

Department of Natural Resources State of Michigan

AVERAGE STUMPAGE PRICE REPORT FOR 4/1/2022 TO 12/31/2022

PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

GENERAL NOTES

- 1. All prices are weighted by volume.
- 2. This report is based on bid date.
- 3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB). In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB. In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
- 4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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SAWTIMBER in MBF (see general note 3)

BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		ADVERTISED PRICE	SOLD PRICE	COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	2.30	\$22.00	\$22.00	0.00%	\$22.00	\$22.00
ESCANABA RIVER STATE FOREST	1	2.30	\$22.00	\$22.00	0.00%	\$22.00	\$22.00
UPPER PENINSULA	1	2.30	\$22.00	\$22.00	0.00%	\$22.00	\$22.00
STATEWIDE	1	2.30	\$22.00	\$22.00	0.00%	\$22.00	\$22.00
BALSAM POPLAR (15)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
BALSAM POPLAR (15)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
BALSAM POPLAR (15)		TOTAL VOLUME (2)	ADVERTISED		FROM COL. 3 TO		
BALSAM POPLAR (15) Gwinn Management Unit	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4 (5)	SOLD PRICE	SOLD PRICE
	SOLD	(2)	ADVERTISED PRICE (3)	SOLD PRICE (4)	FROM COL. 3 TO COL. 4 (5) 0.00%	SOLD PRICE (6)	SOLD PRICE (7)
Gwinn Management Unit	SOLD	(2) 4.30	ADVERTISED PRICE (3) \$35.00	SOLD PRICE (4)	FROM COL. 3 TO COL. 4 (5) 0.00% 0.00%	SOLD PRICE (6)\$35.00	(7) \$35.00

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u>13</u> _	1 <u>,339.4</u> 0		<u> \$145.86</u>	297.00%	\$36.00_	<u>\$562.36</u>
COPPER COUNTRY STATE FOREST	13	1,339.40	\$36.75	\$145.86	297.00%	\$36.00	\$562.36
Gwinn Management Unit	4	277.40	\$48.10	\$50.09	4.00%	\$43.00	\$177.77
Escanaba Management Unit		108.50	\$28.67	<u>\$52.74</u>	<u>84.00%</u>	\$27.00	
ESCANABA RIVER STATE FOREST	12	385.90	\$42.63	\$50.83	19.00%	\$27.00	\$177.77
Shingleton Management Unit	2	15.90	\$51.00	\$92.12	81.00%	\$51.00	\$95.48
Newberry Management Unit						\$39.00	\$47.02
LAKE SUPERIOR STATE FOREST	4	29.00	\$48.64	\$71.20	46.00%	\$39.00	\$95.48
UPPER PENINSULA	29	1,754.30	\$38.24	\$123.72	224.00%	\$27.00	\$562.36
Gaylord Management Unit	18	3,903.40	\$48.96	\$97.70	100.00%	\$51.78	\$200.79
Pigeon River Country Management Unit	3	147.20	\$40.69	\$81.87	101.00%	\$48.00	\$91.57
Atlanta Management Unit		<u>477.30</u>		<u>\$99.17</u>	88.00%	<u> </u>	\$150.12
MACKINAW STATE FOREST	27	4,527.90	\$49.08	\$97.34	98.00%	\$48.00	\$200.79
Traverse City Management Unit	10	928.40	\$100.07	\$163.72	64.00%	\$89.11	\$263.30
Cadillac Management Unit		<u>77.50</u>		\$125.00	45.00%	\$125.00	\$125.00
PERE MARQUETTE STATE FOREST	11	1,005.90	\$98.99	\$160.74	62.00%	\$89.11	\$263.30
Roscommon Management Unit	1	13.00	\$61.00	\$170.42	179.00%	<u>\$170.42</u>	<u>\$170.42</u>
AUSABLE STATE FOREST	1	13.00	\$61.00	\$170.42	179.00%	\$170.42	\$170.42
NORTHERN LOWER PENNINSULA	39	5,546.80	\$58.16	\$109.01	87.00%	\$48.00	\$263.30
STATEWIDE	68	7,301.10	\$53.37	\$112.55	111.00%	\$27.00	\$562.36

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BEECH (07)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	37.60	\$29.00	\$29.00	0.00%	\$29.00	\$29.00
Escanaba Management Unit	3	<u> 7.80</u> _		<u>\$75.81</u>		<u> </u>	<u>\$102.27</u>
ESCANABA RIVER STATE FOREST	4	45.40	\$28.69	\$37.04	29.00%	\$29.00	\$102.27
Sault Ste Marie (Naubinway Office)	2	8.30	\$28.27	\$110.64	291.00%	\$100.00	\$114.24
Sault Ste Marie (Soo Office)	1	0.40	\$26.00	<u> </u>	341.00%	\$114.67	<u>\$114.67</u>
LAKE SUPERIOR STATE FOREST	3	8.70	\$28.16	\$110.82	294.00%	\$100.00	\$114.67
UPPER PENINSULA	7	54.10	\$28.60	\$48.91	71.00%	\$29.00	\$114.67
Gaylord Management Unit	11	511.50	\$44.66	\$70.50	58.00%	\$45.00	\$200.61
Pigeon River Country Management Unit	1	7.50	\$44.00	\$44.73	2.00%	\$44.73	\$44.73
Atlanta Management Unit	3	105.90		<u>\$134.74</u>	175.00%	<u> </u>	<u>\$153.10</u>
MACKINAW STATE FOREST	15	624.90	\$45.39	\$81.08	79.00%	\$44.73	\$200.61
Traverse City Management Unit	6	69.50	\$108.71	\$175.53	61.00%	\$91.00	\$354.78
Cadillac Management Unit	1	9.60	\$105.00	\$371.21	254.00%	\$371.21	<u>\$371.21</u>
PERE MARQUETTE STATE FOREST	7	79.10	\$108.26	\$199.28	84.00%	\$91.00	\$371.21
Grayling Management Unit	1	17.40	\$38.00	\$64.81	71.00%	\$64.81	\$64.81
AUSABLE STATE FOREST	1	17.40	\$38.00	\$64.81	71.00%	\$64.81	\$64.81
NORTHERN LOWER PENNINSULA	23	721.40	\$52.10	\$93.65	80.00%	\$44.73	\$371.21
STATEWIDE	30	775.50	\$50.46	\$90.53	79.00%	\$29.00	\$371.21

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	3	15.40	<u>\$1</u> 2.86	\$35.70	178.00%	\$23.17	\$40.05
COPPER COUNTRY STATE FOREST	3	15.40	\$12.86	\$35.70	178.00%	\$23.17	\$40.05
Gwinn Management Unit	1	16.00	\$14.00	\$14.00	0.00%	\$14.00	\$14.00
ESCANABA RIVER STATE FOREST	1	16.00	\$14.00	\$14.00	0.00%	\$14.00	\$14.00
UPPER PENINSULA	4	31.40	\$13.44	\$24.64	83.00%	\$14.00	\$40.05
STATEWIDE	4	31.40	\$13.44	\$24.64	83.00%	\$14.00	\$40.05

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BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		152.70	<u>\$73.89</u>	<u>\$140.23</u>	90.00%	<u>\$71.00</u>	\$206.82
COPPER COUNTRY STATE FOREST	5	152.70	\$73.89	\$140.23	90.00%	\$71.00	\$206.82
Gwinn Management Unit				\$130.59	<u>75.00%</u> _	\$75.00	\$221.31
ESCANABA RIVER STATE FOREST	3	54.70	\$74.58	\$130.59	75.00%	\$75.00	\$221.31
Shingleton Management Unit	2	67.30	\$73.08	\$157.98	116.00%	\$98.56	\$159.61
Newberry Management Unit	2	12.60	\$80.00	\$225.81	182.00%	\$143.87	\$235.24
Sault Ste Marie (Naubinway Office)	2	10.00	\$78.80	\$120.00	52.00%	\$100.00	\$150.00
Sault Ste Marie (Soo Office)		5.60		<u>\$263.91</u>	190.00%	\$263.91_	\$263.91_
LAKE SUPERIOR STATE FOREST	7	95.50	\$75.64	\$169.16	124.00%	\$98.56	\$263.91
UPPER PENINSULA	15	302.90	\$74.57	\$147.61	98.00%	\$71.00	\$263.91
Gaylord Management Unit	7	22.90	\$79.93	\$129.99	63.00%	\$75.00	\$262.41
Atlanta Management Unit		<u> 1.30</u>	\$128.00	<u></u> <u> \$128.00</u>		\$128.00	\$128.00
MACKINAW STATE FOREST	8	24.20	\$82.51	\$129.88	57.00%	\$75.00	\$262.41
Traverse City Management Unit	15	318.50	\$136.36	\$207.39	52.00%	\$131.17	\$602.75
Cadillac Management Unit		66.50_	\$136.33	<u>\$31</u> 3.86	130.00%	\$161.00	\$427.33
PERE MARQUETTE STATE FOREST	19	385.00	\$136.35	\$225.78	66.00%	\$131.17	\$602.75
Roscommon Management Unit	1	21.90	\$131.00	\$230.06	76.00%	\$230.06	\$230.06
Gladwin Management Unit			\$132.43	\$283.78	114.00%	\$150.00	<u>\$361.28</u>
AUSABLE STATE FOREST	3	47.80	\$131.78	\$259.17	97.00%	\$150.00	\$361.28
NORTHERN LOWER PENNINSULA	30	457.00	\$133.02	\$224.19	69.00%	\$75.00	\$602.75
STATEWIDE	45	759.90	\$109.72	\$193.66	77.00%	\$71.00	\$602.75

