	\$6.00
Sault Ste Marie (Soo Office)	5	131.00	\$3.21	\$4.29	34.00%	\$2.50	\$12.78
Sault Ste Marie (Drummond Island)			\$2.45	<u>\$14.49</u>	491.00%	\$14.49	\$14.49_
LAKE SUPERIOR STATE FOREST	18	806.00	\$3.13	\$5.58	78.00%	\$1.80	\$14.49
UPPER PENINSULA	37	2,693.00	\$5.20	\$10.04	93.00%	\$1.80	\$29.42
Gaylord Management Unit	1	50.00	\$5.15	\$10.00	94.00%	\$10.00	\$10.00
Atlanta Management Unit		43.00			48.00%		\$11.99
MACKINAW STATE FOREST	4	93.00	\$5.63	\$9.59	70.00%	\$5.00	\$11.99
Traverse City Management Unit	2	84.00	\$6.14	\$9.33	52.00%	\$8.00	<u>\$15.43</u>
PERE MARQUETTE STATE FOREST	2	84.00	\$6.14	\$9.33	52.00%	\$8.00	\$15.43
Gladwin Management Unit	1	10.00	\$6.20	\$15.24	146.00%	\$15.24	<u>\$15.2</u> 4
AUSABLE STATE FOREST	1	10.00	\$6.20	\$15.24	146.00%	\$15.24	\$15.24
NORTHERN LOWER PENNINSULA	7	187.00	\$5.89	\$9.78	66.00%	\$5.00	\$15.43
STATEWIDE	44	2,880.00	\$5.24	\$10.02	91.00%	\$1.80	\$29.42

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	21.00	\$12.25	\$13.00	6.00%	\$13.00	\$13.00
Crystal Falls Management Unit					12.00%	<u>\$13</u> . <u>66</u>	\$13.66_
COPPER COUNTRY STATE FOREST	2	81.00	\$12.25	\$13.49	10.00%	\$13.00	\$13.66
Gwinn Management Unit	1	41.00	\$8.70	\$37.83	335.00%	\$37.83	\$37.83
Escanaba Management Unit		1 <u>,018.00</u>	<u> </u>	<u>\$37.28</u>	114.00%	<u>\$18</u> . <u>55</u>	\$46.56
ESCANABA RIVER STATE FOREST	9	1,059.00	\$17.12	\$37.30	118.00%	\$18.55	\$46.56
Shingleton Management Unit	15	3,276.00	\$11.09	\$22.21	100.00%	\$9.00	\$42.16
Newberry Management Unit	11	6,131.00	\$15.29	\$18.42	20.00%	\$12.75	\$37.29
Sault Ste Marie (Naubinway Office)	4	236.00	\$7.69	\$10.73	40.00%	\$6.25	\$18.89
Sault Ste Marie (Soo Office)	1	456.00	\$9.25	\$9.25	0.00%	\$9.25	\$9.25
Sault Ste Marie (Drummond Island)		<u>171.00</u>		<u>\$7.00</u>			\$7.00
LAKE SUPERIOR STATE FOREST	32	10,270.00	\$13.36	\$18.85	41.00%	\$6.25	\$42.16
UPPER PENINSULA	43	11,410.00	\$13.70	\$20.53	50.00%	\$6.25	\$46.56
Gaylord Management Unit	21	2,049.00	\$17.63	\$33.46	90.00%	\$17.95	\$49.23
Pigeon River Country Management Unit	7	391.00	\$23.58	\$37.47	59.00%	\$24.15	\$84.90
Atlanta Management Unit	24	1 <u>,760.3</u> 0			<u>77.00%</u> _		\$50.53
MACKINAW STATE FOREST	52	4,200.30	\$16.16	\$29.30	81.00%	\$8.00	\$84.90
Traverse City Management Unit	41	7,213.00	\$13.89	\$32.41	133.00%	\$13.80	\$52.08
Cadillac Management Unit	14	2 <u>,495.0</u> 0			108.00%		\$37.30
PERE MARQUETTE STATE FOREST	55	9,708.00	\$12.93	\$29.52	128.00%	\$8.55	\$52.08
Roscommon Management Unit	14	1,668.00	\$22.70	\$43.02	90.00%	\$21.00	\$139.99
Grayling Management Unit	20	608.00	\$18.73	\$36.52	95.00%	\$14.10	\$73.89
Gladwin Management Unit	3				22.00%	<u>\$16</u> .40	\$29.09
AUSABLE STATE FOREST	37	2,299.00	\$21.58	\$41.07	90.00%	\$14.10	\$139.99
NORTHERN LOWER PENNINSULA	144	16,207.30	\$14.99	\$31.10	107.00%	\$8.00	\$139.99
STATEWIDE	187	27,617.30	\$14.46	\$26.73	85.00%	\$6.25	\$139.99