GREEN ASH (42)		TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4	SOLD PRICE	SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	3	113.60	\$30.00	\$61.60	105.00%	\$30.34	\$87.35
ESCANABA RIVER STATE FOREST	3	113.60	\$30.00	\$61.60	105.00%	\$30.34	\$87.35
UPPER PENINSULA	3	113.60	\$30.00	\$61.60	105.00%	\$30.34	\$87.35
STATEWIDE	3	113.60	\$30.00	\$61.60	105.00%	\$30.34	\$87.35

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SAWTIMBER in MBF (s	see general note 3)
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STATEWIDE

IRONWOOD (61)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	0.60	\$39.00	\$39.00	0.00%	\$39.00	\$39.00
ESCANABA RIVER STATE FOREST	1	0.60	\$39.00	\$39.00	0.00%	\$39.00	\$39.00
UPPER PENINSULA	1	0.60	\$39.00	\$39.00	0.00%	\$39.00	\$39.00
STATEWIDE	1	0.60	\$39.00	\$39.00	0.00%	\$39.00	\$39.00
JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	71.40	\$36.00	\$38.00		\$38.00	\$38.00
Pigeon River Country Management Unit	1	14.50	\$27.00	\$54.55		\$54.55	\$54.55
Atlanta Management Unit						\$31.44_	\$118.94_
MACKINAW STATE FOREST	4	147.90	\$30.20	\$63.44	110.00%	\$31.44	\$118.94
Traverse City Management Unit	4	212.10	\$29.42	\$42.77	45.00%	\$31.00	\$47.28
Cadillac Management Unit	9	<u> </u>		\$24.65	<u>58.00%</u>	\$11.00	\$76.04
PERE MARQUETTE STATE FOREST	13	1,031.60	\$18.45	\$28.38	54.00%	\$11.00	\$76.04
Roscommon Management Unit	4	284.20	\$19.20	\$46.44	142.00%	\$25.00	\$51.28
Grayling Management Unit	6	316.90	\$31.72	\$53.75	69.00%	\$38.60	\$68.31
Gladwin Management Unit		42.80		\$33.34	8.00%	\$33.34	\$33.34
AUSABLE STATE FOREST	11	643.90	\$26.15	\$49.17	88.00%	\$25.00	\$68.31
NORTHERN LOWER PENNINSULA	28	1,823.40	\$22.12	\$38.56	74.00%	\$11.00	\$118.94
STATEWIDE	28	1,823.40	\$22.12	\$38.56	74.00%	\$11.00	\$118.94
MISC. SPECIES (90)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Gaylord Management Unit	1	50.90	\$5.00	\$12.00	` '	\$12.00	\$12.00
MACKINAW STATE FOREST	$\frac{1}{1}$			<u> </u>		<u> </u>	\$12.00
Traverse City Management Unit	<u>·</u> 1	10.80	\$17.00	\$17.00		\$17.00	\$17.00
PERE MARQUETTE STATE FOREST	$\frac{1}{1}$			<u> </u>			\$17.00
NORTHERN LOWER PENNINSULA	2	61.70	\$7.10	\$12.88		\$12.00	\$17.00

61.70

\$7.10

81.00%

\$12.88

\$12.00

\$17.00

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	2	105.10	<u>\$73.64</u>	<u>\$73.64</u>	0.00%	\$73.00	<u>\$74.00</u>
ESCANABA RIVER STATE FOREST	2	105.10	\$73.64	\$73.64	0.00%	\$73.00	\$74.00
UPPER PENINSULA	2	105.10	\$73.64	\$73.64	0.00%	\$73.00	\$74.00
Gaylord Management Unit	23	1,219.40	\$47.29	\$79.53	68.00%	\$45.00	\$199.30
Pigeon River Country Management Unit	6	454.30	\$39.69	\$70.82	78.00%	\$40.00	\$121.76
Atlanta Management Unit	22	<u>2,446.20</u>		<u>\$144.60</u>	49.00%	\$80.00	\$202.92
MACKINAW STATE FOREST	51	4,119.90	\$76.19	\$117.21	54.00%	\$40.00	\$202.92
Traverse City Management Unit	22	1,336.20	\$95.86	\$156.12	63.00%	\$94.12	\$257.76
Cadillac Management Unit	19	5,821.40		\$145.86	100.00%	\$44.00	\$343.35
PERE MARQUETTE STATE FOREST	41	7,157.60	\$77.12	\$147.78	92.00%	\$44.00	\$343.35
Roscommon Management Unit	14	1,546.50	\$73.25	\$141.35	93.00%	\$76.00	\$170.91
Grayling Management Unit	10	1,218.40	\$49.72	\$112.82	127.00%	\$60.31	\$151.54
	<u></u> <u>12</u> _	2 <u>,953.40</u>		<u>\$124.71</u>	76.00%	<u> </u>	<u>\$173.95</u>
AUSABLE STATE FOREST	36	5,718.30	\$67.08	\$126.67	89.00%	\$60.31	\$173.95
NORTHERN LOWER PENNINSULA	128	16,995.80	\$73.52	\$133.27	81.00%	\$40.00	\$343.35
STATEWIDE	130	17,100.90	\$73.52	\$132.90	81.00%	\$40.00	\$343.35

MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	78.40	\$114.00	\$115.00	1.00%	\$115.00	\$115.00
Pigeon River Country Management Unit	1	6.00	\$93.00	\$348.38	275.00%	\$348.38	\$348.38
Atlanta Management Unit		<u>711.70</u>		\$186.62	112.00% _	\$45.00	\$307.89
MACKINAW STATE FOREST	9	796.10	\$90.62	\$180.78	99.00%	\$45.00	\$348.38
Traverse City Management Unit	4	336.60	\$45.51	\$84.52	86.00%	\$26.00	\$110.00
Cadillac Management Unit		931.80	\$53.76	<u> </u>	116.00%	\$57.00	\$234.52
PERE MARQUETTE STATE FOREST	15	1,268.40	\$51.57	\$107.61	109.00%	\$26.00	\$234.52
Roscommon Management Unit	11	955.70	\$106.44	\$196.42	85.00%	\$110.00	\$363.80
Grayling Management Unit	20	2,165.40	\$105.00	\$234.46	123.00%	\$81.00	\$412.07
Gladwin Management Unit	10	676.90		\$102.58	82.00%	\$55.53	\$232.97
AUSABLE STATE FOREST	41	3,798.00	\$96.71	\$201.38	108.00%	\$55.53	\$412.07
NORTHERN LOWER PENNINSULA	65	5,862.50	\$86.12	\$178.30	107.00%	\$26.00	\$412.07
STATEWIDE	65	5,862.50	\$86.12	\$178.30	107.00%	\$26.00	\$412.07

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SAWTIMBER in MBF (see general note 3)

MIXED SPRUCE (24)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	2	26.60	\$28.38	\$140.43	395.00%	\$45.00	<u>\$461.13</u>
MACKINAW STATE FOREST	2	26.60	\$28.38	\$140.43	395.00%	\$45.00	\$461.13
NORTHERN LOWER PENNINSULA	2	26.60	\$28.38	\$140.43	395.00%	\$45.00	\$461.13
STATEWIDE	2	26.60	\$28.38	\$140.43	395.00%	\$45.00	\$461.13
N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
N. WHITE CEDAR (25)		TOTAL VOLUME		-			
N. WHITE CEDAR (25)		TOTAL VOLUME (2)	ADVERTISED	-	FROM COL. 3 TO		
N. WHITE CEDAR (25) Atlanta Management Unit	SOLD		ADVERTISED PRICE	SOLD PRICE	FROM COL. 3 TO COL. 4 (5)	SOLD PRICE	SOLD PRICE
	SOLD	(2)	ADVERTISED PRICE (3)	SOLD PRICE (4)	FROM COL. 3 TO COL. 4 (5) 95.00%	SOLD PRICE (6)	SOLD PRICE (7)
Atlanta Management Unit	(1)4	(2) 96.50	ADVERTISED PRICE (3) \$38.70	SOLD PRICE (4)	FROM COL. 3 TO COL. 4 (5) 95.00%	SOLD PRICE (6) \$42.26	(7) \$202.20

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SAWTIMBER in MBF (see general note 3)

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	14	272.30	<u>\$7</u> 0.33	<u> </u>	92.00%	\$22.00	<u>\$241.09</u>
COPPER COUNTRY STATE FOREST	14	272.30	\$70.33	\$134.86	92.00%	\$22.00	\$241.09
Gwinn Management Unit	3	42.60	\$46.16	\$84.37	83.00%	\$47.00	\$166.69
Escanaba Management Unit	<u>12</u>	99.20		<u> </u>	104.00%	\$48.00	<u> </u>
ESCANABA RIVER STATE FOREST	15	141.80	\$51.86	\$102.96	99.00%	\$47.00	\$166.69
Shingleton Management Unit	4	32.50	\$96.09	\$179.04	86.00%	\$85.00	\$194.03
Newberry Management Unit	10	48.50	\$35.98	\$78.64	119.00%	\$25.00	\$173.72
Sault Ste Marie (Naubinway Office)	5	108.50	\$44.34	\$70.16	58.00%	\$52.00	\$100.00
Sault Ste Marie (Soo Office)				<u>\$58.00</u>	0.00%	\$58.00	\$58.00_
LAKE SUPERIOR STATE FOREST	21	212.90	\$51.84	\$87.38	69.00%	\$25.00	\$194.03
UPPER PENINSULA	50	627.00	\$59.88	\$111.52	86.00%	\$22.00	\$241.09
Atlanta Management Unit		49.30	\$35.86	\$59.36	66.00%	\$30.00	\$99.42
MACKINAW STATE FOREST	5	49.30	\$35.86	\$59.36	66.00%	\$30.00	\$99.42
Traverse City Management Unit	2	13.40	\$39.39	\$67.03	70.00%	\$32.04	\$103.09
Cadillac Management Unit			\$28.00		124.00%	\$62.59	
PERE MARQUETTE STATE FOREST	3	16.20	\$37.42	\$66.27	77.00%	\$32.04	\$103.09
Roscommon Management Unit	1	14.50	\$32.00	<u>\$170.42</u>	433.00%	<u>\$170.42</u>	\$170.42
AUSABLE STATE FOREST	1	14.50	\$32.00	\$170.42	433.00%	\$170.42	\$170.42
NORTHERN LOWER PENNINSULA	9	80.00	\$35.48	\$80.89	128.00%	\$30.00	\$170.42
STATEWIDE	59	707.00	\$57.12	\$108.06	89.00%	\$22.00	\$241.09

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	21	860.90	\$95.25	\$163.14	71.00%	\$72.00	\$264.04
COPPER COUNTRY STATE FOREST	21	860.90	\$95.25	\$163.14	71.00%	\$72.00	\$264.04
Gwinn Management Unit	10	1,850.30	\$108.73	\$194.58	79.00%	\$110.00	\$393.98
Escanaba Management Unit	15	722.80	<u>\$10</u> 7.45	\$286.64	167.00%	\$85.00	\$438.06
ESCANABA RIVER STATE FOREST	25	2,573.10	\$108.37	\$220.44	103.00%	\$85.00	\$438.06
Shingleton Management Unit	9	560.90	\$94.10	\$143.83	53.00%	\$81.00	\$273.32
Newberry Management Unit	13	738.40	\$80.40	\$179.17	123.00%	\$53.00	\$260.12
Sault Ste Marie (Naubinway Office)	10	330.70	\$138.93	\$189.53	36.00%	\$120.00	\$325.00
Sault Ste Marie (Soo Office)	3	290.10	\$37.05	\$86.71	134.00%	\$62.00	\$89.48
Sault Ste Marie (Drummond Island)		4.30_		\$40.07	1.00%	\$36.00	\$43.00
LAKE SUPERIOR STATE FOREST	37	1,924.40	\$87.82	\$156.40	78.00%	\$36.00	\$325.00
UPPER PENINSULA	83	5,358.40	\$98.88	\$188.23	90.00%	\$36.00	\$438.06
Gaylord Management Unit	17	983.20	\$78.78	\$136.38	73.00%	\$80.00	\$264.45
Pigeon River Country Management Unit	7	68.70	\$35.32	\$90.23	155.00%	\$40.00	\$159.31
Atlanta Management Unit		<u>821.40</u>	\$51.41	\$120.68	135.00%	\$48.00	\$398.35
MACKINAW STATE FOREST	42	1,873.30	\$65.19	\$127.81	96.00%	\$40.00	\$398.35
Traverse City Management Unit	24	1,483.90	\$126.16	\$191.64	52.00%	\$112.00	\$475.16
Cadillac Management Unit	14	1,162.80	\$62.37	<u>\$134.01</u>	115.00%	\$62.17	\$265.50
PERE MARQUETTE STATE FOREST	38	2,646.70	\$98.13	\$166.32	69.00%	\$62.17	\$475.16
Roscommon Management Unit	8	282.70	\$67.32	\$138.19	105.00%	\$67.00	\$193.48
Grayling Management Unit	9	167.30	\$45.03	\$127.81	184.00%	\$49.46	\$180.54
Gladwin Management Unit	12	1,207.50_			125.00%	\$21.39	<u>\$134.20</u>
AUSABLE STATE FOREST	29	1,657.50	\$43.18	\$97.51	126.00%	\$21.39	\$193.48
NORTHERN LOWER PENNINSULA	109	6,177.50	\$73.40	\$136.18	86.00%	\$21.39	\$475.16
STATEWIDE	192	11,535.90	\$85.24	\$160.36	88.00%	\$21.39	\$475.16

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SAWTIMBER in MBF (see general note 3)

RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit			<u>\$116.00</u> _	<u>\$279.72</u>		<u>\$279.72</u>	<u>\$279.72</u>
COPPER COUNTRY STATE FOREST	1	2.70	\$116.00	\$279.72	141.00%	\$279.72	\$279.72
Gwinn Management Unit		94.90		\$292.95		<u>\$110</u> .00	\$295.49
ESCANABA RIVER STATE FOREST	2	94.90	\$78.23	\$292.95	274.00%	\$110.00	\$295.49
Sault Ste Marie (Soo Office)	1	3.70	\$88.00	\$479.14	444.00%	\$479.14	\$479.14
Sault Ste Marie (Drummond Island)		8.00	\$81.00	<u> </u>	23.00%	<u>\$100.00</u>	<u>\$100.00</u>
LAKE SUPERIOR STATE FOREST	2	11.70	\$83.21	\$219.90	164.00%	\$100.00	\$479.14
UPPER PENINSULA	5	109.30	\$79.70	\$284.80	257.00%	\$100.00	\$479.14
Gaylord Management Unit	3	45.10	\$86.93	\$91.04	5.00%	\$78.00	\$99.38
Pigeon River Country Management Unit	3	102.90	\$139.28	\$181.86	31.00%	\$136.00	\$296.99
Atlanta Management Unit	<u>16</u> _	2,448.60_	\$169.23	<u>\$264.21</u>	<u>56.00%</u>	\$67.00	<u>\$526.74</u>
MACKINAW STATE FOREST	22	2,596.60	\$166.61	\$257.94	55.00%	\$67.00	\$526.74
Traverse City Management Unit	20	2,040.10	\$104.89	\$158.54	51.00%	\$51.00	\$329.42
Cadillac Management Unit	<u>16</u> _	3,755.20_	\$146.76	\$267.00	82.00%	<u>\$146</u> .39	<u> </u>
PERE MARQUETTE STATE FOREST	36	5,795.30	\$132.02	\$228.82	73.00%	\$51.00	\$497.27
Roscommon Management Unit	4	439.20	\$100.95	\$235.08	133.00%	\$120.00	\$266.70
Grayling Management Unit	5	454.30	\$140.68	\$195.33	39.00%	\$170.07	\$200.00
Gladwin Management Unit			<u> </u>	\$134.22	17.00%	\$90.00	<u>\$374.66</u>
AUSABLE STATE FOREST	14	1,188.60	\$119.55	\$194.84	63.00%	\$90.00	\$374.66
NORTHERN LOWER PENNINSULA	72	9,580.50	\$139.85	\$232.50	66.00%	\$51.00	\$526.74
STATEWIDE	77	9,689.80	\$139.17	\$233.09	67.00%	\$51.00	\$526.74

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	12	3,257.80	\$81.30	<u>\$158.30</u>	95.00%	\$79.00	\$212.15
COPPER COUNTRY STATE FOREST	12	3,257.80	\$81.30	\$158.30	95.00%	\$79.00	\$212.15
Gwinn Management Unit	5	499.20	\$84.82	\$196.26	131.00%	\$141.00	\$382.62
ESCANABA RIVER STATE FOREST	5	499.20	\$84.82	\$196.26	131.00%	\$141.00	\$382.62
Shingleton Management Unit	1	49.90	\$94.00	\$118.21	26.00%	\$118.21	\$118.21
LAKE SUPERIOR STATE FOREST	1	49.90	\$94.00	\$118.21	26.00%	\$118.21	\$118.21
UPPER PENINSULA	18	3,806.90	\$81.93	\$162.75	99.00%	\$79.00	\$382.62
Gaylord Management Unit	9	5,288.40	\$96.30	\$235.61	145.00%	\$100.00	\$265.98
Pigeon River Country Management Unit	17	2,389.90	\$104.74	\$211.38	102.00%	\$101.45	\$270.17
Atlanta Management Unit	<u> 25</u>	5,894.00_	\$132.63	\$223.51	69.00%	\$115.00	<u>\$349.87</u>
MACKINAW STATE FOREST	51	13,572.30	\$113.56	\$226.09	99.00%	\$100.00	\$349.87
Traverse City Management Unit	29	3,877.70	\$102.48	\$158.40	55.00%	\$41.00	\$281.90
Cadillac Management Unit	<u>18</u>	3,268.20_		<u>\$133.00</u>	63.00%	\$45.00	<u> </u>
PERE MARQUETTE STATE FOREST	47	7,145.90	\$92.95	\$146.79	58.00%	\$41.00	\$311.82
Roscommon Management Unit	9	1,870.90	\$92.68	\$191.41	107.00%	\$136.49	\$277.62
Grayling Management Unit	27	5,516.70	\$94.66	\$181.32	92.00%	\$73.00	\$347.36
	4	238.30_		<u>\$101.66</u>	27.00%	<u> </u>	\$272.97_
AUSABLE STATE FOREST	40	7,625.90	\$93.71	\$181.30	93.00%	\$56.94	\$347.36
NORTHERN LOWER PENNINSULA	138	28,344.10	\$103.03	\$194.05	88.00%	\$41.00	\$349.87
STATEWIDE	156	32,151.00	\$100.53	\$190.34	89.00%	\$41.00	\$382.62

ROCK ELM (53)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gaylord Management Unit	1	0.80	\$27.00	\$40.00	48.00%	\$40.00	\$40.00
MACKINAW STATE FOREST	1	0.80	\$27.00	\$40.00	48.00%	\$40.00	\$40.00
NORTHERN LOWER PENNINSULA	1	0.80	\$27.00	\$40.00	48.00%	\$40.00	\$40.00
STATEWIDE	1	0.80	\$27.00	\$40.00	48.00%	\$40.00	\$40.00

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SAWTIMBER in MBF (see general note 3)

SAWTIMBER in MBF (see general note							
SCOTCH PINE (38)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Cadillas Managamant I Init		` '	` '	, ,	. ,	(6)	` ,
Cadillac Management Unit PERE MARQUETTE STATE FOREST	$\frac{1}{4}$		<u>\$26.00</u> \$26.00	<u>\$26.00</u> \$26.00	<u>0.00%</u> _	<u>\$26.00</u>	<u>\$26.00</u> \$26.00
	1		*	•		\$26.00	
NORTHERN LOWER PENNINSULA	1	15.10	\$26.00	\$26.00	0.00%	\$26.00	\$26.00
STATEWIDE	1	15.10	\$26.00	\$26.00	0.00%	\$26.00	\$26.00
SUGAR MAPLE (01)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	25	1 <u>,523.20</u>	\$169.72	\$333.35	96.00%	\$165.55	\$507.80
COPPER COUNTRY STATE FOREST	25	1,523.20	\$169.72	\$333.35	96.00%	\$165.55	\$507.80
Gwinn Management Unit	10	1,987.60	\$188.04	\$291.60	55.00%	\$180.00	\$594.76
Escanaba Management Unit		238.40	\$131.61	\$338.35	157.00%	\$130.00	\$409.09
ESCANABA RIVER STATE FOREST	20	2,226.00	\$182.00	\$296.60	63.00%	\$130.00	\$594.76
Shingleton Management Unit	6	2,213.50	\$298.65	\$446.97	50.00%	\$339.00	\$694.00
Newberry Management Unit	6	325.20	\$183.08	\$464.55	154.00%	\$197.08	\$554.27
Sault Ste Marie (Naubinway Office)	4	126.40	\$330.45	\$469.60	42.00%	\$350.00	\$504.81
Sault Ste Marie (Soo Office)	2	530.20	\$279.78	\$399.64	43.00%	\$349.74	\$579.61
Sault Ste Marie (Drummond Island)			<u> </u>			<u> </u>	<u>\$154.00</u>
LAKE SUPERIOR STATE FOREST	21	3,241.10	\$282.35	\$436.92	55.00%	\$78.00	\$694.00
UPPER PENINSULA	66	6,990.30	\$225.85	\$369.67	64.00%	\$78.00	\$694.00
Gaylord Management Unit	18	3,323.30	\$340.94	\$461.04	35.00%	\$255.00	\$1,292.47
Pigeon River Country Management Unit	4	173.10	\$264.06	\$439.36	66.00%	\$270.00	\$698.48
Atlanta Management Unit		<u></u>	\$267.78	<u>\$357.94</u>	<u> 34.00%</u> _	<u>\$311</u> .01	<u>\$546.73</u>
MACKINAW STATE FOREST	29	3,801.70	\$331.56	\$451.77	36.00%	\$255.00	\$1,292.47
Traverse City Management Unit	14	2,151.50	\$235.18	\$428.50	82.00%	\$196.00	\$747.59
Cadillac Management Unit			\$131.38 _	\$355.17	170.00% _	\$300.00	\$475.70
PERE MARQUETTE STATE FOREST	16	2,210.10	\$232.43	\$426.55	84.00%	\$196.00	\$747.59
Roscommon Management Unit	1	14.50	\$237.00	\$670.98	183.00%	\$670.98	\$670.98
Grayling Management Unit	2	48.50	\$114.72	\$375.10	227.00%	\$153.49	\$2,107.66
Gladwin Management Unit			\$301.00	\$805.51	168.00% _	\$805.51	\$805.51_
AUSABLE STATE FOREST		101.60	\$202.94	\$580.85	186.00%	\$153.49	\$2,107.66
NORTHERN LOWER PENNINSULA	49	6,113.40	\$293.59	\$444.80	52.00%	\$153.49	\$2,107.66
STATEWIDE	115	13,103.70	\$257.45	\$404.72	57.00%	\$78.00	\$2,107.66

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WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	6	553.30	\$40.69	<u>\$130.71</u>	221.00%	\$86.24	<u>\$154.40</u>
COPPER COUNTRY STATE FOREST	6	553.30	\$40.69	\$130.71	221.00%	\$86.24	\$154.40
Escanaba Management Unit	2	13.80	\$34.00	\$100.29	195.00%	<u>\$76.96</u>	<u>\$113.9</u> 7
ESCANABA RIVER STATE FOREST	2	13.80	\$34.00	\$100.29	195.00%	\$76.96	\$113.97
UPPER PENINSULA	8	567.10	\$40.53	\$129.97	221.00%	\$76.96	\$154.40
Gaylord Management Unit	1	12.20	\$63.00	\$377.09	499.00%	\$377.09	<u>\$377.09</u>
MACKINAW STATE FOREST	1	12.20	\$63.00	\$377.09	499.00%	\$377.09	\$377.09
Gladwin Management Unit	1	2.40	\$38.00	\$80.03	111.00%	\$80.03	\$80.03
AUSABLE STATE FOREST	1	2.40	\$38.00	\$80.03	111.00%	\$80.03	\$80.03
NORTHERN LOWER PENNINSULA	2	14.60	\$58.89	\$328.26	457.00%	\$80.03	\$377.09
STATEWIDE	10	581.70	\$40.99	\$134.95	229.00%	\$76.96	\$377.09

WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Atlanta Management Unit	7	194.70	\$72.93	<u>\$188.10</u>	158.00%	\$78.27	\$478.80
MACKINAW STATE FOREST	7	194.70	\$72.93	\$188.10	158.00%	\$78.27	\$478.80
Traverse City Management Unit	11	504.50	\$53.36	\$105.93	99.00%	\$25.00	\$204.46
Cadillac Management Unit		643.40	<u>\$58.73</u>	\$73.27	25.00%	\$44.00	\$273.89
PERE MARQUETTE STATE FOREST	18	1,147.90	\$56.37	\$87.63	55.00%	\$25.00	\$273.89
Roscommon Management Unit	5	151.50	\$56.04	\$114.33	104.00%	\$62.00	\$199.97
Grayling Management Unit	12	304.10	\$65.10	\$144.33	122.00%	\$55.00	\$196.89
Gladwin Management Unit			<u>\$56.05</u>	<u> </u>	34.00%	<u>\$40.50</u>	<u>\$100.04</u>
AUSABLE STATE FOREST	22	514.30	\$61.40	\$127.56	108.00%	\$40.50	\$199.97
NORTHERN LOWER PENNINSULA	47	1,856.90	\$59.50	\$109.22	84.00%	\$25.00	\$478.80
STATEWIDE	47	1,856.90	\$59.50	\$109.22	84.00%	\$25.00	\$478.80

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	1.70	\$62.00	\$62.00	0.00%	\$62.00	\$62.00
COPPER COUNTRY STATE FOREST	1	1.70	\$62.00	\$62.00	0.00%	\$62.00	\$62.00
Gwinn Management Unit	1	8.40	\$53.00	\$106.00	100.00%	\$106.00	<u>\$106.00</u>
ESCANABA RIVER STATE FOREST	1	8.40	\$53.00	\$106.00	100.00%	\$106.00	\$106.00
Newberry Management Unit	3	99.00	\$47.06	\$117.19	149.00%	\$65.00	\$124.25
Sault Ste Marie (Naubinway Office)		2.40		\$65.00	306.00%	\$65.00	\$65.00
LAKE SUPERIOR STATE FOREST	4	101.40	\$46.33	\$115.95	150.00%	\$65.00	\$124.25
UPPER PENINSULA	6	111.50	\$47.07	\$114.38	143.00%	\$62.00	\$124.25
Gaylord Management Unit	5	453.60	\$40.11	\$70.36	75.00%	\$37.00	\$94.24
Pigeon River Country Management Unit	9	237.40	\$66.58	\$155.02	133.00%	\$55.00	\$206.66
Atlanta Management Unit	<u></u> <u>12</u> .	1,926.70_		<u>\$188.73</u>		\$74.37	<u>\$540.63</u>
MACKINAW STATE FOREST	26	2,617.70	\$58.87	\$165.16	181.00%	\$37.00	\$540.63
Traverse City Management Unit	31	2,036.40	\$47.17	\$99.62	111.00%	\$44.56	\$149.80
Cadillac Management Unit	<u></u> <u></u> <u>14</u> .	<u> </u>		\$136.25	132.00%	\$31.00	\$276.63_
PERE MARQUETTE STATE FOREST	45	2,961.30	\$50.75	\$111.06	119.00%	\$31.00	\$276.63
Roscommon Management Unit	9	600.40	\$54.71	\$118.03	116.00%	\$54.00	\$308.25
Grayling Management Unit	16	950.80	\$60.77	\$115.76	90.00%	\$57.98	\$178.24
Gladwin Management Unit	<u></u> 5	<u> </u>		<u>\$104.95</u>	77.00%	<u> </u>	<u>\$160.57</u>
AUSABLE STATE FOREST	30	1,692.20	\$58.48	\$115.67	98.00%	\$54.00	\$308.25
NORTHERN LOWER PENNINSULA	101	7,271.20	\$55.47	\$131.61	137.00%	\$31.00	\$540.63
STATEWIDE	107	7,382.70	\$55.35	\$131.35	137.00%	\$31.00	\$540.63

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	13.80	\$20.00	\$50.06	150.00%	\$50.00	\$50.12
COPPER COUNTRY STATE FOREST		13.80	\$20.00	\$50.06	150.00%	\$50.00	\$50.12
Gwinn Management Unit	5	65.10	\$24.27	\$24.27	0.00%	\$16.00	\$27.00
ESCANABA RIVER STATE FOREST	5	65.10	\$24.27	\$24.27	0.00%	\$16.00	\$27.00
UPPER PENINSULA	7	78.90	\$23.52	\$28.78	22.00%	\$16.00	\$50.12
Gaylord Management Unit	1	6.80	\$19.00	\$29.00	53.00%	\$29.00	\$29.00
Atlanta Management Unit		63.80_	\$20.06	\$45.05	125.00%	\$25.00	<u>\$100.71</u>
MACKINAW STATE FOREST	4	70.60	\$19.96	\$43.50	118.00%	\$25.00	\$100.71
Traverse City Management Unit	1	71.20	\$31.00	\$31.04	0.00%	\$31.04	\$31.04
PERE MARQUETTE STATE FOREST	1	71.20	\$31.00	\$31.04	0.00%	\$31.04	\$31.04
NORTHERN LOWER PENNINSULA	5	141.80	\$25.50	\$37.25	46.00%	\$25.00	\$100.71
STATEWIDE	12	220.70	\$24.80	\$34.22	38.00%	\$16.00	\$100.71

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		68.50	\$35.67	<u>\$108.68</u>	205.00%	\$31.00	\$258.73
COPPER COUNTRY STATE FOREST	7	68.50	\$35.67	\$108.68	205.00%	\$31.00	\$258.73
Gwinn Management Unit	2	22.70	\$25.74	\$37.57	46.00%	\$26.00	\$116.56
Escanaba Management Unit	5				113.00%	<u>\$27</u> . <u>18</u>	\$76.55
ESCANABA RIVER STATE FOREST	7	57.00	\$25.83	\$48.20	87.00%	\$26.00	\$116.56
Shingleton Management Unit	2	10.90	\$63.17	\$244.56	287.00%	\$64.00	\$280.27
Newberry Management Unit	3	16.60	\$66.86	\$247.84	271.00%	\$47.00	\$361.05
Sault Ste Marie (Naubinway Office)				\$128.39	41.00%	\$92.00	\$167.40_
LAKE SUPERIOR STATE FOREST	8	47.00	\$76.13	\$197.52	159.00%	\$47.00	\$361.05
UPPER PENINSULA	22	172.50	\$43.44	\$112.90	160.00%	\$26.00	\$361.05
Gaylord Management Unit	2	4.10	\$73.59	\$164.93	124.00%	\$110.00	\$235.12
Atlanta Management Unit		<u> </u>			106.00%	\$80.39	\$80.39
MACKINAW STATE FOREST	3	8.80	\$55.11	\$119.78	117.00%	\$80.39	\$235.12
Traverse City Management Unit	3	5.90	<u>\$9</u> 1.69	<u>\$250.64</u>	173.00%	<u>\$135</u> .77	\$494.54
PERE MARQUETTE STATE FOREST	3	5.90	\$91.69	\$250.64	173.00%	\$135.77	\$494.54
NORTHERN LOWER PENNINSULA	6	14.70	\$69.80	\$172.30	147.00%	\$80.39	\$494.54
STATEWIDE	28	187.20	\$45.51	\$117.56	158.00%	\$26.00	\$494.54

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Date: 01/17/2023

\$25.29

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\$73.43

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\$115.66

		04/01/2022	to 12/31/2022			Pag	je 18 of 30
PULPWOOD in Cords (see general note	4)						
AUSTRIAN PINE (37)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
(51)	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit		4.00	\$9.20	\$10.00	9.00%	\$10.00	<u>\$10.00</u>
PERE MARQUETTE STATE FOREST	1	4.00	\$9.20	\$10.00	9.00%	\$10.00	\$10.00
NORTHERN LOWER PENNINSULA	1	4.00	\$9.20	\$10.00	9.00%	\$10.00	\$10.00
STATEWIDE	1	4.00	\$9.20	\$10.00	9.00%	\$10.00	\$10.00
BALSAM FIR (20)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
,	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u></u> 31	4 <u>,575.00</u>	\$4.81		190.00%	\$2.75_	\$41.34_
COPPER COUNTRY STATE FOREST	31	4,575.00	\$4.81	\$13.94	190.00%	\$2.75	\$41.34
Gwinn Management Unit	12	1,342.00	\$9.98	\$14.86	49.00%	\$9.80	\$106.22
Escanaba Management Unit	<u> 15</u> _	1,814.00					\$44.53_
ESCANABA RIVER STATE FOREST	27	3,156.00	\$10.31	\$18.15	76.00%	\$9.80	\$106.22
Shingleton Management Unit	10	1,092.00	\$8.78	\$13.80	57.00%	\$7.95	\$27.43
Newberry Management Unit	21	1,404.00	\$8.21	\$15.97		\$5.05	\$32.34
Sault Ste Marie (Naubinway Office)	13	2,209.00	\$7.80	\$15.76		\$7.00	\$27.25
Sault Ste Marie (Soo Office)	5	577.00	\$6.00	\$12.70		\$6.32	\$18.73
Sault Ste Marie (Drummond Island)	<u> </u>	<u>625.00</u>	\$5.23	<u>\$5.44</u>			\$5.75_
LAKE SUPERIOR STATE FOREST	53	5,907.00	\$7.63	\$14.06		\$4.00	\$32.34
UPPER PENINSULA	111	13,638.00	\$7.31	\$14.96	105.00%	\$2.75	\$106.22
Gaylord Management Unit	3	149.00	\$16.52	\$19.16	16.00%	\$15.60	\$22.19
Pigeon River Country Management Unit	9	1,120.00	\$17.19	\$31.04	81.00%	\$19.78	\$50.69
Atlanta Management Unit	<u> 18</u> _	3 <u>,061.00</u>				<u>\$16</u> .40_	<u>\$115.66</u>
MACKINAW STATE FOREST	30	4,330.00	\$16.98	\$40.66	139.00%	\$15.60	\$115.66
Traverse City Management Unit	2	272.00	\$6.95	\$23.07		\$22.70	\$26.14
Cadillac Management Unit						<u>\$18</u> .89	
PERE MARQUETTE STATE FOREST	5	393.00	\$7.38	\$29.34	298.00%	\$18.89	\$68.96

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145.00

919.00

5,642.00

19,280.00

\$19.33

\$15.90

\$16.88

\$16.29

\$9.94

\$8.61

\$57.21

\$18.77

\$17.10

\$44.02

\$40.42

\$22.41

196.00%

118.00%

161.00%

148.00%

125.00%

8.00%

Roscommon Management Unit

Grayling Management Unit

Gladwin Management Unit

AUSABLE STATE FOREST

STATEWIDE

NORTHERN LOWER PENNINSULA

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		1 <u>,838.00</u>			246.00%	<u>\$6</u> . <u>14</u>	\$29.11
COPPER COUNTRY STATE FOREST	13	1,838.00	\$3.26	\$11.28	246.00%	\$6.14	\$29.11
Gwinn Management Unit				\$4.92	<u> 11.</u> 00% _		\$4.92
ESCANABA RIVER STATE FOREST	1	6.00	\$4.45	\$4.92	11.00%	\$4.92	\$4.92
UPPER PENINSULA	14	1,844.00	\$3.27	\$11.26	244.00%	\$4.92	\$29.11
Gaylord Management Unit	15	5,873.00	\$10.05	\$20.68	106.00%	\$10.27	\$38.73
Pigeon River Country Management Unit	3	471.00	\$15.25	\$21.03	38.00%	\$16.17	\$31.00
Atlanta Management Unit	3	507.00		\$19.93	<u> </u>	\$12.25_	\$45.94_
MACKINAW STATE FOREST	21	6,851.00	\$10.41	\$20.65	98.00%	\$10.27	\$45.94
Traverse City Management Unit	4	785.00	\$18.00	\$29.25	63.00%	\$14.00	\$30.98
Cadillac Management Unit		105.00		\$25.50	79.00%	\$25.50	\$25.50_
PERE MARQUETTE STATE FOREST	5	890.00	\$17.56	\$28.80	64.00%	\$14.00	\$30.98
Grayling Management Unit	1	17.00	\$6.50	\$11.09	<u> 71.00%</u>	\$11.09	\$11.09
AUSABLE STATE FOREST	1	17.00	\$6.50	\$11.09	71.00%	\$11.09	\$11.09
NORTHERN LOWER PENNINSULA	27	7,758.00	\$11.22	\$21.57	92.00%	\$10.27	\$45.94
STATEWIDE	41	9,602.00	\$9.69	\$19.59	102.00%	\$4.92	\$45.94

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	791.00	\$6.35	\$6.45	2.00%	\$6.45	\$6.45
COPPER COUNTRY STATE FOREST	1	791.00	\$6.35	\$6.45	2.00%	\$6.45	\$6.45
Shingleton Management Unit	1	5.00	\$13.75	\$13.75	0.00%	\$13.75	\$13.75
Newberry Management Unit		7.00		\$5.25	425.00%		\$8.43_
LAKE SUPERIOR STATE FOREST	3	12.00	\$6.31	\$8.79	39.00%	\$1.00	\$13.75
UPPER PENINSULA	4	803.00	\$6.35	\$6.49	2.00%	\$1.00	\$13.75
STATEWIDE	4	803.00	\$6.35	\$6.49	2.00%	\$1.00	\$13.75

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
Darage Management Unit	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> </u>	<u>5,928.00</u> 5,928.00	_ <u> </u>	<u>\$56.00</u> \$56.00		<u>\$25.85</u> \$25.85	<u>\$70.78</u> \$70.78
	0	· · · · · · · · · · · · · · · · · · ·	•				·
Gwinn Management Unit	$ \frac{4}{1}$	4 <u>,258.00</u>				\$43.18_	
ESCANABA RIVER STATE FOREST	4	4,258.00	\$22.69	\$63.02		\$43.18	\$64.78
Shingleton Management Unit	9	4,603.00	\$15.84	\$40.77	157.00%	\$15.75	\$59.86
Newberry Management Unit	20	13,641.00	\$18.14	\$39.72	119.00%	\$16.25	\$60.14
Sault Ste Marie (Naubinway Office)	6	1,049.00	\$20.54	\$36.43	77.00%	\$21.00	\$41.72
Sault Ste Marie (Soo Office)	1	471.00	<u>\$1</u> 5.55	\$15.55	0.00%	<u>\$15.55</u>	<u>\$15.55</u>
LAKE SUPERIOR STATE FOREST	36	19,764.00	\$17.67	\$39.21	122.00%	\$15.55	\$60.14
UPPER PENINSULA	48	29,950.00	\$19.86	\$45.92	131.00%	\$15.55	\$70.78
Gaylord Management Unit	3	1,211.00	\$21.99	\$33.73	53.00%	\$25.25	\$35.00
Pigeon River Country Management Unit	7	234.00	\$15.16	\$24.67	63.00%	\$15.00	\$31.08
Atlanta Management Unit		2,358.00		\$21.12	129.00%	\$5.00	\$65.87
MACKINAW STATE FOREST	26	3,803.00	\$13.66	\$25.35	86.00%	\$5.00	\$65.87
Traverse City Management Unit	16	4,030.00	\$11.94	\$30.51	156.00%	\$6.90	\$62.61
Cadillac Management Unit	12	8,136.00	\$9.70	\$19.86	105.00%	\$10.25	\$94.71_
PERE MARQUETTE STATE FOREST	28	12,166.00	\$10.44	\$23.39	124.00%	\$6.90	\$94.71
Roscommon Management Unit	9	6,311.00	\$8.67	\$23.64	173.00%	\$8.55	\$32.54
Grayling Management Unit	24	32,103.00	\$14.50	\$29.46	103.00%	\$15.01	\$96.18
Gladwin Management Unit	5	1,157.00	\$13.72	\$24.12	76.00%	\$9.73	\$43.79
AUSABLE STATE FOREST	38	39,571.00	\$13.54	\$28.37	110.00%	\$8.55	\$96.18
NORTHERN LOWER PENNINSULA	92	55,540.00	\$12.87	\$27.07	110.00%	\$5.00	\$96.18
STATEWIDE	140	85,490.00	\$15.32	\$33.68	120.00%	\$5.00	\$96.18

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MISC. SPECIES (90)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Escanaba Management Unit	1	127.00	\$1.10	\$1.20	9.00%	\$1.20	\$1.20
ESCANABA RIVER STATE FOREST	1	127.00	\$1.10	\$1.20	9.00%	\$1.20	\$1.20
UPPER PENINSULA	1	127.00	\$1.10	\$1.20	9.00%	\$1.20	\$1.20
Gaylord Management Unit	1	133.00	\$2.25	\$35.00	1,456.00%	\$35.00	\$35.00
MACKINAW STATE FOREST	1	133.00	\$2.25	\$35.00	1,456.00%	\$35.00	\$35.00
Traverse City Management Unit	4	394.00_	\$2.48	\$13.83	<u>458.00%</u>		<u>\$450.00</u>
PERE MARQUETTE STATE FOREST	4	394.00	\$2.48	\$13.83	458.00%	\$1.11	\$450.00
Grayling Management Unit	5	340.00	\$5.73	\$14.62	155.00%	\$2.25	\$21.17
AUSABLE STATE FOREST	5	340.00	\$5.73	\$14.62	155.00%	\$2.25	\$21.17
NORTHERN LOWER PENNINSULA	10	867.00	\$3.72	\$17.39	367.00%	\$1.11	\$450.00
STATEWIDE	11	994.00	\$3.39	\$15.32	352.00%	\$1.11	\$450.00

04/01/2022 to 12/31/2022

PULPWOOD in Cords (see general note 4)

MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	32	45,913.00	\$19.04	\$48.38	154.00%	\$17.45	\$74.53
COPPER COUNTRY STATE FOREST	32	45,913.00	\$19.04	\$48.38	154.00%	\$17.45	\$74.53
Gwinn Management Unit	16	7,405.00	\$17.43	\$34.61	99.00%	\$15.70	\$71.03
Escanaba Management Unit	16	4,873.00_		\$39.86	119.00%	<u> </u>	\$53.32
ESCANABA RIVER STATE FOREST	32	12,278.00	\$17.73	\$36.69	107.00%	\$15.70	\$71.03
Shingleton Management Unit	10	2,351.00	\$19.44	\$28.67	47.00%	\$16.70	\$38.10
Newberry Management Unit	28	8,894.00	\$20.08	\$42.93	114.00%	\$12.35	\$59.95
Sault Ste Marie (Naubinway Office)	14	3,325.00	\$15.01	\$30.30	102.00%	\$12.60	\$39.88
Sault Ste Marie (Soo Office)	5	2,632.00	\$12.02	\$16.42	37.00%	\$10.73	\$34.44
Sault Ste Marie (Drummond Island)		5,119.00_				\$4.65	<u>\$10.00</u>
LAKE SUPERIOR STATE FOREST	62	22,321.00	\$15.59	\$28.53	83.00%	\$4.65	\$59.95
UPPER PENINSULA	126	80,512.00	\$17.88	\$41.09	130.00%	\$4.65	\$74.53
Gaylord Management Unit	22	3,154.00	\$18.90	\$27.01	43.00%	\$16.45	\$61.90
Pigeon River Country Management Unit	16	2,394.00	\$18.26	\$31.89	75.00%	\$18.30	\$46.44
Atlanta Management Unit	32	28,925.00	\$25.65	\$40.61	58.00%	\$11.05	\$88.93
MACKINAW STATE FOREST	70	34,473.00	\$24.51	\$38.76	58.00%	\$11.05	\$88.93
Traverse City Management Unit	29	11,372.00	\$15.37	\$32.68	113.00%	\$13.20	\$78.90
Cadillac Management Unit	20 _	24,871.00_		\$44.12	121.00%	\$10.30	\$68.53
PERE MARQUETTE STATE FOREST	49	36,243.00	\$18.52	\$40.53	119.00%	\$10.30	\$78.90
Roscommon Management Unit	12	8,097.00	\$25.36	\$58.05	129.00%	\$24.05	\$73.88
Grayling Management Unit	27	5,019.00	\$25.05	\$43.55	74.00%	\$20.35	\$77.38
Gladwin Management Unit	13	18,664.00	\$20.36	\$46.05	126.00%	<u>\$13.66</u>	<u>\$59.15</u>
AUSABLE STATE FOREST	52	31,780.00	\$22.37	\$48.71	118.00%	\$13.66	\$77.38
NORTHERN LOWER PENNINSULA	171	102,496.00	\$21.73	\$42.47	95.00%	\$10.30	\$88.93
STATEWIDE	297	183,008.00	\$20.04	\$41.86	109.00%	\$4.65	\$88.93

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PULPWOOD in Cords (see general note 4)

MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	SOLD		PRICE	SOLDTRICE	COL. 4	SOLDTRICL	SOLDTRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	35	32,021.00	\$9.13	\$24.99	174.00%	\$4.65	\$61.15
COPPER COUNTRY STATE FOREST	35	32,021.00	\$9.13	\$24.99	174.00%	\$4.65	\$61.15
Gwinn Management Unit	19	23,958.00	\$12.21	\$20.55	68.00%	\$12.01	\$41.67
Escanaba Management Unit	22	10,943.00	<u>\$13.53</u>	\$29.23	116.00%	\$13.25	\$84.69
ESCANABA RIVER STATE FOREST	41	34,901.00	\$12.63	\$23.27	84.00%	\$12.01	\$84.69
Shingleton Management Unit	14	8,594.00	\$12.55	\$21.25	69.00%	\$10.30	\$35.68
Newberry Management Unit	38	14,041.00	\$9.26	\$24.15	161.00%	\$6.90	\$34.30
Sault Ste Marie (Naubinway Office)	14	7,025.00	\$10.20	\$14.91	46.00%	\$8.25	\$32.22
Sault Ste Marie (Soo Office)	7	8,947.00	\$7.49	\$21.58	188.00%	\$8.70	\$22.67
Sault Ste Marie (Drummond Island)	4	1,425.00		\$6.35		\$3.75	\$8.37_
LAKE SUPERIOR STATE FOREST	77	40,032.00	\$9.63	\$20.70	115.00%	\$3.75	\$35.68
UPPER PENINSULA	153	106,954.00	\$10.46	\$22.82	118.00%	\$3.75	\$84.69
Gaylord Management Unit	26	19,036.00	\$15.41	\$25.41	65.00%	\$14.45	\$75.68
Pigeon River Country Management Unit	13	2,376.00	\$16.04	\$26.89	68.00%	\$15.90	\$48.70
Atlanta Management Unit	34	13,238.00	\$21.24	\$40.87	92.00%	<u>\$9.76</u>	<u>\$65.24</u>
MACKINAW STATE FOREST	73	34,650.00	\$17.68	\$31.42	78.00%	\$9.76	\$75.68
Traverse City Management Unit	52	14,228.00	\$17.49	\$38.12	118.00%	\$7.55	\$167.29
Cadillac Management Unit	45	10,114.00	\$15.61	\$30.80	97.00%	\$8.25	\$67.78
PERE MARQUETTE STATE FOREST	97	24,342.00	\$16.71	\$35.08	110.00%	\$7.55	\$167.29
Roscommon Management Unit	14	3,630.00	\$14.59	\$32.58	123.00%	\$15.05	\$40.84
Grayling Management Unit	26	3,440.00	\$24.16	\$48.03	99.00%	\$19.70	\$372.64
Gladwin Management Unit	21	9,480.00	<u>\$14.80</u>	\$29.07	96.00%	\$8.67	\$68.71
AUSABLE STATE FOREST	61	16,550.00	\$16.70	\$33.78	102.00%	\$8.67	\$372.64
NORTHERN LOWER PENNINSULA	231	75,542.00	\$17.15	\$33.12	93.00%	\$7.55	\$372.64
STATEWIDE	384	182,496.00	\$13.23	\$27.08	105.00%	\$3.75	\$372.64

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
D M (111.3)	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	$\frac{1}{4}$				141.00% _	\$19.41	\$19.41
COPPER COUNTRY STATE FOREST	1	2.00	\$8.05	\$19.41	141.00%	\$19.41	\$19.41
Gwinn Management Unit						\$24.55_	\$54.36
ESCANABA RIVER STATE FOREST	2	176.00	\$14.42	\$52.16	262.00%	\$24.55	\$54.36
Newberry Management Unit	1	33.00	\$15.05	\$15.05	0.00%	\$15.05	\$15.05
Sault Ste Marie (Soo Office)	1	8.00	\$11.35	\$46.74	312.00%	\$46.74	\$46.74
Sault Ste Marie (Drummond Island)					106.00%	\$24.75_	\$24.75_
LAKE SUPERIOR STATE FOREST	3	59.00	\$13.62	\$22.31	64.00%	\$15.05	\$46.74
UPPER PENINSULA	6	237.00	\$14.17	\$44.45	214.00%	\$15.05	\$54.36
Gaylord Management Unit	4	286.00	\$32.92	\$34.52	5.00%	\$26.90	\$38.00
Pigeon River Country Management Unit	5	175.00	\$41.36	\$100.61	143.00%	\$37.10	\$248.14
Atlanta Management Unit	26	6,480.00_		<u>\$95.35</u>	149.00%	<u>\$21</u> . <u>85</u>	\$263.19
MACKINAW STATE FOREST	35	6,941.00	\$38.14	\$92.97	144.00%	\$21.85	\$263.19
Traverse City Management Unit	24	4,810.00	\$15.80	\$36.48	131.00%	\$12.00	\$62.36
Cadillac Management Unit	34	6,326.00	\$22.52	\$38.28	70.00%	\$16.20	\$90.31
PERE MARQUETTE STATE FOREST	58	11,136.00	\$19.62	\$37.50	91.00%	\$12.00	\$90.31
Roscommon Management Unit	13	3,377.00	\$15.88	\$35.29	122.00%	\$15.50	\$59.37
Grayling Management Unit	29	10,033.00	\$23.66	\$42.98	82.00%	\$19.00	\$136.06
Gladwin Management Unit	14	3,957.00		\$23.15	99.00%		\$49.10
AUSABLE STATE FOREST	56	17,367.00	\$19.41	\$36.97	90.00%	\$7.70	\$136.06
NORTHERN LOWER PENNINSULA	149	35,444.00	\$23.14	\$48.10	108.00%	\$7.70	\$263.19
STATEWIDE	155	35,681.00	\$23.08	\$48.08	108.00%	\$7.70	\$263.19

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PULPWOOD in Cords (see general note 4)

MIXED SPRUCE (24)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	28	5,719.00	\$7.22	\$20.77	188.00%	\$3.05	\$94.77
COPPER COUNTRY STATE FOREST	<u> </u>	5,719.00	\$7.22	<u> </u>	188.00%	\$3.05	\$94.77
Gwinn Management Unit	11	1,888.00	\$11.18	\$16.31	46.00%	\$10.30	\$35.73
Escanaba Management Unit	16 _	1,093.00	\$10.47	\$25.73	146.00% _	\$10.10	\$69.81
ESCANABA RIVER STATE FOREST	27	2,981.00	\$10.92	\$19.76	81.00%	\$10.10	\$69.81
Shingleton Management Unit	15	4,265.00	\$14.69	\$27.93	90.00%	\$12.35	\$50.99
Newberry Management Unit	23	3,944.00	\$15.54	\$20.15	30.00%	\$6.55	\$37.29
Sault Ste Marie (Naubinway Office)	13	2,924.00	\$8.91	\$15.65	76.00%	\$8.50	\$35.87
Sault Ste Marie (Soo Office)	5	772.00	\$5.50	\$7.33	33.00%	\$5.75	\$16.38
Sault Ste Marie (Drummond Island)	4	528.00	\$5.46	\$5.49		\$4.00	\$10.00
LAKE SUPERIOR STATE FOREST	60	12,433.00	\$12.64	\$20.34	61.00%	\$4.00	\$50.99
UPPER PENINSULA	115	21,133.00	\$10.93	\$20.38	86.00%	\$3.05	\$94.77
Gaylord Management Unit	3	58.00	\$8.72	\$17.62	102.00%	\$9.30	\$18.97
Pigeon River Country Management Unit	5	396.00	\$12.44	\$25.16	102.00%	\$15.00	\$30.03
Atlanta Management Unit	18 _	989.00		\$24.69	206.00% _	<u> </u>	\$47.98_
MACKINAW STATE FOREST	26	1,443.00	\$9.30	\$24.54	164.00%	\$7.96	\$47.98
Traverse City Management Unit	2	321.00	\$16.68	\$21.76	30.00%	\$15.52	\$34.23
PERE MARQUETTE STATE FOREST	2	321.00	\$16.68	\$21.76	30.00%	\$15.52	\$34.23
Roscommon Management Unit	3	48.00	\$15.39	\$51.44	234.00%	\$35.00	\$73.54
Grayling Management Unit	3	168.00	\$13.05	\$30.35	133.00%	\$10.95	\$38.33
Gladwin Management Unit		22.00	<u>\$12.65</u>	\$13.60		\$13.60	\$13.60_
AUSABLE STATE FOREST	7	238.00	\$13.49	\$33.05	145.00%	\$10.95	\$73.54
NORTHERN LOWER PENNINSULA	35	2,002.00	\$10.98	\$25.10	129.00%	\$7.96	\$73.54
STATEWIDE	150	23,135.00	\$10.93	\$20.79	90.00%	\$3.05	\$94.77

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04/01/2022 to 12/31/2022

PULPWOOD in Cords (see general note 4)

N. WHITE CEDAR (25)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
, , ,	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	2	889.00	\$6.30	\$11.26	79.00%	\$6.30	\$12.00
Escanaba Management Unit				<u>\$10.79</u>	<u>72.00%</u>	<u>\$5</u> .85_	\$20.23
ESCANABA RIVER STATE FOREST	10	1,471.00	\$6.29	\$11.07	76.00%	\$5.85	\$20.23
Shingleton Management Unit	4	3,420.00	\$6.68	\$7.22	8.00%	\$3.15	\$15.43
Newberry Management Unit	6	2,085.00	\$2.84	\$3.73	31.00%	\$2.00	\$9.05
Sault Ste Marie (Naubinway Office)	4	1,429.00	\$3.62	\$5.28	46.00%	\$3.90	\$12.00
Sault Ste Marie (Soo Office)	1	17.00	\$3.65	\$3.65	0.00%	\$3.65	\$3.65
Sault Ste Marie (Drummond Island)		1,014.00_					\$5.00
LAKE SUPERIOR STATE FOREST	17	7,965.00	\$4.77	\$5.55	16.00%	\$2.00	\$15.43
UPPER PENINSULA	27	9,436.00	\$5.00	\$6.41	28.00%	\$2.00	\$20.23
Atlanta Management Unit	6	699.00	\$19.08	\$29.12	53.00%	\$25.51	<u>\$47.1</u> 9
MACKINAW STATE FOREST	6	699.00	\$19.08	\$29.12	53.00%	\$25.51	\$47.19
Gladwin Management Unit		4.00			169.00%	\$37.68	\$37.68
AUSABLE STATE FOREST	1	4.00	\$14.00	\$37.68	169.00%	\$37.68	\$37.68
NORTHERN LOWER PENNINSULA	7	703.00	\$19.06	\$29.16	53.00%	\$25.51	\$47.19
STATEWIDE	34	10,139.00	\$5.98	\$7.99	34.00%	\$2.00	\$47.19

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PULPWOOD in Cords (see general note 4)

PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	PRICE (3)	(4)	COL. 4 (5)	(6)	(7)
Baraga Management Unit	6	876.00	\$4.67	\$7.58	62.00%	\$3.45	\$11.04
COPPER COUNTRY STATE FOREST		876.00	\$4.67	\$7.58	62.00%	\$3.45	\$11.04
Gwinn Management Unit	4	194.00	\$9.57	\$25.59	167.00%	\$24.93	\$46.97
ESCANABA RIVER STATE FOREST	4	194.00	\$9.57	\$25.59	167.00%	\$24.93	\$46.97
Shingleton Management Unit	9	972.00	\$10.32	\$25.94	151.00%	\$8.55	\$32.14
Newberry Management Unit	7	218.00	\$9.11	\$13.88	52.00%	\$8.05	\$19.63
Sault Ste Marie (Naubinway Office)	5	676.00	\$3.96	\$10.16	157.00%	\$6.00	\$23.10
Sault Ste Marie (Drummond Island)			\$5.05		0.00%	\$3.65	\$9.50_
LAKE SUPERIOR STATE FOREST	23	1,936.00	\$7.77	\$18.32	136.00%	\$3.65	\$32.14
UPPER PENINSULA	33	3,006.00	\$6.99	\$15.66	124.00%	\$3.45	\$46.97
Atlanta Management Unit		534.00	\$10.28	\$18.10	76.00%	<u>\$11</u> .25	\$33.21
MACKINAW STATE FOREST	7	534.00	\$10.28	\$18.10	76.00%	\$11.25	\$33.21
Traverse City Management Unit	1	17.00	\$17.80	\$31.52	77.00%	\$31.52	\$31.52
Cadillac Management Unit		102.00		\$24.83	131.00%	\$24.25	\$25.00
PERE MARQUETTE STATE FOREST	3	119.00	\$11.78	\$25.79	119.00%	\$24.25	\$31.52
Grayling Management Unit	2	45.00	\$17.73	\$34.54	95.00%	\$33.39	\$35.75
Gladwin Management Unit	6	595.00	<u>\$18.20</u>	\$36.04	98.00%	\$8.68	\$62.31_
AUSABLE STATE FOREST	8	640.00	\$18.17	\$35.93	98.00%	\$8.68	\$62.31
NORTHERN LOWER PENNINSULA	18	1,293.00	\$14.32	\$27.63	93.00%	\$8.68	\$62.31
STATEWIDE	51	4,299.00	\$9.19	\$19.26	110.00%	\$3.45	\$62.31

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RED PINE (31)	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVERAGE ADVERTISED PRICE (3)	AVERAGE SOLD PRICE (4)	% CHANGE FROM COL. 3 TO COL. 4 (5)	MINIMUM SOLD PRICE (6)	MAXIMUM SOLD PRICE (7)
Baraga Management Unit	12	4,785.00	\$31.28	\$59.02	89.00%	\$30.80	<u>\$94.64</u>
COPPER COUNTRY STATE FOREST	12	4,785.00	\$31.28	\$59.02	89.00%	\$30.80	\$94.64
Gwinn Management Unit	5	1,380.00	\$43.60	\$71.44	64.00%	\$57.78	\$394.89
Escanaba Management Unit	4	526.00			54.00%	\$45.61_	\$91.45_
ESCANABA RIVER STATE FOREST	9	1,906.00	\$45.51	\$73.20	61.00%	\$45.61	\$394.89
Shingleton Management Unit	11	6,810.00	\$46.50	\$92.94	100.00%	\$38.45	\$126.79
Newberry Management Unit	21	18,727.00	\$44.36	\$97.83	121.00%	\$45.16	\$131.98
Sault Ste Marie (Naubinway Office)	7	6,881.00	\$51.72	\$112.84	118.00%	\$61.00	\$127.53
Sault Ste Marie (Soo Office)		1 <u>,144.00</u>	\$48.55		0.00% _	\$48.25	\$48.65_
LAKE SUPERIOR STATE FOREST	41	33,562.00	\$46.45	\$98.24	111.00%	\$38.45	\$131.98
UPPER PENINSULA	62	40,253.00	\$44.60	\$92.39	107.00%	\$30.80	\$394.89
Gaylord Management Unit	10	6,167.00	\$41.08	\$86.70	111.00%	\$44.00	\$113.60
Pigeon River Country Management Unit	17	4,136.00	\$43.27	\$87.31	102.00%	\$45.12	\$114.87
Atlanta Management Unit		8,428.00	\$38.58		115.00%	\$19.27	<u>\$175.95</u>
MACKINAW STATE FOREST	53	18,731.00	\$40.44	\$85.14	111.00%	\$19.27	\$175.95
Traverse City Management Unit	29	16,622.00	\$42.42	\$73.52	73.00%	\$16.85	\$115.30
Cadillac Management Unit		11,676.00	\$36.28		72.00%	<u>\$19</u> .80	<u>\$141.14</u>
PERE MARQUETTE STATE FOREST	47	28,298.00	\$39.89	\$68.96	73.00%	\$16.85	\$141.14
Roscommon Management Unit	11	1,838.00	\$35.19	\$76.24	117.00%	\$35.15	\$98.70
Grayling Management Unit	29	13,720.00	\$33.55	\$59.46	77.00%	\$32.00	\$185.36
Gladwin Management Unit					<u>50.</u> 00% _	\$28.73	<u>\$215.53</u>
AUSABLE STATE FOREST	46	16,139.00	\$33.71	\$61.01	81.00%	\$28.73	\$215.53
NORTHERN LOWER PENNINSULA	146	63,168.00	\$38.47	\$71.73	86.00%	\$16.85	\$215.53
STATEWIDE	208	103,421.00	\$40.86	\$79.77	95.00%	\$16.85	\$394.89

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SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit	1	103.00	\$7.25	\$21.25	193.00%	\$21.25	\$21.25
LAKE SUPERIOR STATE FOREST	1	103.00	\$7.25	\$21.25	193.00%	\$21.25	\$21.25
UPPER PENINSULA	1	103.00	\$7.25	\$21.25	193.00%	\$21.25	\$21.25
Gaylord Management Unit	1	7.00	\$12.55	\$12.55	0.00%	\$12.55	\$12.55
Atlanta Management Unit		15.00_		\$19.66	40.00%	<u>\$19</u> . <u>66</u>	\$19.66
MACKINAW STATE FOREST	2	22.00	\$13.57	\$17.40	28.00%	\$12.55	\$19.66
Cadillac Management Unit	1	502.00		\$25.25	93.00%	\$25.25	\$25.25
PERE MARQUETTE STATE FOREST	1	502.00	\$13.05	\$25.25	93.00%	\$25.25	\$25.25
NORTHERN LOWER PENNINSULA	3	524.00	\$13.07	\$24.92	91.00%	\$12.55	\$25.25
STATEWIDE	4	627.00	\$12.12	\$24.32	101.00%	\$12.55	\$25.25

TAMARACK (27)	# OF SALES	TOTAL VOLUME	AVERAGE	AVERAGE	% CHANGE	MINIMUM	MAXIMUM
	SOLD		ADVERTISED	SOLD PRICE	FROM COL. 3 TO	SOLD PRICE	SOLD PRICE
			PRICE		COL. 4		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	<u> 11</u> _	621.00	\$3.73		147.00% _		\$21.04_
COPPER COUNTRY STATE FOREST	11	621.00	\$3.73	\$9.22	147.00%	\$2.67	\$21.04
Gwinn Management Unit		156.00	<u>\$1</u> 0.33		<u>53.00%</u>	\$10.90	
ESCANABA RIVER STATE FOREST	3	156.00	\$10.33	\$15.83	53.00%	\$10.90	\$19.35
Shingleton Management Unit	6	1,056.00	\$2.94	\$3.18	8.00%	\$2.05	\$10.07
Newberry Management Unit	4	224.00	\$2.62	\$2.63	0.00%	\$1.50	\$3.36
Sault Ste Marie (Naubinway Office)	3	368.00	\$2.05	\$4.54	121.00%	\$2.25	\$9.25
Sault Ste Marie (Drummond Island)		5.00		<u>\$2.35</u>			\$2.35_
LAKE SUPERIOR STATE FOREST	14	1,653.00	\$2.70	\$3.41	26.00%	\$1.50	\$10.07
UPPER PENINSULA	28	2,430.00	\$3.45	\$5.69	65.00%	\$1.50	\$21.04
Atlanta Management Unit		21.00		\$8.87	89.00%		\$10.00
MACKINAW STATE FOREST	2	21.00	\$4.69	\$8.87	89.00%	\$6.06	\$10.00
Grayling Management Unit	2	38.00	\$5.83	\$15.12	159.00%	\$10.00	\$15.40
Gladwin Management Unit		11.00		\$14.02	164.00%	\$3.93	\$16.26
AUSABLE STATE FOREST	4	49.00	\$5.72	\$14.87	160.00%	\$3.93	\$16.26
NORTHERN LOWER PENNINSULA	6	70.00	\$5.41	\$13.07	142.00%	\$3.93	\$16.26
STATEWIDE	34	2,500.00	\$3.51	\$5.90	68.00%	\$1.50	\$21.04

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit		1 <u>,336.00</u>				\$15.35	\$42.84
COPPER COUNTRY STATE FOREST	4	1,336.00	\$15.81	\$19.87	26.00%	\$15.35	\$42.84
Gwinn Management Unit	2	13.00	\$20.03	\$51.30	156.00%	\$23.35	\$96.03
Escanaba Management Unit		<u>2,468.00</u>		<u>\$52.16</u>	114.00%	<u> </u>	
ESCANABA RIVER STATE FOREST	12	2,481.00	\$24.33	\$52.15	114.00%	\$19.47	\$96.03
Shingleton Management Unit	13	3,996.00	\$12.65	\$31.90	152.00%	\$10.00	\$48.03
Newberry Management Unit	22	14,135.00	\$13.18	\$28.83	119.00%	\$8.95	\$42.97
Sault Ste Marie (Naubinway Office)	8	833.00	\$7.88	\$21.31	170.00%	\$10.00	\$29.98
Sault Ste Marie (Soo Office)				<u>\$12.25</u>	0.00%	\$12.25_	\$12.25
LAKE SUPERIOR STATE FOREST	45	19,042.00	\$12.83	\$29.08	127.00%	\$8.95	\$48.03
UPPER PENINSULA	61	22,859.00	\$14.25	\$31.04	118.00%	\$8.95	\$96.03
Gaylord Management Unit	7	1,177.00	\$22.89	\$54.89	140.00%	\$18.40	\$63.67
Pigeon River Country Management Unit	11	589.00	\$24.52	\$37.72	54.00%	\$23.80	\$74.07
Atlanta Management Unit	20	2 <u>,275.00</u>			107.00% _		
MACKINAW STATE FOREST	38	4,041.00	\$18.75	\$39.08	108.00%	\$8.00	\$74.07
Traverse City Management Unit	32	3,824.00	\$19.59	\$36.92	88.00%	\$17.25	\$74.37
Cadillac Management Unit	16 _	3,212.00	<u>\$1</u> 2.89	\$28.50	121.00%		\$57.53
PERE MARQUETTE STATE FOREST	48	7,036.00	\$16.53	\$33.08	100.00%	\$6.75	\$74.37
Roscommon Management Unit	12	1,356.00	\$27.87	\$84.67	204.00%	\$23.65	\$186.34
Grayling Management Unit	25	3,629.00	\$20.93	\$39.15	87.00%	\$17.55	\$97.14
Gladwin Management Unit		343.00		<u>\$49.34</u>	112.00% _	<u>\$12.96</u>	\$121.63_
AUSABLE STATE FOREST	45	5,328.00	\$22.85	\$51.39	125.00%	\$12.96	\$186.34
NORTHERN LOWER PENNINSULA	131	16,405.00	\$19.13	\$40.50	112.00%	\$6.75	\$186.34
STATEWIDE	192	39,264.00	\$16.29	\$35.00	115.00%	\$6.75	\$186.34